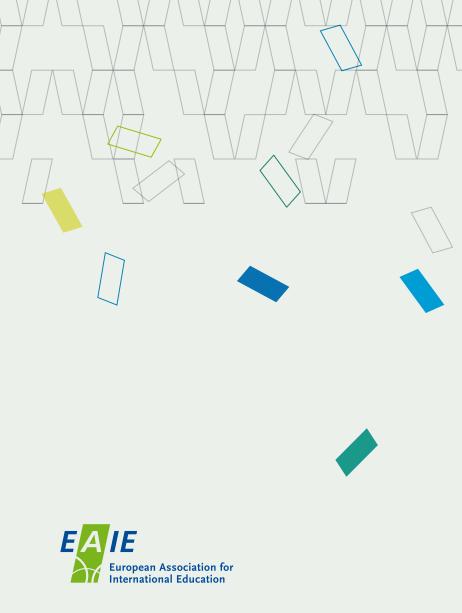


COOPERATE - INNOVATE - PARTICIPATE









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11	INFORMATION DAY VISITS  20 higher education visits - Introduction session
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## Velkommen til København!

#### The EAIE welcomes you to the 23rd Annual EAIE Conference

This year's programme incorporates all of the features that have helped to make the EAIE Annual Conference the largest of its kind in Europe: interactive sessions, hands-on workshops, a vast Exhibition and a fantastic range of networking events. In addition we've added a new, challenging element in the form of four Dialogues, designed to inspire and instigate profound audience discussions on current hot topics.

Join us and thousands of international education professionals as we **cooperate**, **innovate and participate** here in Copenhagen!



#### 01. Christian Stadil will be giving a keynote speech at the Opening Plenary.

Owner of sports fashion brand Humel, one of the largest sports fashion brands in the world, Christian Stadil is known for his avant-garde marketing and sponsorship approaches and has the clear leadership philosophy of giving in order to receive. He is concerned with distributing good energy and self-esteem in an organisation. A philosophy he calls 'Company Karma'.

# O2. Stine Bosse will be speaking at the Closing Plenary. An icon of innovation, with an impressive business career, which includes the role of former CEO at TrygVesta, Stine Bosse is a dedicated and driven business woman with a deep social conscience. She will share with us some of her more altruistic endeavours, namely her uplifting work with troubled immigrants, describing the 120 km pilgrimage she took them on along the Camino de Santiago. A real thought-provoking end to the conference!



#### Thank you

The EAIE would like to thank the following organisations and individuals for their generous support:

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#### Supported by





#### **Conference Programme Committee**

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#### WHAT'S HAPPENING WHEN?

The conference is taking place at two venues this year. All Monday and Tuesday activities will take place at Copenhagen Business School. The Bella Center will host the conference from Wednesday to Friday.

Opening hours of Copenhagen Business School

Monday 18.00-21.00 Tuesday 08.00-20.00

Opening hours of the Bella Center

Wednesday 07.00-19.45 Thursday 07.30-19.00 Friday 08.30-19.30

#### MONDAY 12 SEPTEMBER (Copenhagen Business School)

#### 18.00-21.00

Registration/Information Desks open (CBS only), Main entrance, Ground floor, Solbjerg Plads

18.00-20.00

Business Centre open (CBS only), Room 1.08, First floor, Solbjerg Plads

FOR THE LIST OF EAIE SUB-GROUPS, see page 16

#### WHAT DO THESE SYMBOLS MEAN?

- ♣ Time
- R Registration code
- Workshop levels
- Contact Location
- Metro
- S S-train
- Extra fee
- Please note

#### TUESDAY 13 SEPTEMBER (Copenhagen Business School)

08.00-20.00

Registration/Information Desks open (CBS only), Main entrance, Ground floor, Solbjerg Plads

08.00-18.00

Business Centre open (CBS only), Room 1.08, First floor, Solbjerg Plads

**9** 09.00-10.00

11.01 Introduction to higher education in Denmark, s.01 BG Fonden, Ground floor, Solbjerg Plads

All day

Site visits to Danish and Swedish higher education institutions

09.00-12.30

Workshop 01 Backstage in the spotlight: intercultural training for administrative staff, Room K.s.71, Ground floor, Kilen

**9**.00-17.00

Workshop 03 Branding and positioning your university, D4 Augustinus, Fourth floor, Solbierg Plads

Workshop 04 Institutional strategy: how to get everybody involved, Room 2.07, Second floor, Solbjerg Plads

Workshop 05 The intercultural development of exchange students: training for staff and faculty, Room K.s.54, Ground floor, Kilen

Workshop 06 Being effective in a diverse world. Room K.1.43. First floor, Kilen

Workshop 07 Quality assurance of the organisation of student exchanges, Room K.s.48. Ground floor. Kilen

Workshop 08 Joint and double degrees: practical examples for a successful programme, Room 1.12, First floor, Solbjerg Plads

<u>Workshop 09</u> Strategic partnering for business schools, Room K.1.46, First floor, Kilen

Workshop 11 Participatory research approach as a dialogue for re-defining international cooperation between European and African universities, Room 2.08, Second floor, Solbjerg Plads

Workshop 13 International student networks: how do we get our national and international students to integrate?, Room 1.13, First floor, Solbjerg Plads

Workshop 14 A primer on the US higher education system, Room 1.14, First floor, Solbjerg Plads

<u>Workshop 15</u> Developing employability skills via international work placements, Room K.2.75, Second floor, Kilen

Workshop 17 International credential evaluation methodology: looking beyond the basic mechanics of credential evaluation, Room 2.12, Second floor, Solbjerg Plads

Workshop 18 The devil is in the detail: document fraud, Room K.1.50, First floor, Kilen

Workshop 19 How to manage international partnerships, Room K.s.43, Ground floor. Kilen

Workshop 20 Using benchmarking tools to improve your institutional performance in internationalisation, Room 2.14, Second floor, Solbjerg Plads

Workshop 21 How to run an international office, Room 2.13, Second floor, Solbjerg Plads

<u>Workshop 22</u> Social media 101, Room 1.07, First floor, Solbjerg Plads

10.30-11.00

**Networking and refreshments** 

12.00-13.45

Lunch break, Solbjerg Plads

**1**3.30-17.00

Workshop 23 Roundtable: research in international education, Room K.s.71, Ground floor, Kilen

Workshop 24 Enhancing the international orientation of business studies: a training tool, Room D.2.20, Second floor, Solbjerg Plads

15.00-15.30

Networking and refreshments

17.30-19.30

**EAIE Newcomers' Welcome Reception,** The Ovnhallen, Porcelænshaven 24 (CBS)

**1**8.00-20.00

**EMPLOI and INTAL Joint Reception,** Odd Fellow Palæet Restaurant, Bredgade 28

**1**8.30-20.00

Networking walking tour of Christiania, Christianshavns Torv (meeting point: outside Christianshavn metro)

20.00-22.00

**EDC Dinner,** Mogogo Restaurant, Borgergade

20.00-22.30

**EAIE Newcomers' Networking Dinner,** Dalgas Have (CBS)

#### **WEDNESDAY 14 SEPTEMEBER** (Bella Center)

**4** 07.00-18.00

Registration/Information Desks open (Bella Center only), Main entrance,

Level 0

**4** 07.00-19.30

Business Centre open (Bella Center only), Main entrance, Level O

**6** 08.30-18.00 **EAIE Exhibition** 

09.00-11.00

Dialogue 01 Creating a global environment for international higher education, Hall A2. Level O

**4** 09.00-12.30

Workshop 25 Implementing Erasmus intensive programmes, Room 16, Level 1

Workshop 26 Learning about taste: experience and partnerships in intercultural competence, Room 18, Level 1

Workshop 27 Demystifying international business schools and programme accreditation, Room 19, Level 1

Workshop 28 Working with recruitment agents: an effective way to increase your student enrolment, Room B3.2, Level 0

Workshop 29 The international dimension in teaching: how to make it happen, Room B3.5, Level 0

Workshop 30 Best practices in engaging with Indian institutions, Room B3.6, Level O

Workshop 31 A beginner's guide to assessing student learning outcomes, Room 17. Level 1

Workshop 32 How to build capacities through South-North cooperation: from policy to practice, Room 21, Level 1

Workshop 33 Career guidance across cultures, Room 24-25, Level 1

Workshop 34 Using education fairs to recruit students, Room 20, Level 1

Workshop 35 Health and safety issues: can we prepare for all emergencies across all countries and institutions?, Room B4.1, Level 0

Workshop 36 Opening Pandora's box: teaching in English - institutional policies and practices, Room B3.4, Level 0

Workshop 37 Sustainable intercultural competence acquisition in internships abroad: the SKILL2E three-tier model, Room B3.1, Level 0

Workshop 38 Networking to maximise your potential, Room B4.2, Level 0

Workshop 39 Internationalisation at home: a quick start, Room B3.3, Level O

10.30-11.15

Networking and refreshments

12.30-14.00

Lunch break (Exhibitors lunch until 14.30)

13.00-13.30

2.01 The EAIE Academy information session, Hall A2, Level 0

2.02 Raabe Handbook information session, Room B3.1, Level O

14.00-16.00

1.01 ACCESS Opening Session: Your education has no limits - develop your future: increasing active participation of students with disabilities, Room 16, Level 1

1.02 ACE Opening Session: The EAR project: a step forward in recognition, Hall A2, Level 0

1.03 EBS Opening Session: Why corporate social responsibility has no place in higher education, Room 20, Level 1

1.04 EDC Opening Session: University cooperation as a building stone in fragile states: the case of South Sudan, Room B3.2. Level 0

1.05 EMPLOI Opening Session: International students as prospective skilled workers? Stakeholder cooperation for facilitating the status transition in the host country, Room B4.1, Level 0

1.06 HI Opening Session: Global healthcare: from practical placement to double degree, Room 18, Level 1

1.07 IRM Opening Session: Promoting change: empowering European universities, Hall A1, Level O

1.08 LICOM Opening Session: English as a lingua franca in academic settings, Room 19, Level 1

1.09 MOPILE Opening Session: The Erasmus Programme - current state of play and implications for the future, Room B3.1,

1.10 M&R Opening Session: Social media 3.0: implementing social media in your marketing strategy and making it work, Auditorium 10, Level 1

1.11 RIE Opening Session: Perils, pitfalls and new opportunities in international education, Room 17, Level 1

1.12 SAFSA Opening Session: Measuring intercultural competence: experiences and challenges, Auditorium 15, Level 0

**1**5.45-16.15 Networking and refreshments

16.30-17.45

Opening Plenary, Hall A1, Level 0

17.45-19.15

Opening Reception, Hall C1, Level 0

19.30-22.30

HI Dinner, Public House Restaurant, Vester Voldgade 25

20.30-22.30

ACCESS Dinner, Restaurant Ofelia, Royal Danish Theatre, Sankt Annæ Plads 36

20.30-23.30

Swing Pigalle Jazz Concert, Pumpehuset, Studiestræde 52

21.00 until late

QS/IELTS Party, Central Copenhagen (mystery location)

#### THURSDAY 15 SEPTEMBER (Bella Center)

**•** 07.00-08.00

EAIE Morning Run, Bella Sky Parking

07.30-18.00

Registration/Information Desks open, Main entrance, Level 0

**4** 07.30-18.00

**Business Centre open,** Main entrance, Level 0

**08.30-18.00** EAIE Exhibition

08.30-09.30

2.03 Intra-ACP Academic Mobility Scheme, Room 20, Level 1

4.01 Doctoral education: strategic international partnerships for sustainable development, Room B3.1, Level 0

<u>5.01</u> Cultural learning in practice, Room B4.1, Level 0

5.03 Virtual challenges: using e-learning as a strategic tool for students with disabilities, Room 16, Level 1

5.06 Technology, education and globalisation: the world at the click of a button, Auditorium 11, Level 1

5.15 Making the most of it: how study abroad programmes help train students for the global workplace, Hall A2,

6.01 Language centre management and internationalisation: new challenges, Room 18, Level 1

8.01 Double Master's degrees: the 1+1 year model - an innovative, cooperative and integrated approach, Room 19,

<u>8.02</u> Student involvement in university networks, Room B3.2, Level 0

8.03 Multilateral collaboration in higher education: opportunities, challenges and benefits, Room 17, Level 1

9.02 Preparing students for employment: what should universities be doing?, Hall A3, Level O

10.01 Global perspectives of challenges to the international student recruitment and enrolment experience, Auditorium 15. Level O

11.02 Trends in Canadian international higher education, Auditorium 10, Level 1

11.07 Overview of higher education in India, Auditorium 12, Level 1

**9** 09.30-10.00

Networking and refreshments

10.00-11.00

5.04 Making your students more employable: the importance of international internships, Auditorium 10, Level 1

5.05 Mental health issues when students study abroad: recognition and prevention, Hall A3, Level O

5.07 Students for students: two best practices in health care education, Room 16, Level 1

6.02 Cooperating with the community: experiential learning activities abroad, Auditorium 15 Level 0

7.01 How a mandatory semester abroad can help institutions to internationalise themselves, Room 19, Level 1

7.02 Tracking and comparing the transnational education student experience across delivery mechanisms, Auditorium

<u>7.03</u> Quality assurance of Erasmus placements, Room 18, Level 1

7.04 How to prepare students for exchanges when English proficiency is a requirement, Room 17, Level 1

<u>8.04</u> Cooperate, innovate and participate with Indonesian higher education institutions, Room B3.1, Level 0

9.03 Institutional strategies and national policies: two faces of the same coin?,Room B3.2, Level 0

10.02 How to win the hearts and minds of students: creative recruitment strategies, Room 20, Level 1

11.03 Study in Japan: recent developments in international education opportunities, Auditorium 12, Level 1

10.00-12.00

<u>Dialogue 02</u> What does the unrest in the Arab world mean for higher education?, Hall A2, Level 0

11.00-11.30

Networking and refreshments

11.30-12.30

2.04 Interuniversity cooperation between the EU and industrialised countries: an update of the existing cooperation schemes, Room B3.1, Level 0

3.01 Digital Student Data Portability: transcripts and diploma supplement beyond grades and paper in the US and Europe, Room 17, Level 1

5.08 How does the South of Europe compete in the international higher education arena?, Room B4.1, Level 0

5.09 Virtually there: connecting with students pre-arrival, Hall A3, Level 0

9.04 Snakes and ladders: are legal concerns inhibiting international agreements?. Auditorium 11. Level 1

9.05 Making transparency tools transparent: how to understand and judge rankings, Room 18, Level 1

10.03 Recruiting in hard-to-reach markets, Auditorium 15, Level 0

12.00-13.00

5.10 Enhancing international work placement through the use of technologies: the EU-VIP project, Room 16, Level 1

<u>7.05</u> Re-entry: the challenge of coming home, Room 20, Level 1

<u>7.06</u> Placements in the ERASMUS Programme: encouraging industry and university collaboration, Room B3.2, Level 0

<u>8.05</u> e-Projects: global virtual student teams, Room 19, Level 1

9.06 Comprehensive campus internationalisation: a challenging paradigm and opportunity for 21st century higher education, Auditorium 10, Level 1

11.04 Overview of higher education in Turkey, Auditorium 12, Level 1

12.30-14.00

Lunch break (Exhibitors lunch until 14.30)

13.00-13.30

EAIE Membership Meeting, Hall A3, Level O

13.00-14.00

Poster sessions, B Halls, Level O

14.00-15.30

1.13 IaH Opening Session: Internationalisation at Home: trends and developments, Auditorium 15, Level 0

2.05 Update on the Erasmus Mundus programme, Auditorium 12, Level 1

3.02 Tuning America: boosting recognition?, Room 18, Level 1

4.02 Academic cooperation with developing countries and the Seventh Framework Programme (FP7), Room 19, Level 1

5.11 From student to researcher: the Marie Curie Actions, Room B3.1, Level O

5.12 Summer programmes in the North, South and East: three very different models, Room 16, Level 1

<u>6.03</u> Quality assurance through English language, Room B4.2, Level 0

<u>8.06</u> Speed networking: swiftly reaching your conference goals, Hall A3, Level 0

<u>8.07</u> From bilateral agreements to broadbased partnerships: moving beyond traditional exchanges, Room B3.2, Level O

<u>9.07</u> U-Multirank: towards a multi-dimensional user-driven ranking, Auditorium 11, Level 1

#### THURSDAY 15 SEPTEMBER (Bella Center)

9.08 Widening access to universities: challenges for the international education market, Room 17, Level 1

10.04 Film and viral marketing for recruitment success: how to entertain and recruit the YouTube generation, Auditorium 10, Level 1

10.05 Tuition fees in Scandinavia: latest developments, Room B4.1, Level 0

10.06 The Australian international education experience: government, institutions and agents, Room 20, Level 1

14.00-16.00

<u>Dialogue 03</u> How should higher education institutions manage ethical conduct and international recruitment in a globally competitive market?, Hall A2, Level 0

15.30-16.00

Networking and refreshments

16.00-17.30

1.14 FEDORA Opening Session: Multiculturalism as a guiding principle for counselling and psychological services in higher education: support for international students, Room B4.2, Level O

4.03 Bilateral university partnerships for cooperation on global development challenges: the case of the EU and India, Auditorium 12, Level 1

5.13 Non-academic staff on the move: models and examples of good practice, Room B4.1, Level 0

<u>5.24</u> Student involvement as a driving force for innovation and increased international activity, Auditorium 11, Level 1

6.04 Assessing intercultural learning and development: a review of available instruments, Room B3.2, Level 0

<u>7.07</u> Mobility of researchers in Europe: an endeavour for all, Auditorium 10, Level 1

<u>7.08</u> The new mobility agenda: making students move and measuring progress, Room 19, Level 1

<u>7.09</u> Erasmus going social?, Room 20, Level 1

<u>8.08</u> Promoting social entrepreneurship through internationalisation in business schools and universities, Room 17, Level 1

 $\underline{9.09}$  Employer and alumni feedback on joint and double degrees, Hall A3, Level O

<u>9.10</u> Admissions for European Masters and doctorates: meeting expectations, Room 18, Level 1

10.07 Modern media in marketing - or a more traditional approach?, Auditorium 15, Level 0

11.05 Trends in US higher education: innovations in internationalisation, Room B3.1, Level 0

**16.00-18.00** 

1.15 INTAL Opening Session: Engaging your future alumni today, Room 16, Level 1

17.45-18.45

EAIE Choir rehearsal, Hall A2, Level 0

18.00-19.00

MOPILE Reception, Balcony, Level 1

18.00-19.00

**RIE Reception,** Foyer, Level 0 By invitation only

18.00-19.30

IRM, M&R and SAFSA Joint Reception Please collect your invitation at IRM, M&R and SAFSA Opening Sessions. See invitation for

**1**8.00-19.30

ACE Reception, Restaurant Ravelinen, Torvegade 79

19.00-21.00

LICOM Reception, See invitation for location

19.15-22.00

**EBS Reception and Dinner,** Restaurant Ofelia, Royal Danish Theatre, Sankt Annæ Plads 36

19.30-03.00 (Dinner until 22.30)
EAIE Networking Dinner and Dance,
Halvandet beach club, Refshalevei 325

20.00-22.00

**Dinner at Nyhavns Færgekro,** Nyhavns Færgekro, Nyhavn 5

**22.30-03.00** 

**EAIE Dance,** Halvandet beach club, Refshalevej 325

#### FRIDAY 16 SEPTEMBER (Bella Center)

**4** 08.30-17.00

**Registration Desk open,** Main entrance, Level O

08.30-17.00

**Business Centre open,** Main entrance, Level O

**©** 08.30-19.00

Information Desk open, Main entrance, Level O

**©** 09.00-10.30

SAINTs Annual General Meeting, Room 18, Level 1

**9** 09.00-16.00

EAIE Exhibition

**9**.30-10.00

Networking and refreshments

10.00-12.00

Dialogue 04 Trends and issues in international higher education, Hall A2, Level O

10.00-11.30

5.14 Work and life: careers guidance for generation Y in a time of economic slow-down, Room B4.1, Level 0

7.10 Turning responsibilities around: trust building and defraying economic responsibilities – new ways of providing an international experience, Hall A1, Level 0

7.11 Data collection and advocacy: developing collaborative reporting in an increasingly competitive environment, Auditorium 11, Level 1

8.09 EU-African collaboration for capacity building of universities, Room 17, Level 1

<u>8.10</u> Joint doctoral training: creative solutions for doctoral education, Room 19. Level 1

11.06 Assessment of credentials and development of higher education in the BRICS countries, Room B4.2, Level 0

10.30-12.00

3.03 EU vs US Bachelor degrees: filling the gap, Room 16, Level 1

3.04 ECTS credits: how does practice match theory?, Room B3.2, Level 0

5.25 SAINTs roundtable: staying committed to students and colleagues – do things change when we retire?, Room 18, Level 1

7.12 Plan for the best and prepare for the worst: incoming student mobility and safety issues, Room B3.1, Level 0

9.11 Research in internationalisation of higher education: the role of national agencies, Room 20, Level 1

9.12 Education in times of crisis – the case of Japan and the Arab world, Auditorium 12, Level 1

9.13 Peer-to-peer marketing in education abroad: friend or foe?, Hall A3, Level O

10.08 Forget the Times ranking, what do your students say?, Auditorium 15, Level 0

11.30-13.00

Lunch break (Exhibitors lunch until 13.30)

12.00-12.30

2.06 EAIE Academy: how to become an EAIE trainer. Room B4.1. Level 0

12.00-13.00

Poster sessions, B Halls, Level O

12.00-13.00

EAIE Choir rehearsal, Hall A1, Level O

13.00-14.30

3.05 Towards a European label: the assessment and certification of internationalisation at programme level, Auditorium 15, Level O

3.06 Institutional autonomy vs consumer protection? Protecting the terms 'university' and 'academic degrees', Room 16, Level 1

3.08 The hub of the universe: Chinese digital student data to cross the pond, Room B3.2, Level 0

4.04 Interregional cooperation in quality assurance: experiences from joint capacity building projects, Room B3.1, Level 0

<u>5.16</u> Quality issues in international summer schools, Room 17, Level 1

5.17 Continuing education: a promising field for international cooperation?, Room 18. Level 1

5.18 Developing sustainability and corporate social responsibility in the classroom, field of business and in management education, Room 20, Level 1

<u>6.05</u> The intercultural toolbox, Auditorium 10, Level 1

<u>8.11</u> Institutional collaborations with Asia: trends and best practices, Auditorium 12, Level 1

<u>8.12</u> Towards a truly global university: Scandinavian initiatives on collaboration with universities in the developing regions, Room 19, Level 1

<u>9.15</u> The usage of ECTS in doctoral education: structuring doctoral programmes or not?, Auditorium 11, Level 1

10.09 Latin America: competing with Europe for US study abroad students, Room B4.2, Level 0

10.10 Using online social networks in international organisations, Hall A2, Level 0

10.11 Reversing old paradigms: how students use Web 2.0 to counterbalance institutional control of the recruiting process, Room B4.1, Level O

14.30-15.00

Networking and refreshments

15.00-16.30

 $\underline{2.07}$  Update on ECTS and DS Label, Hall A2, Level 0

3.07 Vetting accreditation agencies: the INQAAHE accreditation white list, Auditorium 11. Level 1

4.05 Internationalisation of higher education in Africa and Europe: what are the common interests and challenges?, Room B3.2 Level 0

5.19 Staff exchange: mobility programmes for international relations administrators, Auditorium 15, Level 0

5.20 Quality assurance and internationalisation review process: Europe, USA and Japan, Auditorium 10, Level 1

5.22 International alumni as talent scouts: does the promise hold up in reality?, Room 16, Level 1

<u>5.23</u> Strategically approaching mobility models for engineering and science students, Room B4.1, Level 0

6.06 Towards integrating content and language in higher education: views from teachers and students, Room 20, Level 1

<u>6.07</u> Making sense of Denmark, Room 19, Level 1

7.13 Cornerstones of mobility: investigating the relationship between Europass, qualification frameworks and recognition, Room 17, Level 1

<u>7.14</u> Erasmus Programme: different perspectives, Room B3.1, Level 0

7.15 Attracting international doctorallevel students to Europe, Room B4.2, Level O

7.16 Global charter for international students: why and how?, Auditorium 12, Level 1

<u>8.13</u> EU-Latin American and the Caribbean cooperation: building bridges and dialogue, Hall A3. Level O

17.00-18.00

Closing Plenary, Hall A1, Level 0

18.00-19.00

Closing Reception, Foyer, Level 0

#### Your Personal Planner

Plan your conference activities with the Personal Planner that can be found in your conference folder.

The planner is kindly sponsored by



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#### Learn more about Danish higher education

The Information Day visits provide the ideal opportunity to get acquainted with higher education in Denmark. Pre-registered participants will visit one of 20 higher education institutions located throughout Denmark (and Sweden) and get a first-hand impression of the learning environment.

To find out about last-minute registration possibilities, please visit the Registration Desk at Copenhagen Business School on Monday between 18.00-21.00 and Tuesday morning as of 08.00.

#### Visiting a higher education institution on Tuesday 13 September

Fee: €35 (including lunch and transportation)

Time: Times vary per visit. Please consult the individual visits below.

Departure and return point: Copenhagen Business School

#### Session 11.01: Introduction to higher education in Denmark

Page 13 September, 09.00-10.00

s.01, BG Fonden, Solbjerg Plads, CBS Free for all participants, no pre-registration required

Denmark welcomes international students and believes that the interaction of different perspectives is key to developing knowledge and global opportunities. This session will give you a panoramic view of higher education in Denmark and help you to decode the Danish higher education system.

CHAIR: Anders Geertsen, The Danish Agency for International Education, Copenhagen SPEAKER: Hans Siggard Jensen, Danish School of Education, Aarhus University



Participants attending these visits cannot attend the introductory session.

#### COPENHAGEN Denmark

University of Copenhagen



participants max

R Info 07

10.00-16.30

R Info 01

#### Copenhagen **Business School**

10.00-14.30

R Info 04 participants max

**Danish Institute** for Study Abroad

10.00-16.30

50 participants max

Metropolitan **University College** 

10.00-17.00

50 participants max

Royal School of Library and Information Science

10.00-15.00

participants max

R Info 05

R Info 02

**IT University** of Copenhagen

10.00-15.30

R Info 08 participants max

Copenhagen School of **Design and Technology** 

10.00-16.30 R Info 03 50 participants max

**Danish Schools** of Arts and Culture

10.00-17.00 50 participants max

**Green Campus** Tour

10.00-15.00

R Info 09 20 participants max

R Info 06

**ODENSE** 

University of Southern Denmark

09 00-17 30

R Info 16 50 participants max

**University College** Lillebaelt

09.00-17.00 R Info 17 participants max

**LYNGBY** Denmark

The Technical University of Denmark

10.00-16.45 70 participants max R Info 18

#### **ROSKILDE** Denmark

Roskilde University

10.00-16.30 participants max

R Info 10

VORDINGBORG Denmark

**University College Sealand Vordingborg** 

10.00-16.30 R Info 11 participants max

SORØ Denmark

**University College Sealand Ankerhus** 

10.00-15.30 R Info 12 participants max

LUND Sweden

Lund University



08.30-17.00



**Aarhus** University



08.00-18.30 50 participants max

R Info 13

**Engineering College** of Aarhus

08.00-18.30 40 participants max Roval Academy of Music

R Info 14

08.00-17.00 20 participants max

R Info 15

BALLERUP Denmark

participants max

Aalborg University

10.00-16.00

R Info 20

60 participants max

## WORK-SHOPS

Hands-on and intensive, these practical workshops will expand your knowledge on a given topic and send you home with a range of tips and tools to implement in your institution. Pre-registration is required. Enquire at the Registration Desk for last-minute places.

#### **TUESDAY 13 SEPTEMBER (COPENHAGEN BUSINESS SCHOOL)**

O1 LICOM, SAFSA

Backstage in the spotlight: intercultural training for administrative staff

**9** 09.00-12.30

@ Room K.s.71, Ground floor, Kilen

02 CANCELLED

O3 MAR IRM



Branding and positioning your university

**9**.00-17.00

D4 Augustinus, Fourth floor, Solbjerg Plads

04 IRM IAL



Institutional strategy: how to get everybody involved

**4** 09.00-17.00

Room 2.07, Second floor, Solbjerg Plads

**05** SAFSA, IRM



The intercultural development of exchange students: training for staff and faculty

**4** 09.00-17.00

Room K.s.54, Ground floor, Kilen

06 EMPLOI, MOPILE

Being effective in a diverse world

**4** 09.00-17.00

Room K.1.43, First floor, Kilen

**07** safsa, irm



Quality assurance of the organisation of student exchanges

**4** 09.00-17.00

Room K.s.48, Ground floor, Kilen

**08** MODII E



Joint and double degrees: practical examples for a successful programme

**9.00-17.00** 

Room 1.12, First floor, Solbjerg Plads

**09** EBS

Strategic partnering for business schools

**4** 09.00-17.00

Room K.1.46, First floor, Kilen

10 CANCELLED

**11** FDC

Participatory research approach as a dialogue for re-defining international cooperation between European and African universities

**9** 09.00-17.00

Room 2.08, Second floor, Solbjerg Plads

12 CANCELLED

13 SAFSA, IaH



International student networks: how do we get our national and international students to integrate?

**9** 09.00-17.00

Room 1.13, First floor, Solbjerg Plads

14 ACE, SAFSA

A primer on the US higher education system

**4** 09.00-17.00

Room 1.14, First floor, Solbjerg Plads

15 EMPLOI

Developing employability skills via international work placements

**4** 09.00-17.00

Room K.2.75, Second floor, Kilen

16 CANCELLED

**17** ACE



International credential evaluation methodology: looking beyond the basic mechanics of credential evaluation

**4** 09.00-17.00

@ Room 2.12, Second floor, Solbjerg Plads







The devil is in the detail: document fraud

- **4** 09.00-17.00
- @ Room K.1.50, First floor, Kilen

**19** irm



How to manage international partnerships

- **4** 09.00-17.00
- Room K.s.43, Ground floor, Kilen

**20** IRM



Using benchmarking tools to improve your institutional performance in internationalisation

- **4** 09.00-17.00
- Room 2.14, Second floor, Solbjerg Plads

**21** IRM



How to run an international office

- **4** 09.00-17.00
- Room 2.13, Second floor, Solbjerg Plads

22

Social media 101

- **9.00-17.00**
- Room 1.07, First floor, Solbjerg Plads

**23** RIF

Roundtable: research in international education

- **1**3.30-17.00
- @ Room K.s.71, Ground floor, Kilen

24 EBS, IaH

Enhancing the international orientation of business studies: a training tool

- **13.30-17.00**
- Room D.2.20, Second floor, Solbjerg Plads

#### WEDNESDAY 14 SEPTEMBER (BELLA CENTER)

25 MOPILE



Implementing Erasmus intensive programmes

- **4** 09.00-12.30
- Room 16, Level 1

**26** SAFSA, RIE



Learning about taste: experience and partnerships in intercultural competence

- **9** 09.00-12.30
- @ Room 18, Level 1

**27** EBS, IRM

Demystifying international business schools and programme accreditation

- **4** 09.00-12.30
- @ Room 19, Level 1

28 M&R



Working with recruitment agents: an effective way to increase your student enrolment

- **4** 09.00-12.30
- @ Room B3.2, Level 0

29 LICOM, IaH



The international dimension in teaching: how to make it happen

- **9** 09.00-12.30
- @ Room B3.5, Level 0

30 IRM, EDC

Best practices in engaging with Indian institutions

- **4** 09.00-12.30
- @ Room B3.6, Level 0

31 IRM, SAFSA

A beginner's guide to assessing student learning outcomes

- **9.00-12.30**
- @ Room 17, Level 1

32 EDC, IRM

How to build capacities through South-North cooperation: from policy to practice

- **4** 09.00-12.30
- Room 21, Level 1

33 EMPLOI, FEDORA

Career guidance across cultures

- **4** 09.00-12.30
- Room 24-25, Level 1

34 M&D IDM



Using education fairs to recruit students

- **9** 09.00-12.30
- Room 20, Level 1

**35** SAESA III



Health and safety issues: can we prepare for all emergencies across all countries and institutions?

- **0**9.00-12.30
- @ Room B4.1, Level 0

**36** LICOM, IRM

Opening Pandora's box: teaching in English - institutional policies and practices

- **4** 09.00-12.30
- @ Room B3.4, Level 0

37 SAFSA, EMPLOI



Sustainable intercultural competence acquisition in internships abroad: the SKILL2E three-tier model

- **1** 09.00-12.30
- Room B3.1, Level 0

38



Networking to maximise your potential

- **1** 09.00-12.30
- Room B4.2, Level 0

**39** lah



Internationalisation at home: a quick start

- **1** 09.00-12.30
- Room B3.3, Level 0



### **DIALOGUES**



Replacing our traditional seminars, dialogues are designed to inspire, instigate debate and add an extra, challenging element to the conference. These highly interactive discussions are guided by a moderator, and aim to encourage a rich and diverse knowledge exchange for all participants. No pre-registration or additional payments are required.

Expert panellists include Dr Hassan Diab, Minister of Education, Lebanon; Professor Philip Altbach, Boston College, USA, and Dr Jomana Shdefat, Al al-Bayt University, Jordan.



#### **DIALOGUE 01**

## Creating a global environment for international higher education

Wednesday, 09.00-11.00Hall A2, Level 0

A global environment for higher education is already in place to some extent, it has grown organically through the different activities of internationalisation carried out by universities, other institutions of higher education and associations. Is there a difference between international higher education and higher education in the global context? A global environment should also include availability and accessibility of higher education to more/ all. Who are the stakeholders and how can the stakeholders contribute to this? Should nations and higher education institutions have a more decisive influence on the global environment, would that be feasible, if so, how should we set about it? What should be the goal of such influences?

. .......

MODERATOR: Daniel Guhr, Illuminate Consulting Group, San Carlos

PANELLISTS: Eva Åkesson, Lund University; Stephen Connelly, International Education Association of Australia (IEAA), Melbourne; Eva Egron-Polak, International Association of Universities, Paris; Alberto Rodriguez, The World Bank, Washington; Marijke van der Wende, OECD/IMHE, Paris; Robert Wagenaar, University of Groningen

#### **DIALOGUE 02**

## What does the unrest in the Arab world mean for higher education?

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Thursday, 10.00-12.00Hall A2, Level 0

In the past year, political unrest has been sweeping across the Middle East and North Africa and many of the protests have been driven by young people. In light of the historic changes in the region, this dialogue will take a look at the new opportunities and obstacles presented for universities, both in Arabic-speaking countries, and universities in the West interested in connecting with them. The panel and the audience will discuss how to create worthwhile exchanges of students and scholars, and how universities in the West and the Middle East can create meaningful partnerships.

MODERATOR: David Wheeler, The Chronicle of Higher Education. Rockville

PANELLISTS: Salim Al-Malik, Ministry of Higher Education, Riyadh; Hassan Diab, Ministry of Education & Higher Education, Beirut; Madeleine Gardeur, University of Groningen; Ahmad M. Hasnah, Qatar Foundation, Doha; Jomana Shdefat, Al al-Bayt University, Al Mafraq





01, 02 Nantes 2010 by Pascal Kyriazis





#### **DIALOGUE 03**

How should higher education institutions manage ethical conduct and international recruitment in a globally competitive market?

Thursday, 14.00-16.00

Hall A2, Level 0

The market for international students has become increasingly competitive, not only amongst established players, but also with new players entering the market and some 'exporter' countries becoming 'importer' countries of students. In this context, the dialogue will focus on the ethical issues surrounding international recruitment and the conduct of institutions, at a time when a number of countries are introducing codes of conduct. The debate will span national and institutional marketing activity, the use of overseas representatives and questions of qualification equivalence. It will also look at the impact of national limitations on recruitment, such as visas and targets, and the implications for institutions as a result of recruitment growth, in terms of diversity and student experience.

**MODERATOR:** Mitch Leventhal, State University of New York

PANELLISTS: John Molony, QS, United Kingdom; Mikael Butterbach, Airbus, Toulouse; Graham Galbraith, University of Hertfordshire; Arno Overmars, Landelijke Commissie, Groningen

#### **DIALOGUE 04**

### Trends and issues in international higher education

Friday, 10.00-12.00

(a) Hall A2, Level 0

What are the main challenges for higher education in the coming decade? What are the trends with respect to higher education in other parts of the world and how will they affect higher education in the West? What lessons can be learned and what measures should be taken? Experienced leaders in international higher education as well as business, will debate these questions and their implications for international education.

MODERATORS: Hans de Wit, Hogeschool van Amsterdam; Eric Beerkens, Leiden University
PANELLISTS: Philip Altbach, Boston College; Jack
Cheng, The Chinese University of Hong Kong; Jo
Ritzen, Maastricht University; Charlotte Rønhof, Confederation of Danish Industry, Copenhagen



#### **SESSIONS**

The conference format is built around 11 thematic streams. Most sessions have also been assigned to the Professional Section (PS) or Special Interest Group (SIG) for which they are most relevant (see definitions on the right). These 60-90 minute sessions are free for all participants to attend on a first-come, first-served basis, no registration is required.

#### Session evaluations

To reduce the conference's impact on the environment, the EAIE will not distribute evaluation forms in sessions. Participants can find evaluation forms online at <a href="https://www.eaie.org/copenhagen">www.eaie.org/copenhagen</a> during the conference and up until 30 September 2011.

#### **Handouts**

The EAIE is continuing its efforts to reduce paper waste and thus paper handouts have been discouraged. Session presentations will be made available after the conference on the EAIE website, www.eaie.org/copenhagen.

#### **Professional Groups**

EAIE membership is divided into sub-groups to facilitate networking among members who specialise in particular fields of international education. These sub-groups are known as Professional Sections (PSs) and Special Interest Groups (SIGs):

#### Professional Sections (PSs)

ACE	Admissions Officers and Credential Evaluators
EBS	Economics and Business Studies
EDC	Educational Cooperation with Developing Countries
<b>EMPLOI</b>	Employability Skills, Graduate Careers and International Intern
	ships
IRM	International Relations Managers
LICOM	Languages for Intercultural Communication and Mobility
M&R	Marketing and Recruitment
MOPILE	Management of Programmes in Lifelong Education

#### Special Interest Groups (SIGs)

ACCESS	Access & Inclusion in international higher education
<b>FEDORA</b>	European Forum for Student Guidance and Counselling
HI	Health Internationalisation
laH	Internationalisation at Home
INTAL	International Alumni Relations
NESS	Network of European Summer Schools
RIE	Researchers in International Education

**SAFSA** Study Abroad and Foreign Student Advisers

#### Sessions by PS or SIG

The PS and SIG Opening Sessions are in **bold** 

ACCESS	<b>1.01,</b> 5.03, 9.08
ACE	<b>1.02,</b> 2.07, 3.01, 3.02, 3.03, 3.04, 3.05, 3.06, 3.07, 3.08, 7.13, 8.01, 9.05, 9.10, 10.01, 10.02, 11.01, 11.06
EBS	<b>1.03,</b> 5.18, 6.07, 7.01, 8.03, 8.05, 8.08, 9.13
EDC	<b>1.04,</b> 2.03, 4.01, 4.02, 4.03, 4.04, 4.05, 8.04, 8.08, 8.09, 8.11, 8.12, 8.13
EMPLOI	<b>1.05,</b> 5.04, 5.10, 5.14, 5.15, 7.06, 8.10, 9.02
IRM	<b>1.07,</b> 3.02, 3.06, 4.05, 5.08, 5.13, 5.16, 5.17, 5.19, 5.20, 5.23, 6.03, 6.04, 7.01, 7.02, 7.10, 7.11, 7.12, 7.14, 7.15, 8.01, 8.02, 8.04, 8.07, 8.11, 8.12, 8.13, 9.03, 9.04, 9.06, 9.09, 9.12, 9.15, 10.03, 10.05, 10.07, 10.11, 11.02, 11.03
LICOM	<b>1.08,</b> 5.09, 6.01, 6.03, 6.06, 6.07, 7.04, 7.08
M&R	<b>1.10,</b> 5.08, 5.22, 7.15, 9.13, 10.01, 10.02, 10.03, 10.04, 10.05, 10.06, 10.07, 10.08, 10.09, 10.10, 10.11
MOPILE	<b>1.09,</b> 2.03, 2.05, 2.07, 3.03, 3.08, 4.04, 5.11, 5.13, 5.17, 7.03, 7.13, 7.14, 7.16, 8.07, 8.10, 9.15
SAFSA	<b>1.12,</b> 3.07, 5.01, 5.05, 5.09, 5.15, 5.19, 5.23, 6.02, 6.04, 6.05, 7.04, 7.05, 7.09, 7.11, 7.12, 8.02, 8.03, 10.06, 10.08
FEDORA	<b>1.14,</b> 5.05, 5.14, 9.08
н	<b>1.06,</b> 5.07
laH	<b>1.13,</b> 5.01, 5.06, 6.01, 7.08, 7.09, 7.10, 8.05
INTAL	<b>1.15,</b> 5.22, 9.02, 10.10
NESS	5.12, 5.16
RIE	<b>1.11,</b> 4.01, 7.02, 9.03, 9.10, 9.11

#### PS & SIG OPENING SESSIONS

These sessions are a great way for both newcomers to the conference to learn more about the EAIE Professional Sections (PSs) and Special Interest Groups (SIGs) and for those well acquainted with the EAIE to hear more about the current and future activities of the individual PSs/SIGs. These events are also an excellent opportunity to meet Board members, other affiliates and to learn how to become actively involved in EAIE Leadership.

#### 1.01 ACCESS

Your education has no limits - develop your future: increasing active participation of students with disabilities

**W**ednesday, 14.00-16.00

Room 16, Level 1

All levels

The goal of the project 'Your education has no limits – develop your future' is to increase the number of disabled students at university. This session will illustrate how this goal also means that young people with disabilities can get access to quality jobs in order to improve their future, and subsequently gain autonomy, self confidence, independent living and real social inclusion within society.

co-chairs: Sabina Lobato, Fundación ONCE, Madrid; Luisa Roldan, Fundación Repsol, Madrid speakers: Ester Bueno, Fundación ONCE, Madrid; Ana Ferguson, Fundación Repsol, Madrid

1.02 ACE

The EAR project: a step forward in recognition

**W**ednesday, 14.00-16.00

Mall A2, Level 0

All levels

The ACE Opening Session will be preceded by a five-minute ACE business meeting. The session will then provide a platform for discussions on current developments in recognition within Europe, by presenting the European Area of Recognition manual. Presenters will seek to collect feedback on the EAR manual from higher education institutions which are key in boosting professional and academic mobility within Europe. The session consists of presentations, work in interactive groups, and a discussion of group work outcomes.

CHAIR: Lucie de Bruin, ENIC/NARIC International Recognition Department Nuffic, The Hague SPEAKERS: Carita Blomqvist, National Board of Education, Helsinki; Earl Stephen Hunt, U.S. Network for Education Information (USNEI), Candler; Lene Oftedal, European Commission, Brussels; Andrejs Rauhvargers, Latvian Rectors Council, Riga

**1.03** EBS

Why corporate social responsibility has no place in higher education

**W**ednesday, 14.00-16.00

Room 20, Level 1

Introductory

EBS invites all participants to its Opening Session. Our guest speaker will be Mark Drewell, CEO of the Globally Responsible Leadership Initiative (GRLI). Extra time will be devoted to an informal networking opportunity over refreshments.

CHAIR: Michael Rosier, University of Hertfordshire, Hatfield SPEAKERS: Mark Drewell, Globally Responsible Leadership Initiative (GRLI) Foundation, Brussels; Mathias Falkenstein, IESEG School of Management Lille - Paris/Lille Catholic University; Jelly Offereins, Hogeschool Utrecht; Marleen Triebiger, EBS Universität für Wirtschaft und Recht i. Gr., Oestrich-Winkel

**1.04** EDC

University cooperation as a building stone in fragile states: the case of South Sudan

**W**ednesday, 14.00-16.00

Room B3.2, Level 0

**⊖** Intermediate

What are the challenges in building universities in fragile states? How can cooperation with European universities contribute to the development of universities in a country like South Sudan? The speakers in this session will share their experiences from a cooperation programme between universities in South Sudan and Norway.

CHAIR: Jon Simonsen, Norwegian Centre for International Cooperation in Higher Education (SIU), Bergen SPEAKERS: Aggrey Abate, University of Juba; Ane Landøy, University of Bergen; Caguor Manyang, University of Bahr El Ghazal, Khartoum; Ouindinda Nikiema, Nuffic, The Hague

**1.05** EMPLOI

International students as prospective skilled workers? Stakeholder cooperation for facilitating the status transition in the host country

**W**ednesday, 14.00-16.00

Room B4.1, Level 0

**⊖** Intermediate

National policies are targeting the best and the brightest international students as prospective skilled workers. These students' study-to-work transition requires an understanding of the factors shaping their viewpoints as well as close cooperation among the main stakeholders: the educational institutions, the public authorities and the potential employers. One of the major challenges for European countries is to develop innovative approaches promoting employability and retention of international students in the context of selective immigration policies. This session aims to promote an interdisciplinary discussion on the forms of stakeholder cooperation that could facilitate international students' study-to-work transition in the host country context.

CHAIR: Ana Mosneaga, University of Copenhagen SPEAKERS: David Crosier, Eurydice EACEA, Brussels; Kate Geddie, University of Lausanne; Hanne Harmsen, University of Copenhagen; Susan Robertson, University of Bristol

#### 1.06 HI

Global healthcare: from practical placement to double degree

**W**ednesday, 14.00-16.00

@ Room 18, Level 1

All levels

Educators in health care programmes try to prepare their students with a global perspective. Compulsory international placements, shared international curricula and double degrees are examples of transcultural approaches to health care education. In Rotterdam, 20 Advanced Nursing Master's students were surveyed about the influence of an international experience.

CHAIR: Margit Sivirsky, Radboud University
Nijmegen SPEAKERS: Henrik Andersen, Metropolitan University College, Copenhagen; Mary Dahl
Maher, Nazareth College, New York; Tuula Ikonen,
Laurea University of Applied Sciences, Vantaa;
Lillian Maas, Hogeschool Rotterdam; Magda
Spiering, Hogeschool Rotterdam

**1.07** IRM

Promoting change: empowering European universities

**W**ednesday, 14.00-16.00

Mall A1, Level 0

All levels

The Bologna process has been bogged down in the narrow-minded concept of national accreditation, government regulation and budgetary constraints. This session will address the need for a renaissance of the underperforming European higher education sector, focusing on differentiation of the higher education landscape and financing on par with the societal and economic returns of higher education.

SPEAKERS: Jo Ritzen, Maastricht University (Chair); Joost van den Akker, Hogeschool Zuyd; Lesley Wilson, European University Association (EUA), Brussels; Ralf Hemmingsen, University of Copendagen; Jeanine Gregersen-Hermans, Maastricht University

#### **1.08** LICOM

English as a lingua franca in academic settings

**W**ednesday, 14.00-16.00

Room 19, Level 1

**⊖** All levels

English has become the dominant language in academic settings worldwide and has played a powerful role in the success of internationalisation of higher education. Today there are more speakers of English as a second language than natives. Professor Anna Mauranen, Dean of the Faculty of the Humanities at the University of Helsinki, will present the results of her recently published research project dealing

with English as a contact language and its divergences from standard English.

CHAIR: Sabine Pendl, University of Graz SPEAKER: Anna Mauranen, University of Helsinki

1.09 MOPILE

The Erasmus Programme – current state of play and implications for the future

**W**ednesday, 14.00-16.00

Room B3.1, Level 0

Intermediate

What should be the priorities for the Erasmus Programme beyond 2013? The consultation process between the EU Commission and stakeholders is in full swing. This session will provide participants with an opportunity to receive information about this consultation process and to present ideas and suggestions about the future of Erasmus.

CHAIR: Kathleen Van Heule, University College Ghent SPEAKERS: Tania Berman, Erasmus Student Network (ESN), Brussels; Filip van Depoele, European Commission, Brussels; Siegbert Wuttig, German Academic Exchange Service (DAAD), Bonn

**1.10** m&r

Social media 3.0: implementing social media in your marketing strategy and making it work

**W**ednesday, 14.00-16.00

Q Auditorium 10, Level 1

All levels

Following on from the highly successful sessions in Madrid (2009) and Nantes (2010), the M&R social media expert panel are back to deliver more updates, best practices and show how to get things done in social media marketing. In this session we are going to show you how to implement social media into your student recruitment activities, including: online advertising and social media in China and India; case studies from American colleges and universities; and promotion in the Asian social media space to recruit students.

CHAIR: Christopher Price, PFL Group International Ltd, Maidenhead SPEAKERS: Jeffery Johnson, Tulane School of Public Health and Tropical Medicine, New Orleans; Anthony Lee, INTO University Partnerships Ltd, London; Don O'Neill, Waterford Institute of Technology, Waterford

**1.11** RIE

Perils, pitfalls and new opportunities in international education

**W**ednesday, 14.00-16.00

@ Room 17, Level 1

**⊖** Intermediate

What are the perils and pitfalls of international education in the present and near future? Do we have to change or at least update our mindset with respect to the values and rationales for internationalisation? Is internationalisation as we know it coming to an end? This session includes a keynote address by Professor Philip Altbach, Center for International Higher Education, Boston College, followed by a panel debate of respondents and a discussion. This session is organised in cooperation with and on the occasion of the 15th anniversary of the *Journal of Studies in International Education*.

CHAIR: Hanneke Teekens, Nuffic, The Hague SPEAKERS: Philip Altbach, Boston College, Chestnut Hill; Uwe Brandenburg, CHE Consult, Gütersloh; Hans de Wit, Hogeschool van Amsterdam; Fiona Hunter, University Carlo Cattaneo-LIUC, Castellanza

**1.12** SAFSA

Measuring intercultural competence: experiences and challenges

**W**ednesday, 14.00-16.00

Auditorium 15, Level 0

All levels

Developing intercultural competence in international education is a critical mandate in our educational institutions both in Europe and throughout our global community. In this presentation, Mitchell R. Hammer, PhD, will review some of the 'myths' of the study abroad experience, the measures that have been used to assess the impact of international education programmes, and identify key research findings and emerging best practices for strategically building intercultural competences among students.

CHAIR: Karin Klitgaard Møller, University of Copenhagen SPEAKER: Mitchell Hammer, Intercultural Development Inventory, LLC, Ocean Pines

1.13 lah

Internationalisation at Home: trends and developments

Thursday, 14.00-15.30

Auditorium 15, Level 0

♠ Introductory

The curriculum has become a main focus in the mainstreaming of internationalisation of higher education. This Opening Session will be both an introduction to and an update on Internationalisation at

Home (IaH). There will also be a focus on new trends and examples of practice from Europe, Australia and South Africa. Outcomes of research will be presented, and there will be an opportunity for educationalists to meet and exchange views.

CHAIR: Jos Beelen, Hogeschool van Amsterdam speakers: Loveness Kaunda, University of Cape Town; Betty Leask, University of South Australia, Adelaide

#### **1.14** FEDORA

Multiculturalism as a guiding principle for counselling and psychological services in higher education: support for international students

P Thursday, 16.00-17.30

Room B4.2, Level 0

All levels

At Jacobs University Bremen, the counselling centre provides its psychological services within the framework of diversity, inclusion and multiculturalism. Tools developed include intercultural needsassessments, culture-sensitive materials, cross-cultural services for staff and faculty, acculturation stress screenings and intercultural peer programmes. Activities will be presented and participants will be asked to share their own experiences. Participants will also be informed about the film project 'Support for international students', produced for the University of Groningen, which aims to strengthen the position of international students.

CHAIR: Hans-Werner Rueckert, Freie Universität Berlin SPEAKERS: Ton Boekhorst, University of Groningen; Frank Haber, Jacobs University Bremen GmbH; Maple Hupkens, University of Groningen; Erwin Uildriks, University of Groningen

#### **1.15** INTAL

INTAL Opening Session: Engaging your future alumni today

P Thursday, 16.00-18.00

Room 16, Level 1

Introductory

As alumni relations officers, we struggle to find the time and budget necessary to engage our alumni. How can we locate and encourage them to keep their alma mater informed about their careers and personal development? If alumni are not connected with their alma mater, then we cannot serve or show them the benefit of staying connected. Three Dutch research universities will share their alumni-related activities focusing on the present student body.

CHAIR: Andrew Shaindlin, Carnegie Mellon University, Pittsburgh SPEAKERS: Carina Bravo Plancarte, University of Groningen; Freya Jensen, Radboud University Nijmegen; Sandra Rincón, Tilburg University

#### **INFO & UPDATES**

These sessions will provide participants with updates on current programmes or developments in the field and EAIE activities. Topics will be presented by experts in the field, after which, there will be the opportunity for discussions and questions from participants.

#### 2.01

The EAIE Academy information session

**Wednesday, 13.00-13.30** 

Mall A2, Level 0

All levels

The EAIE Academy is a training event, taking place bi-annually, with the first one being held in Valencia, Spain from 14-18 November 2011. It offers parallel training courses on various topics such as credential evaluation, marketing & recruitment, management and internationalisation strategies, and intercultural communication. Participants choose one course, or combine courses and stay the entire week. This session will outline the EAIE Academy concept, provide you with more information on the programme for Valencia and give you the chance to ask questions.

co-chairs: Louise Stansfield, Helsinki Metropolia University of Applied Sciences, Vantaa; Peter Kerrigan, German Academic Exchange Service (DAAD), New York

#### 2.02

#### Raabe Handbook information session

**W**ednesday, 13.00-13.30

Room B3.1, Level O

All levels

If you have ever considered publishing your experiences and best practices in international education, this session will provide you with the opportunities that the Handbook Internationalisation of European Higher Education, has to offer. Published by the FAIF, in cooperation with Raabe Academic Publishers, the Handbook has been specifically designed as a handson, comprehensive resource to support European policy makers and practitioners with the internationalisation process at their institution. This information session will inform you about the EAIE's goals for the Handbook, provide details for authors interested in contributing and will give you a chance to share your thoughts on topics you'd like to see addressed in the Handbook.

co-снаirs: Hans-Georg van Liempd, EAIE Vice-President, Tilburg; Elise Kuurstra, EAIE Office, Amsterdam 2.03 FDC MOPILE

Intra-ACP Academic Mobility Scheme

Thursday, 08.30-09.30

@ Room 20, Level 1

Introductory

At the end of 2010, the first Intra-ACP call for proposals was successfully launched by the European Commission. This new programme is implemented by the Education, Audiovisual and Culture Executive Agency (EACEA), in close collaboration with the African Union Commission and the ACP Secretariat. The programme aims at promoting student and staff exchanges between African HEIs and between Caribbean and Pacific HEIs. This update session will present the first results of the call and the way selected projects will start implementing their mobility flows as from the academic year 2011/2012.

CHAIR: Joachim Fronia, EACEA, Brussels SPEAKERS: Renata Russell, European Commission, Brussels; Anila Troshani, EACEA, Brussels; Ben Nel, Stellenbosch University; Vera Ngosi, African Union Commission, Addis Ababa

2.04

Interuniversity cooperation between the EU and industrialised countries: an update of the existing cooperation schemes

Thursday, 11.30-12.30

Room B3.1, Level 0

Intermediate

The EU has set up joint study programmes with industrialised countries, particularly in North America and the Asia-Pacific region, that provide financial support for student mobility. This session will examine the role of higher education cooperation between the EU and industrialised countries. It will consider both bilateral programmes and the newly-selected partnerships with industrialised countries under Erasmus Mundus Action II.

CHAIR: Dora Longoni, Politecnico di Milano SPEAKERS: Joachim Fronia, Education, Audiovisual and Culture Executive Agency (EACEA), Brussels; Patricia O´Flaherty, University of Limerick

## EAIE OUBLIN 2012 11-14 SEPTEMBER

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#### **2.05** MOPILE

#### Update on the Erasmus Mundus programme

Thursday, 14.00-15.30

Auditorium 12, Level 1

Intermediate

In 2011, the second phase of the Erasmus Mundus programme will reach the mid-term of its five-year funding period (2009–2013). This session will look at the implementation of new elements included in the second phase, such as development of joint programmes at doctoral level, scholarships for EU students, scholars and doctoral candidates, and a new role for the non-European higher education institution. The Commission's objectives for the future of Erasmus Mundus and how the current programme will support and accompany this preparatory phase, will be presented.

CHAIR: Morten Kielland, Oslo University College SPEAKERS: Vito Borrelli, European Commission, Brussels; Joachim Fronia, Education, Audiovisual and Culture Executive Agency (EACEA), Brussels; Jean Hervé Ramat, European Commission, Brussels

#### 2.06

#### EAIE Academy: how to become an EAIE trainer

Friday, 12.00-12.30

@ Room B4.1, Level 0

All levels

Are you interested in offering high quality training in the field of international education? Or fine-tuning your skills as a trainer? Attend this session and discover what an EAIE trainer is and how to become actively involved in the Association's Professional Development Programme. As an EAIE trainer you have the opportunity to extend your network and share your knowledge in a professional setting.

co-chair: Louise Stansfield, Helsinki Metropolia University of Applied Sciences, Vantaa; Peter Kerrigan, German Academic Exchange Service (DAAD), New York

#### **2.07** MOPILE, ACE

#### Update on ECTS and DS Label

Friday, 15.00-16.30

@ Hall A2, Level 0

Intermediate

ECTS (European Credit Transfer and Accumulation System) makes teaching and learning in higher education more transparent across Europe and facilitates the recognition of all studies. The system allows for the transfer of learning experiences between different institutions, greater student mobility and more flexible routes to gain degrees. It also aids curriculum design and quality assurance. This session provides participants with the necessary information in order to apply for the ECTS and DS Label. The speakers will also report on the outcomes of the earlier application rounds.

CHAIR: Morten Kielland, Oslo University College SPEAKERS: Endika Bengoetxea, European Commission, Brussels; Misia Coghlan, Education Audiovisual and Culture Executive Agency (EACEA), Brussels; Filip van Depoele, European Commission, Brussels

## Developing university strategies for internationalisation in a global context

A new professional development event for senior management, taking place from 28 November – 1 December 2011 in Rome

Are you currently rethinking the role of internationalisation for your institution? This new peer learning event will provide a forum for discussion and offer concrete advice on how to tackle current challenges and develop and implement your strategic priorities. Designed for senior management the course will deal with areas such as strategic design, planning production of an action plan. This is done through group discussions, knowledge sharing, case studies, presentations and individual consultations.

To learn more about this new course, please visit the EAIE stand 052 at the Exhibition on Thursday between 15.30 and 16.15 to meet the course leader, Fiona Hunter.

#### ACCREDITATION & EVALUATION

This stream includes sessions that provide background information and discussions on recognition matters, the evaluation of foreign qualifications, and accreditation mechanisms.

#### **3.01** ACE

Digital Student Data Portability: transcripts and diploma supplement - beyond grades and paper in the US and Europe

Thursday, 11.30-12.30

@ Room 17, Level 1

All levels

This session will explore the many faceted dimensions of digital student data portability through the looking glass of two key higher education documents: the Transcript of Records in the US and the Diploma Supplement in Europe. A showcase of relevant experiences already in place today will provide the basis for a comparative discussion on how similar problems have been approached in different cultural, political, legislative contexts but within the same higher education domain.

CHAIR: Marieke Maas, Universiteit Utrecht SPEAKERS: Thomas Black, Stanford University; Simone Ravaioli, KION SpA, Bologna

#### **3.02** ACE, IRM

**Tuning America: boosting recognition?** 

Thursday, 14.00-15.30

Room 18. Level 1

Specialised

This roundtable session will discuss the merits of the Tuning process and, more specifically, the Tuning USA Project. What progress has been made? Is it helpful for making qualifications more transparent? What are the experiences of graduates? The session will begin with short presentations on Tuning in general, Tuning USA, and the CoRe2 (Competences in Education and Recognition) project, followed by a panel discussion.

CHAIR: Tim Birtwistle, Consultant, Leeds SPEAKERS: Earl Stephen Hunt, U.S. Network for Education Information (USNEI), Candler; Holiday McKiernan, Lumina Foundation for Education, Indianapolis; Robert Wagenaar, University of Groningen

3.03 ACE, MOPILE

EU vs US Bachelor degrees: filling the gap

Friday, 10.30-12.00

Room 16, Level 1

All levels

Since the adoption of the BAMA structure at European universities, some issues have arisen for European Bachelor graduates enrolling in Master, MBA or doctoral programmes, particularly in the US. The problem for these students is the lack of recognition by American universities of the three-year European Bachelor. The panel will address this issue, and the European Commission will introduce the Atlantis Programme, whilst Educational Testing Service (ETS) will introduce a reasoning skill test by both American and European universities for graduate admission. The EVALUATE-E Project will also be presented.

CHAIR: Maria Calabrese, ETS Global, Paris SPEAKERS: David Payne, ETS, Princeton; Diego Sammaritano, European Commission, Brussels; Giancarlo Spinelli, Politecnico di Milano; John Yopp, University of Kentucky, Lexington

#### 3.04 ACE

ECTS credits: how does practice match theory?

Friday, 10.30-12.00

Room B3.2, Level 0

♠ Intermediate

The introduction of ECTS credits (European Credit Transfer and Accumulation System) promised a new era in transparency and transferability. Has that promise been fulfilled? What developments have taken place within the last year? Does the practice match the theory? If not, where are the discrepancies and how do we make sense of the different interpretations? This session will offer examples and practical suggestions and techniques for evaluating ECTS credits.

CHAIR: Nina Kowalewska, Swedish National Agency for Higher Education, Stockholm SPEAKERS: Janerik Lundquist, Linköping University; Margit Schatzman, Educational Credential Evaluators, Inc, Milwaukee

#### **3.05** ACE

Towards a European label: the assessment and certification of internationalisation at programme level

**Priday, 13.00-14.30** 

Auditorium 15, Level 0

**⊖** Intermediate

The European Consortium for Accreditation in higher education has decided to build upon a Dutch-Flemish pilot, and will assess the quality of internationalisation at programme level. If internationalisation is

deemed to be of 'good' or 'excellent' level, a European certificate can be awarded. This session analyses the elements that determine the internationalisation rating of a programme and presents best practice examples from previous assessments.

CHAIR: Mark Frederiks, European Consortium for Accreditation in higher education, The Hague SPEAKERS: Axel Aerden, NVAO (Accreditation Organisation of the Netherlands & Flanders), The Hague; Mark Frederiks, European Consortium for Accreditation in higher education, The Hague

**3.06** ACE, IRM

Institutional autonomy vs consumer protection? Protecting the terms 'university' and 'academic degrees'

Friday, 13.00-14.30

Room 16, Level 1

Specialised

Academic freedom and institutional autonomy are important hallmarks of modern higher education, which exists on the premise of bona fide higher education institutions. Institutions that lack official recognition sometimes abuse these freedoms. This session will highlight a recent report for the Netherlands Ministry of Education, which ponders the introduction of sanctions in the Dutch Act on Higher Education to curb abuse of the term 'university' and the illegal awarding of degrees. Existing legal provisions in neighbouring countries and in Australia will also be discussed.

CHAIR: Tim Birtwistle, Consultant, Leeds
SPEAKERS: Herman de Leeuw, Dienst Uitvoering
Onderwijs (DUO), Groningen; Holiday McKiernan,
Lumina Foundation for Education, Indianapolis;
Colin Tueck, European Quality Assurance Register for Higher Education (EQAR), Brussles

**3.07** ACE, SAFSA

Vetting accreditation agencies: the IN-QAAHE accreditation white list

Friday, 15.00-16.30

Auditorium 11, Level 1

Intermediate

There is currently no official global benchmark to determine the *bona fides* of accreditation agencies. The coverage of the lists that do exist is usually restricted to the national or regional level, none covering agencies on a global level. This session will present the first outcomes of an INQAAHE project, funded by the World Bank, to first research the feasibility of developing a global white list of accreditation agencies, then build and maintain it.

SPEAKERS: Earl Stephen Hunt, U.S. Network for Education Information (USNEI), Candler (Chair); Mark Frederiks, European Consortium for Accreditation in higher education, The Hague

**3.08** ACE, MOPILE

The hub of the universe: Chinese digital student data to cross the pond

Friday, 13.00-14.30

Room B3.2, Level 0

Specialised

This session showcases the two digital student data repositories for Chinese students: the China Higher Education Student Information and Career Center (CHESICC) and the China Academic Degrees & Graduate Education Development Center (CDGDC). Together these services provide the most comprehensive verification service for Chinese HE credentials and can be used by foreign institutions. The session will look at these services in relation to the EAIE's Task Force DSDP (Digital Student Data Portability) and will allow for panel discussions on global cooperation of digital student data portability.

CHAIR: Simone Ravaioli, KION SpA, Bologna SPEAKERS: Hongbo Cao, CDGDC, Beijing; Roberta Hyland, National Student Clearinghouse, Herndon; Man Kaijie, CHESICC, Beijing; Pei Wang, CHESICC, Beijing

#### DEVELOPMENT COOPERATION

The aim of this stream is to discuss all aspects of educational cooperation with developing countries. The EAIE believes that, in the context of globalisation, educational cooperation between Europe and the developing world is of great significance for both.

4.01 EDC. RIE

Doctoral education: strategic international partnerships for sustainable development

hursday, 08.30-09.30

Room B3.1, Level 0

Intermediate

Emerging countries are embracing the need to train researchers who can become motors for innovation and economic diversification. As such, cross-border collaboration in doctoral education has intensified and new and innovative forms of delivery have gained strategic attention from many universities. Based on recent projects of both the European University Association (EUA) and the International Association of Universities (IAU), this session will explore global trends in doctoral education, emphasising collaborative doctoral delivery with developing countries.

CHAIR: Thomas Jorgensen, EUA, Brussels SPEAKERS: Salvador Malo, OUI/University of Veracruz; Hilligje van 't Land, IAU, Paris

4.02 EDC

Academic cooperation with developing countries and the Seventh Framework Programme (FP7)

P Thursday, 14.00-15.30

Room 19, Level 1

Specialised

A representative from the EU will be giving a short presentation on the FP7/FP8 programme with a focus on academic cooperation with non-OECD countries. This presentation will be followed by two examples of FP7 projects, which match research with capacity development in the partner countries. After the presentations, a discussion will take place with the participants under the guidance of the Chair. Examples of other successful projects involving academic cooperation with developing countries will be published in a handout for the participants of the session.

CHAIR: Marleen van der Kooij, Platform for International Education (PIE), Delft SPEAKERS: Hans Akkermans, VU University Amsterdam; Drissa Diallo, Université De Bamako, Mali; Diego Sammaritano, European Commission, Brussels; Berit Smetstad Paulsen, UiO School of Pharmacy, Oslo

4.03 EDC

Bilateral university partnerships for cooperation on global development challenges: the case of the EU and India

P Thursday, 16.00-17.30

Auditorium 12, Level 1

Specialised

Partnership has become the new *modus* operandi for more dynamic and flexible cooperative ventures across institutions and borders. This session addresses how university partnerships can stimulate bilateral cooperation on global development challenges, and the critical issues involved, using the EU-India partnership as a case study.

CHAIR: Werner Vaeth, Freie Universität Berlin SPEAKERS: Rahul Choudaha, World Education Services, New York; Vasudha Garde, Government of India, Pune; Sidsel Hansson, Lund University, Malmö; David Smawfield, IBF International Consulting, Brussels

**4.04** EDC, MOPILE

Interregional cooperation in quality assurance: experiences from joint capacity building projects

Friday, 13.00-14.30

Room B3.1, Level 0

Intermediate

Quality assurance is one of the cornerstones of the Bologna process and one major prerequisite to increase transparency of educational systems around the world. It thus becomes a factor to build trust between countries and institutions and to facilitate recognition of credits and degrees. Both the German Academic Exchange Service (DAAD) and European University Association (EUA) are carrying out joint projects with partners from developing countries. This session presents experiences and challenges from these projects together with the partners from Africa and Southeast Asia.

CHAIR: Marc Wilde, DAAD, Bonn SPEAKERS: Nantana Gajaseni, ASEAN University Network (AUN), Bangkok; Mayunga Nkunya, Inter-University Council for East Africa (IUCEA), Kampala; Philipp Pohlenz, Potsdam University; Lesley Wilson, European University Association (EUA) 4.05 FDC IRM

Internationalisation of higher education in Africa and Europe: what are the common interests and challenges?

Friday, 15.00-16.30

Room B3.2, Level 0

Intermediate

The role of the African university in sustainable social, political and economic development is now widely acknowledged, especially within the context of the globalising world. Through mutual partnerships with European universities, African universities can develop more effective ways of responding to some of the common opportunities and challenges. This session will discuss how African Universities could work mutually with European counterparts to respond to the consequences of internationalisation.

CHAIR: Han Aarts, Maastricht University SPEAKERS: Elizabeth Colucci, European University Association (EUA), Brussels; James Jowi, African Network for Internationalization of Education (ANIE), Eldoret; Olusola Oyewole, University of Agriculture, Abeokuta

#### **GOOD PRACTICE**

Examples of good practice are shown and discussed amongst participants in these sessions, providing participants with sound ideas to consider implementing in their own institutions.

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**5.01** SAFSA, IaH

Cultural learning in practice

**!** Thursday, 08.30-09.30

Room B4.1, Level 0

Intermediate

Following up on the EAIE training course 'Cultural learning in education abroad', which took place in November 2010, we have implemented the projects designed during the training course at our own institutions. In this session we will discuss the results and the challenges we ran into and will compare our experiences to give advice on future implementations of cultural learning projects.

CHAIR: Ingrid Gehrke, FH Joanneum, Graz SPEAKERS: Gabriele Abermann, Salzburg University of Applied Sciences; Tiina Piipponen, Helsinki Metropolia University of Applied Sciences, Espoo; Maaike Wachters, Tilburg University

**5.02** SAFSA

ESN galaxy: e-networking for volunteers and management of volunteer organisations

CANCELLED

**5.03** ACCESS

Virtual challenges: using e-learning as a strategic tool for students with disabilities

**t** Thursday, 08.30-09.30

Room 16, Level 1

All levels

This presentation will focus on how European and American universities use e-learning as a strategic tool for students with disabilities. The Association for Higher Education Access & Disability (AHEAD) developed a Virtual Study Support Network, which aims to develop lifelong learning skills and improve knowledge about flexible learning and e-learning systems. Additionally, the American Public University System will address how they meet the needs of students with disabilities in the civilian and military populations.

CHAIR: Adele Browne, University of Sussex, Brighton SPEAKERS: Bob Barrett, American Public Univeristy, Falling Waters; Ann Heelan, AHEAD, Blackrock; Chad Patrizi, American Public University, Charles Town 5.04 EMPLOI

Making your students more employable: the importance of international internships

Thursday, 10.00-11.00

@ Auditorium 10, Level 1

**⊖** Introductory

The aim of the session is to give an insight into the growing need for a close working relationship and understanding between business and higher education. The speakers representing universities will give examples of good and bad practice and focus on three main subjects: how to prepare for and assist students during an internship abroad, how to promote and encourage students to apply for an internship and how to initiate and maintain good cooperation with a company. Representatives of an international company will give an insight on what the company's expectations are and how they benefit from having an intern.

CHAIR: Edyta Lachowicz Santos, University of Economics in Katowice SPEAKERS: Jan de Vries, Delft University of Technology; Michel Guilmault, Groupe ESC Chambéry, Le Bourget-du-Lac; Caroline Scheepmaker, Delft University of Technology

**5.05** SAFSA, FEDORA

Mental health issues when students study abroad: recognition and prevention

**!** Thursday, 10.00–11.00

Mall A3, Level 0

Specialised

Stress is a known trigger for mental health problems. Is this the reason students can suffer from this problem when they study abroad? What role does a social network have in these issues? How do you, as a study abroad officer, recognise these problems? How can you help? In this session we will be discussing and exploring this theme. From their own experience, the presenters will share ideas and practices. Active participation of the audience is encouraged.

CHAIR: Femke ten Bloemendal, Universiteit van Amsterdam SPEAKERS: Adele Browne, University of Sussex, Brighton; Jeanette Eindhoven, Universiteit van Amsterdam

5.06 laH

Technology, education and globalisation: the world at the click of a button

Thursday, 08.30-09.30

Auditorium 11, Level 1

All levels

Budget cuts and obligations often thwart students, faculty and administrators from leaving home. How do we internationalise curriculum for this place-bound population? For Northeastern University, Boston, Master of Education programmes, we designed a course focusing on the global convergence of technology and education. This session will deconstruct the course, and panellists will candidly discuss the gravitational pull to Western educational bias. The session offers replicable ideas and concepts to take back to participants' institutions.

SPEAKERS: Leslie Hitch, Northeastern University, Boston (Chair); John LaBrie, Northeastern University, Boston

5.07<sub>H</sub>

Students for students: two best practices in health care education

- Thursday, 10.00-11.00
- @ Room 16, Level 1
- **⊖** Introductory

This session will give two examples of how you can successfully use students in your internationalisation activities: the Faculty of Health Care at HU University of Applied Sciences Utrecht has an international office that is partly run by a team of 10 students, and Lahti University of Applied Sciences makes use of students who are extensively trained before they start working as an international student tutor. Students from both institutions will be present to share their experiences.

CHAIR: Simone Hoogakker, Erasmus MC Rotterdam SPEAKERS: Laura Heikinheimo, Lahti University of Applied Sciences; Wendy Moese, Hogeschool Utrecht; Johanna Tarvainen, Lahti University of Applied Sciences; Leendert Wieberdink, Hogeschool Utrecht

5.08 IRM, M&R

How does the South of Europe compete in the international higher education arena?

- Thursday, 11.30-12.30
- @ Room B4.1, Level 0
- All levels

Universities from Southern Europe generally feel at a disadvantage compared with the universities from Central and Northern Europe, where English is more widely used, and their power of attraction of international students is consolidated. How can these universities compete globally? Three case studies from three different Southern European countries will be presented, and an open debate with the audience will follow.

CHAIR: Rafael de Paz, Universidad de Leon SPEAKERS: Marina Casals Sala, Universitat Rovira i Virgili, Tarragona; Adriana Lago de Carvalho, University of Minho, Guimarães; Sylvain Lamourette, University of Rouen, Mt St Aignan **5.09** SAFSA, LICOM

Virtually there: connecting with students pre-arrival

- Thursday, 11.30-12.30
- Mall A3, Level 0
- All levels

In roundtable discussions, learn from colleagues and share best practices about communicating with inbound students before they arrive at your institution. Consider the different methods already being used by various units at your campus and how increased coordination can create a better impression for all new students. Leave with new ideas about how to leverage different social media tools in order to enhance inbound student preparation.

CHAIR: Craig Wallace, University of British Columbia, Vancouver SPEAKERS: Lynne Mitchell, University of Guelph, Ontario; Lea Senn, Università Cattolica del Sacro Cuore, Milan

**5.10** EMPLOI

Enhancing international work placement through the use of technologies: the EU-VIP project

- Thursday, 12.00-13.00
- Room 16, Level 1
- All levels

In a context of globalisation, international work experience is becoming more important for young graduates. Traditional international work placements require high flexibility and can be costly. Virtual mobility (ie ICT-supported activities that realise or facilitate international, collaborative experiences in a context of teaching and/or learning) can provide a valuable alternative or addition to physical mobility. We will present the results of the EU-VIP project that developed guidelines for the integration of virtual mobility in international placements.

CHAIR: Christophe Terrasse, EFMD, Brussels
SPEAKERS: Bas Bergervoet, AVNet K.U. Leuven,
Heverlee; Esther Haag, University of Groningen;
Ilse Op de Beeck, Media and Learning Unit K.U.
Leuven, Heverlee

**5.11** MOPILE

From student to researcher: the Marie Curie Actions

- **t** Thursday, 14.00-15.30
- Room B3.1, Level O
- Intermediate

There are many initiatives designed for international postgraduate students, among them the Marie Curie Actions, which have a specific focus on the importance of establishing the role of the researcher. This role is a fundamental threshold concept for postgraduate success, which has the

potential to be transformational at both PhD and post-doctorate levels. This session will focus on the career of researchers and the possibilities offered by the Marie Curie Actions.

CO-CHAIRS: Jordi Curell Gotor, European Commission, Brussels; Arya-Marie Ba Trung, European Commission, Brussels SPEAKERS: Jacobus Boomsma, Centre for Social Evolution, University of Copenhagen; Morten Lokkegaard, European Parliament, Brussels; Rudiger Voss, CERN, Geneva

**5.12** NESS

Summer programmes in the North, South and East: three very different models

- **t** Thursday, 14.00-15.30
- Room 16, Level 1
- Intermediate

This session will look at the concept of summer programmes as a tool for extending opportunities for our own students as well as strengthening the international profile of our schools. The summer programme is also an ideal forum for trying out new ideas and ways of working with our partners. Come and hear about three very different ways of doing this and bring your own experiences to share with us.

CHAIR: Robin Jensen, Copenhagen Business School SPEAKERS: Gordon Cheung, The Chinese University of Hong Kong, Shatin; Mario Tabarini, Bocconi Unversity, Milan

**5.13** MOPILE, IRM

Non-academic staff on the move: models and examples of good practice

- ♣ Thursday, 16.00-17.30
- Room B4.1, Level 0
- All levels

This session will focus on how to strategically use non-academic staff exchanges as an instrument for human resource development and institutional internationalisation. How do you strategically make use of this new action within your institution? How can you create synergies with other players in your institution such as the human resource department? What are training models for incoming (non-academic) staff? These topics and examples of good practice will be discussed with the audience in this interactive session, from a university as well as from a national agency perspective.

CHAIR: Barbara Hasenmueller, University of Bremen SPEAKERS: Sara Bervoets, University of Antwerp; Sanna Heikkinen, University of Oulu; Siegbert Wuttig, German Academic Exchange Service (DAAD), Bonn



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5.14 EMPLOI, FEDORA

Work and life: careers guidance for generation Y in a time of economic slowdown

Friday, 10.00-11.30

@ Room B4.1, Level 0

Intermediate

Increasing numbers of students are participating in higher education in Europe but there has not been a proportionate increase in graduate-level jobs. There is also evidence to show a changing attitude to work, particularly amongst generation Y: those born after the mid '80s. This session will examine how graduate career development can be enhanced by using a more innovative and proactive approach to career guidance to support generation Y graduates in a period of economic slowdown.

CHAIR: Nannette Ripmeester, Expertise in Labour Mobility/I-Graduate, Rotterdam SPEAKERS: Nieke Campagne, Leiden University; Paul Hacking, Nottingham Trent University

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**5.15** SAFSA, EMPLOI

Making the most of it: how study abroad programmes help train students for the global workplace

P Thursday, 08.30-09.30

Mall A2, Level 0

All levels

How should students articulate to potential employers the many practical skills, attitudes, and knowledge they gain through study abroad? What message conveys to students the importance of thinking more critically about their international learning experiences in terms of the marketable skills and cultural adaptability that employers need and look for? What practical strategies get study abroad administrators talking to colleagues in career services about empowering students professionally- before, during, and after study abroad? Practitioners in both career services and study abroad address these questions and present models of best practice in integrating study abroad learning with student career planning.

CHAIR: Scott Blair, CEA Global Education, Paris SPEAKERS: Cheryl Matherly, University of Tulsa; Kevin Murphy, CEA Global Education, Florence; Martin Tillman, Global Career Compass, Washington.

**5.16** NESS, IRM

Quality issues in international summer schools

Friday, 13.00-14.30

@ Room 17, Level 1

Specialised

Short-term study abroad is closely scrutinised by advisors and potential participants concerned with the quality of

experience on offer. This session addresses the real issues involved at every stage in providing the very best for summer school participants. Key debates centre on mechanisms for ensuring the achievement of academic standards in content, delivery and assessment, but also extend to quality assurance in curriculum-setting, recruitment of teachers, timetabling, communication with advisors and accompanying faculty, and standards during the programmes themselves.

CHAIR: William Kops, University of Manitoba, Winnipeg SPEAKERS: Sarah Jane Ormrod Sigurdsson, University of Cambridge; Einar Vannebo, University of Oslo

**5.17** MOPILE, IRM

Continuing education: a promising field for international cooperation?

Friday, 13.00-14.30

Room 18, Level 1

All levels

Higher education institutions have begun to widen their spectrum of educational services to satisfy the demands, not only of traditional students, but also of those studying part-time and/or with work experience. In this session, different models of integrating international experience in continuing (further) education programmes will be presented from the perspectives of a Finnish and a German university.

CHAIR: Almut Mester, German Academic Exchange Service (DAAD), Bonn SPEAKERS: Kauko Hamalainen, University of Helsinki; Udo Thelen, Berlin University for Professional Studies (DUW), Bonn

**5.18** EBS

Developing sustainability and corporate social responsibility in the classroom, field of business and in management education

Friday, 13.00-14.30

Room 20, Level 1

Intermediate

Faced with the realities of today's global marketplace, business schools are challenged to develop a new curriculum that integrates ethics, sustainability, and social and global responsibility. This session will explore issues related to: developing pedagogical means and tools for teaching in the classroom, and a service-learning programme model that allows students to engage in social entrepreneurial activities.

CHAIR: Liz Allred, Utah State University, Logan SPEAKERS: Varkey George, Students' Health and Welfare Centres Organisation (SHAWCO), University of Cape Town; David Herrmann, Utah State University; Birgit Kleymann, Lille Catholic University

**5.19** SAFSA, IRM

Staff exchange: mobility programmes for international relations administrators

Friday, 15.00-16.30

Auditorium 15, Level 0

**⊖** Introductory

Staff exchange programmes offer all parties involved – the participant, the home and the host institution – ideal possibilities to learn, compare, benchmark and improve their current situations. The session will highlight two very different examples of staff exchange programmes. One portrays the design of a long-term job-exchange programme, while the other reflects on a short-term one-way staff exchange. These two programmes, as well as further potential models, will be discussed in this session.

CHAIR: Torge Fischer, Aarhus School of Business SPEAKERS: Erica Arthur, University of Birmingham; Isabelle Malique-Park, Singapore Management University; Christine Sullivan, RMIT University, Melbourne; Jackie Taylor, Deakin University, Burwood

5.20 IRN

Quality assurance and internationalisation review process: Europe, USA and Japan

**Priday, 15.00-16.30** 

Auditorium 10, Level 1

Specialised

This session illustrates how an internationalisation review process works as one of the quality assurance schemes in different regions of the world. The topics of discussion will include the IMPI (Indicators for Mapping and Profiling Internationalisation) project and MINT in Europe, internationalisation review programmes in North America, and research projects related to the SIH (Strategic Fund for Establishing International Headquarters in Universities) project in Japan. This session introduces recent efforts and developments in various indicators and tools.

CHAIR: Shingo Ashizawa, Meiji University, Tokyo SPEAKERS: Darla Deardorff, Association of International Education Administrators, Durham; Hiroshi Ota, Hitotsubashi University, Tokyo; Adinda van Gaalen, Nuffic, The Hague

**5.21** EMPLOI

University, alumni, students and private companies combine forces to make entrepreneurial activities work as part of LLL

**CANCELLED** 

**5.22** INTAL. M&R

International alumni as talent scouts: does the promise hold up in reality?

Friday, 15.00-16.30

Room 16, Level 1

All levels

Survey evidence has emerged which testifies to a clear willingness of (especially) younger alumni to become talent scouts to help the recruitment process. Yet evidence regarding the success of this method remains sparse and, most importantly, no clarity has been achieved outlining who is in charge: marketing, recruiting, alumni relations, faculty members, or a combination thereof. This session moves from the theoretical promise to case studies, which discuss success and failures of attempts to turn international alumni into talent scouts.

SPEAKERS: Daniel Guhr, Illuminate Consulting Group, San Carlos (Chair); Andrew Shaindlin, Carnegie Mellon University, Pittsburgh

**5.23** SAFSA, IRM

Strategically approaching mobility models for engineering and science students

Friday, 15.00-16.30

@ Room B4.1, Level 0

All levels

This panel invites the participants to discuss challenges and practices of organising a successful study abroad programme for engineering and science students. The speakers will present several institutional views on the matter – from a private European university, a public European university and a private American college actively cooperating with a European university. Together with the speakers, the participants will work on designing strategic study abroad models.

CHAIR: Iris Heine, Jacobs University Bremen GmbH SPEAKERS: Christiane Brück, HafenCity Universität Hamburg; William Hornfeck, Lafayette College, Easton; Yuliya Salauyova, Jacobs University Bremen GmbH

5.24

Student involvement as a driving force for innovation and increased international activity

Thursday, 16.00-17.30

Auditorium 11, Level 1

All levels

This session will demonstrate how students can become a valuable resource for innovative learning and personal development, through activities usually excluded from the university curricula. Students are

engaged and creative; they provide fresh thinking and represent a valuable resource in terms of cost and capacity. Student networks across traditional disciplines create new and innovative business ideas, supported by universities through incubators. The session will begin with short presentations, followed by discussions amongst participants about ideas and innovative practices for student engagement in extracurricular learning and development.

SPEAKERS: Ole Stenvinkel Nilsson, Copenhagen Business School (Chair); Rudolf Baethge, Maastricht University; Sidsel Dam Larsen, Copenhagen Business School; Richard Donovan, McGill University, Montréal; Kathrine Johansen, Copenhagen Business School; Simon Rasmussen, TalentForce, Copenhagen

**5.25** 

SAINTs roundtable: staying committed to students and colleagues - do things change when we retire?

Friday, 10.30-11.30

@ Room 18, Level 1

All levels

After an initial round-up of the attendees and their queries, the SAINTs will use their wealth of knowledge to tackle a variety of subjects: validation of diplomas, recognition of study periods, setting up staff exchanges, importance of expertise for the National Agencies, effective crisis management, creating job opportunities for professional BA graduates, and the value of networking especially for newcomers to the EAIE conference.

CHAIR: Marianne Hildebrand, EAIE SAINTS, Stockholm SPEAKERS: Marianne Brekelmans, EAIE SAINTS, Ulvenhout; Nanda de Bruin-van Veen, EAIE SAINTS, Leiden; Annemarie De Vries, World Trade Center Assocation Almere

#### **EAIE SAINTS**

The EAIE SAINTs (Senior Advisers INTernational) are retired EAIE members who make themselves available *pro bono* to advise and mentor, on request, colleagues who are early- or mid-career. If you are interested in benefiting from their wealth of knowledge and experience, or if you would like to become a SAINT, you are very welcome to attend the SAINTs Annual General Meeting taking place on Friday from 09.00-10.30 in Room 18, Level 1.

#### INTERCULTURAL COMPETENCE & LANGUAGES

These sessions focus on harnessing the power of internationalisation from a cultural learning perspective, providing useful advice on cross-cultural learning techniques, with a specific focus on language factors for development.

**6.01** LICOM, IaH

Language centre management and internationalisation: new challenges

Thursday, 08.30-09.30

Room 18, Level 1

All levels

Language centres are facing new challenges in several fields: centre management, technological developments, new financial structures, quality control, and new target groups, to name a few. This session will demonstrate and emphasise that language centres serve a greater purpose than previously recognised. Within universities they are fertile ground for internationalisation activities, and in addition, work as active agents regarding language policy and all-encompassing concepts for language and culture-related questions on an international scale.

SPEAKERS: Ulla-Kristiina Tuomi, University of Helsinki (Chair); Christian Timm, Ulm University; Bettina Nelemans, Universiteit Utrecht

**6.02** SAFSA

Cooperating with the community: experiential learning activities abroad

Thursday, 10.00-11.00

Auditorium 15, Level 0

All levels

This session will present structured methods used by study abroad programmes in Italy to create interactions and collaborations between their student bodies and the local community. Florence and Rome together host over 35 study abroad programmes that share an emphasis on experiential learning. Experiential learning activities occur both as course-specific events and as programme-wide activities open to all students. Examples from Florence can be adapted to any study abroad setting in which experiential learning is a priority.

SPEAKERS: Zachary Androus, CEA Global Campus Florence (Chair); Kevin Murphy, CEA Global Education, Florence; Trevor Nelson, Iowa State University **6.03** LICOM, IRM

Quality assurance through English lan-

hursday, 14.00-15.30

@ Room B4.2, Level 0

All levels

Practice shows that European universities and business schools are increasingly developing programmes taught in English in order to attract foreign students and achieve internationalisation goals. Students who wish to enrol are advised to obtain a high proficiency level of English to follow the lectures, understand the literature and interact with students and professors from different parts of the world. A valid and reliable way of measuring and comparing language skills must be used worldwide, but with so many international students in a class, how do you coordinate the mastering of this common language?

CHAIR: Maria Calabrese, Educational Testing Service (ETS) Global, Amsterdam speakers: Tania Berman, Erasmus Student Network (ESN), Brussels; Barbara Hasenmueller, University of Bremen; Laure Mounier, Educational Testing Service (ETS) Global, Paris; Bob Wilkinson, Maastricht University

**6.04** SAFSA, IRM

Assessing intercultural learning and development: a review of available instruments

Thursday, 16.00-17.30

Room B3.2, Level 0

All levels

The purpose of this session is to explore ways of assessing intercultural learning and development using intercultural instruments. We will first review a number of the best known and most commonly used intercultural instruments as well as some newer assessment tools. In addition, we will present the Intercultural Development Inventory (IDI) as a case study of how an intercultural instrument can be used for research, designing programmes, and promoting organisational and personal intercultural competence. Finally, we will examine the intercultural instruments for internationalising the campus.

SPEAKERS: R. Michael Paige, University of Minnesota, New Brighton (Chair); Jeanine Gregersen-Hermans, Maastricht University

**6.05** SAFSA

The intercultural toolbox

**Priday, 13.00-14.30** 

Auditorium 10, Level 1

Introductory

This highly interactive session will introduce participants to a variety of crosscultural training activities that can be used in different settings within international education. Featuring activities that are

beneficial to develop students' intercultural competence, the session will also provide key points for designing and facilitating cross-cultural training. Information will also be presented on experiential learning theories and on intercultural frameworks for training.

CHAIR: Ingrid Gehrke, FH Joanneum, Graz SPEAKERS: Darla Deardorff, Association of International Education Administrators, Durham; Jeanine Gregersen-Hermans, Maastricht University; Margaret Pusch, International Partnership for Service-Learning and Leadership (IPSL), Portland

**6.06** LICOM

Towards integrating content and language in higher education: views from teachers and students

Friday, 15.00-16.30

Room 20, Level 1

Intermediate

Since English is emerging as the most commonly used language in education, business and science, it is becoming increasingly more important for universities to take the initiative in helping their students to develop English language proficiency. Content and language integrated learning is one methodological approach that involves the teaching of a specific content through a foreign language. In this session, a combined result of studies carried out by two European universities will be presented as well as a successful model of a course which has been offered between two universities in the US and Europe. Additionally, Dr. Meijer from Utrecht University will present a podcast.

CHAIR: Sarah Grafinger, Upper Austrian University of Applied Sciences, Steyr SPEAKERS: Marina Cunningham, Montclair State University; Jennifer Valcke, Université Libre De Bruxelles, Brussels

**6.07** LICOM, EBS

Making sense of Denmark

Friday, 15.00-16.30

Room 19, Level 1

Introductory

This introduction to Denmark and the Danes will take participants on a journey through the Danish language, culture and values, showcasing the history and origin of the language, and the changes it has undergone. Also featuring a deeper look at the Danish business and management culture model, this session provides a useful overview of Denmark, past and present. Enhance your Copenhagen experience and make a stronger connection with the host city of this year's EAIE conference by taking part in this session.

CHAIR: Sabine Pendl, University of Graz SPEAK-ERS: Ole Faaborg, University College Northern Denmark, Aalborg; Uffe Østergaard, Copenhagen Business School; Anne-Marie Søderberg, Copenhagen Business School





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#### **MOBILITY**

This stream deals with various aspects of international mobility. Topics include the notion of mandatory semesters abroad, quality assurance of placements, preparing students for international exchanges, challenges of re-entry after an international experience, mobility of researchers and safety issues abroad.

**7.01** EBS. IRM

How a mandatory semester abroad can help institutions to internationalise themselves

Thursday, 10.00-11.00

@ Room 19, Level 1

All levels

The schools presenting in this session -Hanken School of Economics, Helsinki, and the Business School of the University of Mannheim - decided to take the chance to further internationalise their schools through developing internationally-oriented degree programmes a few years ago. The speakers will share information about their school's internationalisation strategy, programme development and the process of integrating a mandatory semester abroad. The session will show how student exchanges, which are well embedded into the curriculum of the students and well organised by the staff involved, can intensely boost the school's internationalisation

CHAIR: Mary Pang, City University of Hong Kong SPEAKERS: Yvonne Hall, University of Mannheim; Johanna Lilius, Hanken School of Economics, Helsinki

7.02 IRM, RIE

Tracking and comparing the transnational education student experience across delivery mechanisms

Thursday, 10.00-11.00

Auditorium 11, Level 1

All levels

This session will explore research into tracking the transnational education experience (TNE), examining a pilot study which establishes a benchmark for offshore provision– specifically, a comparative measure of the decision-making, expectations and perceptions of students studying outside the country of the awarding institution. Participants will share information and ideas, discussing and comparing their institutions' own experiences of TNE and how they feel feedback on the experience could be practically and effectively tracked and benchmarked globally.

CHAIR: Robert Coelen, Stenden University, Leeuwarden speakers: William Archer, I-Graduate, London; Nannette Ripmeester, Expertise in Labour Mobility/I-Graduate, Rotterdam

**7.03** MOPIL F

Quality assurance of Erasmus placements

**h** Thursday, 10.00-11.00

Room 18, Level 1

Introductory

Erasmus placements have created the need for institutions, enterprises and authorities to look into the issues of managing, monitoring and providing high quality placements to students/graduates. The scope and first outcomes of the European funded project NENTER: Improving the Placements and Internships from Academia to Enterprises will be presented by the project coordinator. An Erasmus placement consortium will also be presented as an example of well functioning cooperation and contributions from an EU expert on the topic will also be discussed. Experiences, problems, solutions, good practices and policy will all be shared.

SPEAKERS: Gregory Makrides, University of Cyprus, Nicosia (Chair); Patricia De Smet, European Commission, Brussels; Katja Kurasto, Oulu University of Applied Sciences

7.04 LICOM, SAFSA

How to prepare students for exchanges when English proficiency is a requirement

Thursday, 10.00-11.00

Room 17, Level 1

All levels

EU higher education institutions are expected to increase mobility by 20% by 2020. Supporting students in the process is crucial to reach this target. This initiative presents European universities with the challenge of preparing their students to experience a short/long stay abroad in support of their educational goals. Language proficiency therefore is critical to student success. This session will address the following questions: What do receiving universities expect from sending universities, and vice-versa? What do universities expect from testing organisations? What information can a standardised language proficiency test provide?

CHAIR: Laure Mounier, Educational Testing Service (ETS) Global, Paris SPEAKERS: Nita Swinsick, IE Business School, Madrid; Nadia Wajnapel, Université Paris Dauphine

**7.05** SAFSA

Re-entry: the challenge of coming home

P Thursday, 12.00-13.00

Room 20, Level 1

All levels

The emphasis of this session is on activities which help the exchange students to reflect and learn from their study abroad experiences during the re-entry process. It is important that exchange students

are aware of the changes that take place within themselves and in their environment during their exchange period.

CHAIR: Ingrid Gehrke, FH Joanneum, Graz

SPEAKERS: Susanne Dietrich, LMU München; Pirjo
Eelmaa, Tallinn University

**7.06** EMPLOI

Placements in the Erasmus Programme: encouraging industry and university collaboration

**!** Thursday, 12.00-13.00

Room B3.2, Level 0

Intermediate

Erasmus student placements have proven to be an important component in facilitating closer cooperation between universities and business. The university-enterprise concept has progressed far, however, there is still potential for industry to become more involved with universities. This session will provide a clear strategy as to what is needed to make Erasmus placements and university-enterprise cooperation a win-win concept for all players involved.

CHAIR: Beate Körner, German Academic Exchange Service (DAAD), Bonn SPEAKERS: Thomas Berger, inter.research e.V., Fulda; Patricia De Smet, European Commission, Brussels; Marjo van der Valk-Kuijpers, Technische Universiteit Eindhoven

7.07

Mobility of researchers in Europe: an endeayour for all

**!** Thursday, 16.00–17.30

Auditorium 10, Level 1

← Intermediate

Across Europe, there is growing demand for a better understanding of the scale. direction and drivers of international mobility of skilled scientific and technical talent. An increasing number of countries are implementing policy measures to attract foreign researchers and to facilitate their access to their labour market. However, competition for skilled researchers is increasing, and stakeholders need to be concerned with measures both to attract researchers and then to retain them. In this context, selected young mobile Marie Curie fellows who are involved in different areas of research across Europe will present and demonstrate their experiences as well as their breakthroughs and innovative results.

co-снаякs: Alessandra Luchetti, European Commission, Brussels; Marinos Loannides, European Commission. Brussels

SPEAKERS: Julia Fernandez Chozas, Spok ApS/ Aalborg University, Copenhagen; Seamus Hegarty, CERN, Geneva; Michael Klein, RADIOPAST Project/Marie Curie Actions Fellow, Absdorf; Hans Sorensen, Spok ApS, Copenhagen; Cristina Corsi, CIDEHUS (Centro Interdisciplinar de História), Evora; Ling Hwong, CED, Saint Genis Pouilly



## Introducing THE EAIE ACADEMY

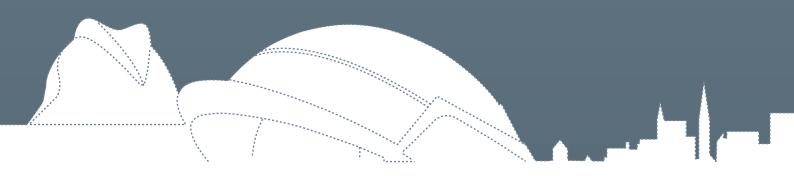
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In a class of its own.

The new mobility agenda: making students move and measuring progress

♣ Thursday, 16.00-17.30

@ Room 19, Level 1

All levels

With the 2010 launch of the European Higher Education Area (EHEA), there has been an expectation that student and staff mobility in Europe is thriving. While many tools and structures have been put in place to enhance mobility, both governments and higher education institutions realise that much has yet to be done to further eliminate obstacles and measure mobility accurately. This session will examine the realities of mobility in the EHEA and discuss current initiatives to improve it.

CHAIR: Elizabeth Colucci, European University
Association (EUA), Brussels SPEAKERS: Irina Lungu,
Academic Cooperation Association (ACA), Brussels; Lene Oftedal, European Commission, Brussels; Laura Paternoster, University of Trento

**7.09** IaH, SAFSA

Erasmus going social?

Thursday, 16.00-17.30

Room 20, Level 1

All levels

Reach higher! Go further! Go Social! This is the slogan of the SocialErasmus project of the Erasmus Student Network (ESN). The main goal of the project is to empower mobile youth to interact and get involved in the local community through three main fields: education, charity and environment. The session will present best practices of active contribution to the local communities. Participants of the sessions will have the opportunity to share ideas and suggestions for integration of the international students with their local communities.

CHAIR: Katja Krohn, ESN, Brussels SPEAKERS: Elspeth Jones, Leeds Metropolitan University; Katja Krohn, ESN, Brussels; Aikaterini Vigkou, ESN, Brussels; Ruard Wallis De Vries, European Commission, Brussels

**7.10** IRM, IaH

Turning responsibilities around: trust building and defraying economic responsibilities – new ways of providing an international experience

Friday, 10.00-11.30

Hall A1, Level 0

Intermediate

Three European best practice examples (DIS, IUPS, FU-BEST) will demonstrate that study abroad programmes can also be organised by host institutions, thus optimising the integration of the participants. We will demonstrate ways to secure a steady number of participants, healthy

finances and a close relationship to the partner institutions. We will discuss quality, security and credit issues, which tend to be of special concern to Americans.

CHAIR: Wedigo de Vivanco, De Vivanco Consulting International, Berlin SPEAKERS: Cornelia Janus, Philipps-Universitaet Marburg; Kristina Rödder, Freie Universität Berlin (FU-BEST); Anders Uhrskov, Danish Institute for Study Abroad (DIS), Copenhagen

**7.11** IRM, SAFSA

Data collection and advocacy: developing collaborative reporting in an increasingly competitive environment

Friday, 10.00-11.30

Auditorium 11, Level 1

All levels

How does national and international data on learning mobility serve our mission at the local level? What is missing from our respective national and international reporting systems? How can institutions work together to establish collaborative reporting mechanisms in an increasingly competitive environment? In this panel, we will examine how data collection systems, often intended for national education strategy, can serve our efforts within our individual institutions.

CHAIR: Brett Berquist, Michigan State University, East Lansing SPEAKERS: Martha Johnson, University of Minnesota, New Brighton; Karin Klitgaard Møller, University of Copenhagen

**7.12** SAFSA, IRM

Plan for the best and prepare for the worst: incoming student mobility and safety issues

Friday, 10.30-12.00

Room B3.1, Level 0

Intermediate

This interactive session will define three important aspects to student safety in student mobility from the host university's perspective: liability including privacy aspects; safety protocol concerning international students; and communication to students, their home universities and third parties. The aim is to provide essential information and tools to help participants outline and implement relevant policies at their home universities.

CHAIR: Guido De Wilde, Universiteit van Amsterdam SPEAKERS: Stuart Hibberd, The University of Melbourne; Trine Kvernmo, University of Oslo; Holly Luffman, University of Toronto

**7.13** ACE, MOPILE

Cornerstones of mobility: investigating the relationship between Europass, qualification frameworks and recognition

Priday, 15.00-16.30

Room 17, Level 1

All levels

Mobility and recognition are fundamentally dependent on each other and a prerequisite for the further development of the European Higher Education Arena (EHEA). This session investigates the scope and content of the European transparency tools and the relationship between transparency tools such as qualification frameworks, the Europass documents and recognition.

CHAIR: Dik van der Wal, National Europass Centre, Groningen SPEAKERS: Carin Dániel Ramírez-Schiller, Socrates National Agency Austria, Vienna; Jos Noesen, Ministère De L'Education Nationale Et De La Formation Professionnelle, Luxembourg; Allan Pedersen, The Danish Agency for International Education, Copenhagen

**7.14** MOPILE, IRM

Erasmus Programme: different perspectives

**Priday, 15.00-16.30** 

Room B3.1, Level 0

All levels

The Unique Space of the Superior education: a reality or even a goal? The Erasmus mobility represents, without a doubt, the most shared programme at European level. Yet the difficulties arising from the different administrative and procedural contexts are still numerous and often create significant barriers to the full recognition of the achievements of students. The focus of this session is to stimulate the comparison among the participating universities and the national agencies, trying to find different and better ways of working together for the future.

CHAIR: Susanna Cavagna, University of Trento SPEAKERS: Beate Körner, German Academic Exchange Service (DAAD), Bonn; Claudia Peritore, Italian National Agency Lifelong Learning Programme (LLP), Rome; Filip van Depoele, European Commission, Brussels

**7.15** M&R, IRM

Attracting international doctoral-level students to Europe

Friday, 15.00-16.30

Room B4.2, Level 0

**⊖** Intermediate

Doctoral education is one of the most important means of creating research productivity, of contributing to innovation and of training young people to a high level. The value of doctoral-level study in enhancing the competitiveness and attractiveness of the European higher education area is considerable. This session will look at the latest developments in international doctoral-level student mobility, with a particular focus on Europe.

CHAIR: Beatrice Khaiat, CampusFrance, Paris SPEAKERS: Zaza Hansen, EuroDoc, Copenhagen; Birgit Kluesener, German Academic Exchange Service (DAAD), Bonn; Irina Lungu, Academic Cooperation Association (ACA), Brussels; Louise Watts, CampusFrance, Paris

#### **7.16** MOPILE

Global charter for international students: why and how?

Friday, 15.00-16.30

Auditorium 12, Level 1

Introductory

Initiatives have been taken to draft a global Charter for international students. At this session, the draft will be introduced to a wider audience for comments and discussion. The speakers will give a detailed background to the draft, why it is needed and why it should be endorsed.

CHAIR: Bjørn Einar Aas, University of Bergen SPEAKERS: Tim Birtwistle, Consultant, Leeds; Kathleen van Heule, University College Ghent

#### **PARTNERSHIPS**

Developing and maintaining strategic partnerships is crucial to the success of HEIs and the advancement of international education. These sessions focus on all types of partnerships such as university networks, joint programmes, and increased inter-continental collaboration.

**8.01** IRM. ACE

Double Master's degrees: the 1+1 year model – an innovative, cooperative and integrated approach

Thursday, 08.30-09.30

@ Room 19, Level 1

Intermediate

Highlighting an innovative approach to international cooperation: Chalmers University of Technology in Gothenburg, Sweden, has successfully implemented double Master's degree programmes with East China University of Science and Technology in Shanghai, and Universität Stuttgart in Germany. Students take the first year of a Master's programme at the home university and the second year of an equivalent Master's programme at the host university, and will ultimately be awarded two separate Master's degree diplomas.

CHAIR: Gustavo Perrusquia, Chalmers University of Technology, Gothenburg SPEAKERS: Johan Liu, Chalmers University of Technology, Gothenburg; Ursula Meiser, University of Stuttgart

**8.02** SAFSA, IRM

Student involvement in university networks

hursday, 08.30-09.30

Room B3.2, Level 0

All levels

Find out how national and international university networks can reap the benefits of more active student involvement through the establishment of affiliated student networks. The Euroleague for Life Sciences (ELLS) and the Euroleague Student Association (ELSA) are used as illustrations as they encourage mobility of students and teaching staff through a variety of activities. This session will explore the network collaboration from the students' point of view.

CHAIR: Gabriele Klumpp, University of Hohenheim, Stuttgart SPEAKERS: Søren Holm Rasmussen, LIFE Copenhagen – ELSA; Paulina Mieleszko, SGGW-WULS Warsaw – ELSA; Florian Weinberger, BOKU Vienna – ELSA **8.03** EBS, SAFSA

Multilateral collaboration in higher education: opportunities, challenges and benefits

hursday, 08.30-09.30

Room 17, Level 1

Intermediate

This session will demonstrate the opportunities, challenges and benefits of a multilateral collaboration in higher education, using the case of the GLOBE programme. GLOBE is a pioneering international undergraduate business programme, jointly offered by the Chinese University of Hong Kong, Copenhagen Business School and the University of North Carolina at Chapel Hill. We will discuss challenges of curriculum design, efforts to integrate relevant study trips into the course contents, and efforts to create internship opportunities for students while they are studying abroad.

SPEAKERS: Gordon Cheung, The Chinese University of Hong Kong, Shatin (Chair); Glos Ho, The Chinese University of Hong Kong, Shatin; Martin Iversen, Copenhagen Business School; Ellen Rozan, University of North Carolina's Kenan-Flagler Business School, Chapel Hill

**8.04** EDC, IRM

Cooperate, innovate and participate with Indonesian higher education institutions

**!** Thursday, 10.00-11.00

Room B3.1, Level 0

Intermediate

In response to global education developments, it is the key policy of the Indonesian Directorate General of Higher Education to increase Indonesia's higher education competencies by encouraging and intensively supporting international collaboration between Indonesian universities and international counterparts, primarily with the best universities, education institutions, business counterparts and other organisations. This session looks at best practices for joint collaboration.

CHAIR: Marrik Bellen, Nuffic, Jakarta SPEAKERS: Djoko Santoso, Indonesian Ministry of National Education, Jakarta; Gumilar Rusliwa Somantri, University of Indonesia

**8.05** laH, EBS

e-Projects: global virtual student teams

Thursday, 12.00-13.00

Room 19, Level 1

♠ Introductory

An e-project is an effective and costreducing method for higher education institutions to internationalise the (nonmobile) student experience. In this interactive session, four speakers will highlight critical factors to a global virtual student team's success. Case studies will serve as a basis for discussion and the speakers will combine theoretical review with solutions on a practical level. After the session, participants will have guidelines that will facilitate their developing successful virtual student teams and e-projects.

CHAIR: Hans Seubring-Vierveyzer, Hogeschool van Amsterdam SPEAKERS: Ulrik Bisgaard, Business Academy Aarhus; Sander Schroevers, Hogeschool van Amsterdam

#### 8.06

Speed networking: swiftly reaching your conference goals

Thursday, 14.00-15.30

@ Hall A3, Level 0

All levels

Speed networking is the perfect opportunity to meet international education professionals one-on-one in a structured and timed environment. This event will help you achieve your goals, whether it is to find a partner university, learn about marketing, explore new career opportunities or whatever your current need might be. Remember: you are also networking to help your colleagues achieve their goals and networking is a two-way process. Bring your business cards and get ready to network!

SPEAKERS: Peter Kerrigan, German Academic Exchange Service (DAAD), New York (Chair); Lisa MacPherson, EAIE Office, Amsterdam

8.07 IRM, MOPILE

From bilateral agreements to broadbased partnerships: moving beyond traditional exchanges

**!** Thursday, 14.00-15.30

@ Room B3.2, Level 0

Intermediate

This session will address the challenges and opportunities involved in moving beyond traditional bilateral agreements for student exchange to more comprehensive institutional partnerships involving collaborative sponsored research, dual and joint degrees, and cooperative development and service activities. Each presenter will cite examples from their own experience and will highlight innovative approaches to expanding institutional participation in, and commitment to, international partnerships. Creative strategies for working with campus constituents and institutional partners will be featured and there will be a substantial amount of audience participation to share views and experiences.

CHAIR: Gunilla Carlecrantz, Lund University
SPEAKERS: Vitor Alevato do Amaral, Federal University of Rio de Janeiro; Flavia Evandri, University of Trento; John Wood, University at Buffalo

**8.08** EBS. EDC

Promoting social entrepreneurship through internationalisation in business schools and universities

Thursday, 16.00-17.30

Room 17, Level 1

Intermediate

Social entrepreneurship means bringing the creation of social value to the core of the business model. It's all about sustainability as the guiding principle. In view of the major challenges mankind is facing on a global scale, universities and business schools need to implement social entrepreneurship and they need to teach it. This session will explore how international cooperation in higher education can help to promote social entrepreneurship, and give students the specific competences they need to become innovative and entrepreneurial 'change-makers', regardless of their main field of study.

CHAIR: Piet van Hove, University of Antwerp SPEAKERS: Mathias Falkenstein, IESEG School of Management Lille – Paris/Lille Catholic University; Varkey George, Students' Health and Welfare Centres Organisation (SHAWCO), University of Cape Town

8.09 EDG

EU-African collaboration for capacity building of universities

**Priday, 10.00-11.30** 

Room 17, Level 1

All levels

Development of cooperation with African universities for capacity building is a critical element of universities' internationalisation strategies. Santander Group and their African partners will present examples of capacity building initiatives, such as: assistance with developing international relations, research collaboration on a PhD level, measures preventing brain drain from Africa, (re)training of research and university staff, improvement of research infrastructure, and development of policies retaining staff at African universities.

CHAIR: Elizabeth Colucci, European University
Association (EUA), Brussels SPEAKERS: Rita Kumar,
Norwegian University of Science & Technology, Trondheim; Adriana Lago de Carvalho,
University of Minho, Guimarães; Neavera Olivier,
Polytechnic of Namibia; Julia Volz, Justus Liebig
University Giessen

8.10 MOPILE, EMPLOI

Joint doctoral training: creative solutions for doctoral education

Priday, 10.00-11.30

@ Room 19, Level 1

Introductory

The success of Erasmus Mundus and joint doctoral programmes has proven that these programmes have to be viewed as the future rather than the fashion of the rapidly emerging European Higher Education Area (EHEA). Despite the universities' commitment and accumulated experience, many managerial and administrative issues of such programmes still request attention. In this interactive session, the speakers will provide creative solutions from their experience with joint doctoral cooperation and participants will share experiences of applying cotutelle agreements to full-scale programme agreements.

CHAIR: Unni Kvernhusvik Sagberg, University of Bergen SPEAKERS: Boas Erez, Université Bordeaux 1; Ernest Jordan, Macquarie University, North Ryde; Nathalie Mather-L'Huillier, The University of Edinburgh

**8.11** IRM, EDC

Institutional collaborations with Asia: trends and best practices

Friday, 13.00-14.30

Auditorium 12, Level 1

All levels

Asia is playing an increasingly important role in the comprehensive internationalisation strategy of many universities. There is an urge to move beyond student mobility to institutional partnerships. However, Asian education systems have varying levels of maturity, diversity and complexity. This interactive session will present a comparative perspective on the trends and best practices in engaging with Japan, China and India. It will aid participants in making informed decisions about selecting potential partners and building sustainable relationships.

CHAIR: Stephen Dunnett, University at Buffalo SPEAKERS: Rahul Choudaha, World Education Services, New York; Robert Coelen, Stenden University, Leeuwarden; Bo Jiang, China Education Association for International Exchange, Beijing; Edgar Porter, Ritsumeikan Asia Pacific University, Oita-ken

**8.12** EDC. IRM

Towards a truly global university: Scandinavian initiatives on collaboration with universities in the developing regions

Friday, 13.00-14.30

Room 19, Level 1

Intermediate

Nordic research universities have a long tradition of collaboration with countries outside Europe. However, formal collaborative bilateral agreement and Memorandums of Understandings are often centred on institutions in Western Europe, North America and possibly East Asia. Recently, new initiatives aim to focus on developing long-term, sustainable partnerships with universities in Latin America, Sub-Saharan Africa, Middle and South Asia. This session will offer different approaches to establishing sustainable partnerships in developing countries.

SPEAKERS: Ulla Gjorling, Aarhus University (Chair); Pernilla Danielsson, University of Gothenburg; Leolyn Jackson, The Southern African-Nordic Centre (SANORD), Bellville

**8.13** EDC. IRM

EU-Latin American and the Caribbean cooperation: building bridges and dialogue

Priday, 15.00-16.30

@ Hall A3, Level 0

All levels

Following the sessions of 2009 and 2010, the European University Association (EUA) and OBREAL – in the frame of the EC ALFA-PUENTES project that gathers together university associations from Latin America and Europe – will hold a roundtable discussion on the present situation of Latin American higher education, regional reform processes and the prospects for a more integrated approach to bi-regional partnerships, recognition and mobility.

CHAIR: Nicolas Patrici, Universitat De Barcelona/OBREAL SPEAKERS: Iris Danowski, Hochschulrektorenkonferenz (HRK), Bonn; Lesley Wilson, EUA, Brussels; Salvador Malo, OUI/University of Veracruz; Ramon Torrent, University of Barcelona; Clivio Casali, Education, Audiovisual & Culture Executive Agency (EACEA), Brussels

#### **POLICY & STRATEGY**

Sessions in this stream will inform participants on how colleagues deal with policy and strategy within their institutions, and will challenge participants to rethink and evaluate their institution's approach.

9.01

EAIE debating society: high noon of internationalisation

CANCELLED

9.02 EMPLOI, INTAL

Preparing students for employment: what should universities be doing?

Thursday, 08.30-09.30

@ Hall A3, Level 0

Specialised

Some institutions believe that academic learning takes priority over developing skills for employment; others have refined their recruitment strategies to admit undergraduates based on the potential they show to be highly skilled employees of the future. Whose responsibility is it to prepare students for the international labour market, and what should that preparation involve? A lively debate between a panel of experts and the audience is intended, to tackle this issue.

CHAIR: David Wheeler, Chronicle of Higher Education, Rockville SPEAKERS: Agne Martikoniene, European Personnel Selection Office, Brussels; Karen Ray, Euromed Management Career Centre, Marseille; Sonja Voltjes, Airbus Operations GmbH, Hamburg

9.03 IRM, RIE

Institutional strategies and national policies: two faces of the same coin?

**!** Thursday, 10.00-11.00

Room B3.2, Level 0

Specialised

Individual institutions are developing internationalisation strategies that may not, or only in part, reflect the aims of national policies, set by governments or funding organisations. Many institutions depend on public funding for the implementation of their strategies, much as national governments and organisations need to mobilise the academic resources and initiative of institutions. In this session, decision makers on the national and institutional level from Germany, France and Norway will discuss the potential synergies and contradictions of national policies and institutional strategies. Can, and should, funding programmes encourage specific directions of

institutional internationalisation, regional, disciplinary, or instrumental?

CHAIR: Ulrich Grothus, German Academic Exchange Service (DAAD), Bonn SPEAKERS: Ingebjørg Birkeland, Norwegian Centre for International Cooperation in Higher Education (SIU), Bergen; Herbert Grieshop, Freie Universität Berlin: Beatrice Khaiat. Campus France. Paris

9.04 IRM

Snakes and ladders: are legal concerns inhibiting international agreements?

Thursday, 11.30-12.30

Auditorium 11, Level 1

**⊖** Intermediate

As internationalisation grows, so does the level of protection against potentially negative experiences. Academic partnership agreements have sprouted a variety of legal and insurance clauses, risk assessment policies, and contingency plans. Are the underlying fears justified? Some see this trend as a 'growing pain,' reacting to the early days when it seemed anyone could sign, the legalities were unevenly addressed, and enthusiasm, vision, and an attitude of adventure prevailed. Have we gone too far? This session will examine current practices and initiate a discussion of the issue.

CHAIR: Liselyn Adams, Concordia University, Montreal SPEAKERS: Dora Kós-Dienes, University of Gothenburg; Tony McKittrick, RMIT University, Melbourne

9.05 ACE

Making transparency tools transparent: how to understand and judge rankings

Thursday, 11.30-12.30

@ Room 18, Level 1

All levels

Universities worldwide are increasingly being confronted with ranking and classification initiatives and there is a growing recognition that rankings are here to stay. For this purpose, European University Association (EUA) launched a pilot project to develop an Annual Review of Rankings with a key objective of providing higher education institutions with transparent information on the various international ranking initiatives. This session will present the first publication of the review, which critically evaluates methodologies, addresses potential biases and suggests improvements.

**SPEAKERS:** Lesley Wilson, EUA, Brussels (Chair); Andrejs Rauhvargers, Latvian Rectors´ Council, Riga 9.06 IRM

Comprehensive campus internationalisation: a challenging paradigm and opportunity for 21st century higher education

Thursday, 12.00-13.00

@ Auditorium 10, Level 1

All levels

Comprehensive internationalisation is gaining attention in higher education institutions, policy circles, and associations. It expands the concept of internationalisation beyond mobility to encompass campus living and learning environments and to be mission holistic. It is a paradigm shift impacting the core of institutional ethos and values and its external relationships. This poses challenges and opportunities for higher education and this session will explore premises and practical outcomes of comprehensive internationalisation from the viewpoint of North America, Europe and other regions.

SPEAKERS: John Hudzik, Michigan State University, East Lansing (Chair); Francisco Marmolejo, University of Arizona, Tucson; Edilio Mazzoleni, Università Cattolica del Sacro Cuore, Milan; Gudrun Paulsdottir. EAIE President. Västerås

9.07

U-Multirank: towards a multi-dimensional user-driven ranking

Thursday, 14.00-15.30

Auditorium 11, Level 1

Intermediate

The European Commission (EC) believes strongly that the diverse missions and performances of our universities should be made transparent to all stakeholders. Currently, transparency instruments such as traditional rankings have a tendency to focus on research in hard sciences and ignore the performance of universities in other areas such as teaching quality, innovation, internationalisation and community outreach. For this reason, the EC is supporting a feasibility study on the design and testing of a multi-dimensional global ranking. This session will report on the outcomes of the feasibility study and will include an expert on ranking from the EC.

CHAIR: Dora Longoni, Politecnico di Milano SPEAKERS: Endika Bengoetxea, European Commission, Brussels; Frank Ziegele, Centre for Higher Education (CHE). Gütersloh 9.08 ACCESS, FEDORA

Widening access to universities: challenges for the international education market

**!** Thursday, 14.00-15.30

Room 17, Level 1

Intermediate

A widening access (increased diversity) to universities represents a major challenge. Firstly, we can observe a general political insistence on productivity (ie more candidates in shorter time). The second challenge is the commitment that students must meet the academic requirements for quality (Bologna process framework). Thirdly, there is a strong political insistence on diversity (social dimension), ie integration and inclusion of students with disabilities in higher education. During this session we will present how this challenge is met at the University of Aarhus.

SPEAKERS: Maria Hune, Aarhus University (Chair); Willy Aastrup, Aarhus University

9.09 IRM

Employer and alumni feedback on joint and double degrees

Thursday, 16.00-17.30

Mall A3, Level 0

**⊖** Intermediate

The ATLANTIS policy measure project EVALUATE-E has systematically studied the feedback on joint/double degrees in Europe and across the Atlantic. Questionnaires were designed and widely administered to different constituencies among which employers and alumni are of paramount importance. Focus groups with the constituencies were also held. Results will be presented and future developments will be discussed, with the participants being invited to the next activities.

CHAIR: John Yopp, University of Kentucky, Lexington SPEAKERS: Karen Depauw, Virginia Tech Graduate School, Blacksburg; Giancarlo Spinelli, Politecnico di Milano

**9.10** ACE, RIE

Admissions for European Masters and doctorates: meeting expectations

**t** Thursday, 16.00-17.30

@ Room 18, Level 1

All levels

Admission criteria for the European twoyear Master that follows the three-year Bachelor represents a challenge. There remain significant differences in learning outcomes among European universities, graduate schools, public/private universities, universities of applied sciences, polytechnic universities, research universities and high schools. The ECTS (European Credit Transfer and Accumulation System) provide invaluable guidelines to admitting institutions; however, significant variations remain among the sending institutions. This challenge must be tackled to improve the internationalisation, maintain the quality of EU higher education and achieve the European Higher Education Arena goals.

CHAIR: Maria Calabrese, Educational Testing Service (ETS) Global, Amsterdam SPEAKERS: Virginie Fougea, INSEAD, Fontainebleau; Cathrael Kazin, Educational Testing Service (ETS), Princeton; María Morrás Ruíz-Falcó, Universitat Pompeu Fabra, Barcelona; Jo Ritzen, Maastricht University; Peter van der Hijden, European Commission, Brussels

**9.11** RIE

Research in internationalisation of higher education: the role of national agencies

**Priday, 10.30-12.00** 

Room 20, Level 1

Introductory

Increasingly, national-level agencies are involved in researching internationalisation. This session will provide participants with information about the organisation, missions and activities of three such national agencies in Europe: German Academic Exchange Service (DAAD), the Danish Agency for International Education, and Nuffic (the Netherlands). The session will be of particular value to research-oriented practitioners and graduate students interested in learning more about the research landscape in Europe.

CHAIR: Laura Rumbley, Academic Cooperation Association (ACA), Brussels SPEAKERS: Simone Burkhart, DAAD, Bonn; Ken Thomassen, Danish Agency for International Education, Copenhagen; Adinda van Gaalen, Nuffic, The Hague

**9.12** IRM

Education in times of crisis – the case of Japan and the Arab world

**Priday, 10.30-12.00** 

Auditorium 12, Level 1

All levels

In this session we will address the situation in Japan after the earthquake and the tsunami: what happened at the different universities, good practices and experiences to be shared and how the rebuilding process is going. The session will also look at the political turmoil in the Arab world and the impact that it has had on education. The fact that so many countries have been affected by the uprisings only adds to the complicity, and this session will highlight some of the consequences.

CHAIR: Duleep Deosthale, Manipal Education, New York SPEAKERS: George Harada, Hiroshima University of Economics; Christian Huelshoerster, German Academic Exchange Service (DAAD), Bonn



# **Higher Education in South Korea**



lo.	Korean Universities at Booth #080	No.	Korean Reception Host Universities
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3	Dongguk University	3	Ewha Womans University
4	Hallym University	4	Hallym University
5	Hankuk University of Foreign Studies	5	Hankuk University of Foreign Studies
6	Hanyang University	6	Hanyang University
7	KAIST	7	KAIST
8	Kangwon National University	8	Keimyung University
9	Keimyung University	9	Konkuk University
10	Kookmin University	10	Korea Univeresity
11	Pusan National University	11	POSTECH
2	Seoul Women's University	12	Pusan National University
13	Sogang University	13	Seoul Women's University
14	Sookmyung Women's University	14	Sogang University
15	Soongsil University	15	Sookmyung Women's University
16	University of Seoul	16	Soongsil University
		17	Yonsei University

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# STUDY IN KOREA



**9.13** M&R. EBS

Peer-to-peer marketing in education abroad: friend or foe?

Friday, 10.30-12.00

@ Hall A3, Level 0

All levels

Are your current or former students your best PR advocates? Do employers get the most out of your graduates? How do such factors influence the practical implementation of your internationalisation policy (faculty, staff and students)? This session will explore peer-to-peer marketing in the context of education abroad and its impact on policy. Panellists representing universities in Switzerland and Australia and a large national agency will lead a discussion on the impact of various instruments, including social media, student ambassadors, faculty, alumni and student-run courses, when reaching out (and listening) to internal and external audiences.

CHAIR: Robert Buttery, University of Applied Sciences Northwestern Switzerland, Olten SPEAKERS: Peter Kerrigan, German Academic Exchange Service (DAAD), New York; Monique Macritchie, The University of Melbourne

**9.14** MOPILE

Higher education internationalisation process and quality assurance

CANCELLED

9.15 IRM, MOPILE

The usage of ECTS in doctoral education: structuring doctoral programmes or not?

Friday, 13.00-14.30

Auditorium 11, Level 1

Intermediate

Reforms of doctoral training have resulted in structured doctoral education organised in programmes and research/doctoral schools. Applying ECTS (European Credit Transfer and Accumulation System) to parts of or the whole doctoral education is one measurement of harmonisation and structuring of doctoral education. Salzburg II states specifically that doctoral education is based on original research and credits should not be used when measuring the research component. Does this make it incommensurable to apply ECTS to doctoral programmes?

CHAIR: Bjørn Einar Aas, University of Bergen SPEAKERS: Jean Chambaz, Université Pierre et Marie Curie Paris VI; Hans Lind, KTH Royal Institute of Technology, Stockholm; Debra Stewart, Council of Graduate Schools, Washington; Peter van der Hiiden, European Commission, Brussels

#### RECRUITMENT

This stream will deal with all relevant aspects of (international) marketing and student recruitment: strategic planning, market research, and PR and communication tools, with a focus on digital media.

10.01 M&R, ACE

Global perspectives of challenges to the international student recruitment and enrolment experience

**t** Thursday, 08.30-09.30

Auditorium 15, Level 0

All levels

Using the latest data from the world's largest study of international students, evidence-based insights into student perceptions of recruitment and admissions processes in key markets will be presented. We will share perspectives on recent and upcoming changes in the international education sector, and explore how the student enrolment experience compares globally. We will also examine how external factors, such as visa regulations, competition over market share and financial fluctuations have an impact. Subsequent discussions will focus on best practices.

CHAIR: Nannette Ripmeester, Expertise in Labour Mobility/I-Graduate, Rotterdam SPEAKERS: William Archer, I-Graduate, London; Jessica Winters, Rijksuniversiteit Groningen

10.02 M&R, ACE

How to win the hearts and minds of students: creative recruitment strategies

Thursday, 10.00-11.00

Room 20, Level 1

All levels

This session will present innovative and creative approaches towards recruitment strategies at universities. Creating a genuine communication plan, setting up modern admissions offices, gauging the effectiveness of the recruitment procedures by applying control indicators, or building strategic partnerships or networks for achieving your goals will be highlighted by the speakers.

CHAIR: John Tuppen, Santander Group Network, Brussels speakers: Kätlin Keinast, Tallinn University of Technology; Wolfgang Laschet, Norwegian University of Science & Technology, Trondheim; Jenny Rohdin, University of Gothenburg 10.03 M&R. IRM

Recruiting in hard-to-reach markets

P Thursday, 11.30-12.30

Auditorium 15, Level 0All levels

Universities are having to develop new markets in what are considered 'hard-to-reach' places, due to enhanced competition and market tightening in some key areas. These 'hard-to-reach' countries are useful in developing a broader diversity of international students. However, they have significant barriers to entry and can often be difficult places to operate. This session will concentrate on marketing, recruitment and outreach in such markets. Case studies will be presented, based on years of operational experience in Nigeria and Pakistan.

CHAIR: Andrew Nicol, Hobsons, Kuala Lumpur SPEAKERS: Robert Atkinson, University of Coventry; Hersha Pandya, PFL Group International Ltd., St Albans

10.04 M&F

Film and viral marketing for recruitment success: how to entertain and recruit the YouTube generation

hursday, 14.00-15.30

Auditorium 10, Level 1

All levels

We will discuss how you (even a oneperson office) can develop effective video content and leverage your existing social media sites (Facebook, Twitter, YouTube) to disseminate your message to your target audiences. To effectively engage the digital generation, you need to entertain as much as inform. This session will show you some best (and worst) practice examples of student (user) generated content and professional films that are useful for student marketing, branding and recruitment.

CHAIR: Christopher Price, PFL Group International Ltd, Maidenhead SPEAKERS: MacKenzie Hizon, Green River Community College, Auburn; Anthony Lee, INTO University Partnerships Ltd, London

10.05 M&R, IRM

Tuition fees in Scandinavia: latest developments

Thursday, 14.00-15.30

Room B4.1, Level 0

**⊖** Intermediate

From 2011 onwards, tuition fees for international students will be introduced in Sweden; Norway is considering a similar move. This session will focus on the following questions: What has been the motivation for introducing tuition fees for international students in Scandinavia? What



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effect has the introduction of these fees had on higher education in Scandinavia?

CHAIR: Thijs van Vugt, iE&D Solutions BV, Den Bosch SPEAKERS: Lene Rehder, Aarhus University; Tim Rogers, International Higher Education Consultants UK Ltd, London; Stig Arne Skjerven, Aalesund University College; Niklas Tranaeus, Swedish Institute. Stockholm

# 10.06 SAFSA, M&R

The Australian international education experience: government, institutions and agents

- hursday, 14.00-15.30
- Room 20, Level 1
- Specialised

Over the last two decades, international education has developed to become a mature and multifaceted component of Australian higher education. However, recent challenges have required all actors in the domain to re-examine how they operate and engage with students and other stakeholders. This session will examine trends with respect to three of the key players – federal government, a recruitment agency and a university.

CHAIR: Dennis Murray, International Education Association of Australia (IEAA), Melbourne SPEAKERS: Warwick Freeland, IDP Education Pty Ltd, Melbourne; Margaret Pearce, Australian Department of Education, Employment and Workplace Relations, Paris; Monique Macritchie, The University of Melbourne

# 10.07 M&R, IRM

Modern media in marketing – or a more traditional approach?

- Thursday, 16.00-17.30
- Auditorium 15, Level 0
- **⊖** Intermediate

What leads to success in marketing strategies and how to measure it? Are traditional media obsolete? Does it still pay to advertise in newspapers or to publish glossy brochures, while maintaining your presence in Web 2.0? This session takes a practical approach in selecting the most appropriate marketing tools. Experts will show you how to achieve the utmost visibility, without becoming lost in the jungle of modern marketing.

CHAIR: Nikolaus Douda, Federal Ministry for Education, Arts and Culture, Vienna SPEAKERS: Aparajita Dutta, Royal Academy of Art/University of the Arts The Hague; Josef Leidenfrost, Ministry for Science and Research, Vienna; Tim Rogers, International Higher Education Consultants UK Ltd, London; Kirsten Williamson, Petrus Communications. Paris

# 10.08 M&R, SAFSA

Forget the Times ranking, what do your students say?

- Friday, 10.30-12.00
- Auditorium 15, Level 0
- All levels

Student reviews have become a decisive factor in student recruitment. This session will discuss the use of student reviews for marketing purposes. What are the key determinants of student satisfaction? How can you create effective word of mouth promotion? There will also be a presentation about STeXX.eu: a brand-new platform where students share their experiences online – to help other students make more informed decisions on their study choices.

CHAIR: Chripa Schneller, Asia-Europe Foundation, Singapore speakers: Uwe Brandenburg, CHE Consult, Gütersloh; Evangelia Ntovolou, Erasmus Student Network, Pallini; Edwin van Rest, Study-Portals, Eindhoven

# 10.09 M&R

Latin America: competing with Europe for US study abroad students

- **Priday, 13.00-14.30**
- Room B4.2, Level 0
- Intermediate

Latin America is growing in popularity as a study abroad destination for Americans according to the Institute of International Education's (IIE) latest records, and currently accounts for 15% of total student enrolments. Some Latin American universities are becoming serious competitors for European universities offering these types of programmes. The session will address keys issues and expectations regarding the rise of the region in receiving American students and will provide insights on current policies, developments and prospects by both American agency providers and local universities

CHAIR: Maite Viudes, Universitat Pompeu Fabra, Barcelona SPEAKERS: Marcos Avilez, Pontificia Universidad Catolica De Valparaiso; Claudia Castillo, Pontificia Universidad Católica Perú, Lima; Rafael Hoyle, International Studies Abroad, Austin

# 10.10 INTAL, M&R

Using online social networks in international organisations

- Friday, 13.00-14.30
- @ Hall A2, Level 0
- Introductory

Online social networks (such as Facebook and LinkedIn) provide educational organisations with a way to connect students, professors, alumni and others in new ways. These connections can aid international recruiting and marketing, while building strong online relationships. This session will highlight more than a dozen different ways in which international communities can use online social networks.

CHAIR: Sandra Rincón, Tilburg University

SPEAKERS: Elizabeth Allen, Adaptivate; Andrew

Shaindlin, Carnegie Mellon University, Pittsburgh

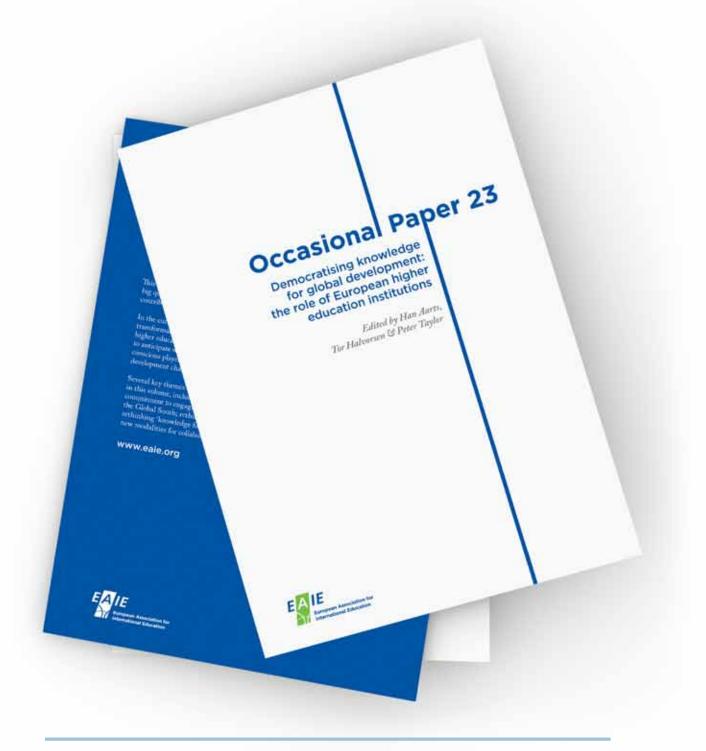
# 10.11 M&R, IRM

Reversing old paradigms: how students use Web 2.0 to counterbalance institutional control of the recruiting process

- Friday, 13.00-14.30
- @ Room B4.1, Level 0
- All levels

The recruitment of international students has undergone many changes, especially with the introduction of Web 2.0 technologies. Students have begun to turn the 'information acquisition to enrolment' chain from an institutionally controlled process into one of give and take. In doing so, many institutional control and management paradigms are being challenged. This session will reflect on case studies and research, presenting specific examples of student behaviour and institutional responses.

SPEAKERS: Daniel Guhr, Illuminate Consulting Group, San Carlos (Chair); Delia de Vreeze, Wageningen University



# Democratising knowledge for global development: the role of European higher education institutions

Edited by Han Aarts, Tor Halvorsen and Peter Taylor

This Occasional Paper asks and tries to respond to a big question: How can (European) higher education contribute to global human development?

In the current period of rapid globalisation and a transformation of the European research university, higher education institutions (HEIs) are encouraged to anticipate what may be expected of them as conscious players in the public domain: tackling global development challenges through informed strategies.

Several key themes are addressed by the contributions in this volume, including European higher education's commitment to engaging with partner institutions in the Global South; rethinking 'globalisation at home'; rethinking 'knowledge for development'; and seeking new modalities for collaboration and engagement.

Non-members can purchase a copy at the Registration Desk or order online www.eaie.org/publications/order.asp Price: €25 (free for EAIE members)

# NATIONAL EDUCATION SYSTEMS

Each year, several countries or regions are identified as areas worth learning more about. These sessions typically include an overview of a country or region's educational system, and some will include discussions on credential evaluation and accreditation.

#### 11.01 ACE

Introduction to higher education in Denmark

Lack Tuesday, 09.00-10.00

s.01, BG Fonden, Solbjerg Plads, Copenhagen Business School

All levels

Denmark welcomes international students, as we believe that the interaction of different perspectives is key to knowledge and global opportunities. This session will give you a panoramic view of higher education in Denmark and help you to decode the Danish higher education system. It will also make it clear why international collaboration is important from a Danish perspective.

CHAIR: Hans Siggard Jensen, Aarhus University SPEAKER: Anders Geertsen, The Danish Agency for International Education, Copenhagen

This session is kindly sponsored by

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**11.02** IRM

Trends in Canadian international higher education

Thursday, 08.30-09.30

Auditorium 10, Level 1

All levels

Canada has become one of the hottest destinations for international students. Find out from this topical session what's new in Canadian international education with expert speakers from institutions, provincial bodies and the national education promotion agency. The session will focus on the structure of Canadian education, trends on international student flows into Canada, federal government/provincial government polices and how they are affecting international education in Canada, and marketing techniques of Canadian colleges/universities.

CHAIR: Christopher Price, PFL Group International Ltd, Maidenhead SPEAKERS: Mike Henniger, Thompson Rivers University, Victoria; Barry Keefe, St. Lawrence College, Kingston; Randall Martin, British Columbia Council for International Education, Vancouver; Karen McBride, Canadian Bureau for International Education, Ottawa

11.03 IRM

Study in Japan: recent developments in international education opportunities

Thursday, 10.00-11.00

@ Auditorium 12, Level 1

All levels

Since the launch of the government initiative to 'globalise' Japanese higher education in 2008, international education opportunities at Japanese universities have significantly increased. The four panellists, three international educators from Japanese universities and an international coordinator/consultant at a Dutch university, will address the following key issues: the overview of the international student policies in Japan, academic programmes, Japanese language programmes, and other cultural/support programmes.

CHAIR: Itoko Fujita, Kyoto University SPEAKERS: Lyckle Griek, Japan Unlimited - Consultants and Liaisons, Workum; Hiroshi Ota, Hitotsubashi University, Tokyo; Aya Takahashi, Hokkaido University, Sapporo

#### 11.04

Overview of higher education in Turkey

Thursday, 12.00-13.00

Auditorium 12, Level 1

Introductory

This session will provide an introduction to the Turkish higher educational environment, including recent data on demographics. It will introduce participants to the societal landscape in which higher education develops, with an insight into the private and public educational space, the various levels of higher education and how students progress through the system. It will also focus on opportunities for foreign institutions as they search for partners for joint/dual/double degrees or exchanges as well as study abroad programmes.

CHAIR: Duleep Deosthale, Manipal Education, New York SPEAKERS: Ayse Inan, Koç University, Istanbul; Canan Severoglu, Global Education Organization, Gaziantep

# **11.05**

Trends in US higher education: innovations in internationalisation

hursday, 16.00-17.30

Room B3.1, Level 0

♠ Intermediate

Explore recent trends in American higher education and innovation in internationalisation strategies. During this session, the discussion will focus on trends at the graduate level, curricular innovations, such as teacher education programmes, and an update on public policy and economic trends that affect the current environment in American higher education. Gain a better understanding of recent trends

that can impact your partnerships with American universities.

CHAIR: Betty Soppelsa, NAFSA: Association of International Educators, Washington SPEAKERS: Marlene Johnson, NAFSA: Association of International Educators, Washington; Meredith Mcquaid, University of Minnesota, New Brighton; Linda Tobash, Institute of International Education, New York

#### 11.06 ACE

Assessment of credentials and development of higher education in the BRICS countries

Friday, 10.00-11.30

@ Room B4.2, Level 0

All levels

This session will focus on assessment of credentials from the BRICS countries: Brazil, Russia, India, China and South Africa. What implication does the rapid economic development have on the expansion and quality of higher education in these five countries? This session will present a comparative point of view with a special focus on the implication for evaluation of credentials from these countries.

CHAIR: Allan Pedersen, The Danish Agency for International Education, Copenhagen SPEAKERS: Inger Bruun, The Danish Agency for International Education, Copenhagen; Margaret Wenger, Educational Credential Evaluators. Inc. Milwaukee

# 11.07

Overview of higher education in India

hursday, 08.30-09.30

Auditorium 12, Level 1

**⊖** Introductory

This session will provide an introduction to the Indian higher educational environment, including recent data on demographics. It will introduce participants to the societal landscape in which higher education develops, with an insight into the private and public educational space, the various levels of higher education and how students progress through the system. It will also focus on opportunities for foreign institutions as they search for partners for joint/dual/double degrees or exchanges as well as study abroad programmes. Student recruitment from India will also be addressed.

CHAIR: Madan Padaki, Erudient, Bangalore SPEAKERS: Jagdish Patankar, EDGE Forum, Bangalore; Gaurav Singh, Manipal Education, Bangalore

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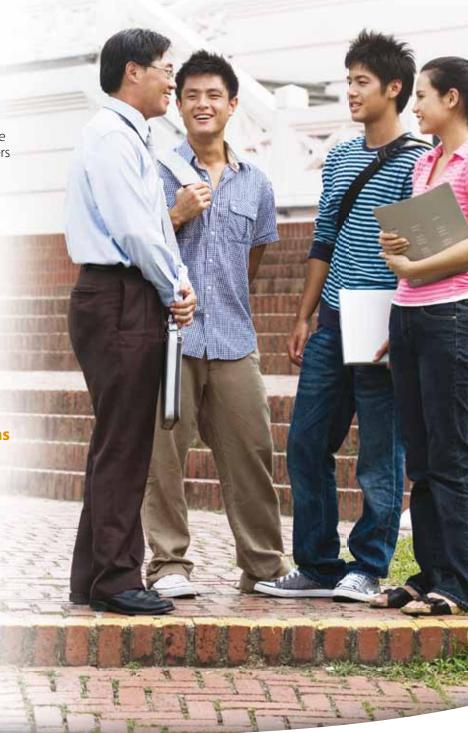
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# **POSTER SESSIONS**

A poster session is a combination of text and graphics in a poster format, creating a visually enticing presentation of research, innovative ideas and technologies being used to facilitate the internationalisation of higher education.

#### Posters and presenters

Posters will be on display from 13.00 onwards on Thursday and all day Friday with presenters available for questions at certain times:

Thursday, 13.00-14.00 Friday, 12.00-13.00

B Halls, Level 0

#### 01

Academic coaching: enhancing the retention and engagement of international students

Academic coaching is one form of peer-to-peer networking that has proven to be particularly successful in the retention and engagement of international students. This poster presentation will showcase different coaching ideas and practices, giving an overview of how to integrate academic coaching into existing support systems for international students, especially mentorship and/or orientation programmes.

SPEAKERS: Caroline Rueckert and Craig Wallace, University of British Columbia, Vancouver

#### 02

CHECK-IT: intercultural collaboration between Dutch and Chinese IT students in China

In Check-IT, 50 IT students from five Dutch universities and one Chinese university cooperate on assignments from Chinese and European companies in Xiamen Software Park. For Dutch students, CHECK-IT is an international internship. For Chinese students, it acts as Internationalisation at Home. Students develop their knowledge of IT and of collaboration between different cultures.

SPEAKER: Henk Frencken, ICLON Leiden University

# 03

Co-funding bilateral research partnerships: the Swiss-South African model

The Swiss-South African Joint Research Programme (SSAJRP) funds high quality research in the areas of public health and biomedicine, biotech and nanotech, and the human and social sciences. To date, the programme consists of 16 joint research projects and over 60 exchange activities with an increasing focus on industry-academia cooperation.

SPEAKERS: Amadi O Ihunwo and Ursula Scheidegger, University of the Witwatersrand, Johannesburg

#### 04

Comparing stakeholders of exchange programmes

An important part of the evaluation of exchange programmes is analysing the answers of the questionnaires from the incoming and outgoing students and academics involved in the exchange. Strong and weak points are examined and improvement measures are taken. Some of the results are used as internationalisation indicators in all the quality processes of the office. These internationalisation indicators will be also described.

SPEAKER: Teresa Blasco Izquierdo, Universitat Jaume I de Castelló

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#### 05

CORINTHIAM: Central Offices Responsible for the Integration at Home of Internationalisation as Assurance of Quality in the Meda region

As part of a Tempus-funded project (COR-INTHIAM) implemented in the Middle East (Israel and Palestine), six higher education institutions are training specialists to become experts on the Bologna process while piloting a project on the introduction of ECTS within selected faculties at each home institution. This poster offers an analysis on the first results of the pilot projects.

SPEAKER: Eric Zimmerman, Interdisciplinary Centre (IDC), Herzliya

# 06

ESNSurvey 2010: E-Value-ate Your Exchange

This poster presents the results of the ESNSurvey 2010: E-Value-ate Your Exchange. The main goal of the survey was to explore the benefits of academic exchanges. The poster illustrates the economical situation of exchange students while studying abroad as well as their opinion about the quality of studies at the home and host universities. It also shows the cost-benefit ratio of a mobility period.

SPEAKERS: Josefin Svensson and Marge Taivere, Erasmus Student Network (ESN), Brussels

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#### 07

Exploring conceptions of global citizenship development as an outcome of internationalisation of higher education

The term 'global citizen' appears frequently in higher education policy documents, yet persists as a vague concept rather than a tangible outcome of internationalisation. This poster presents the preliminary findings from a qualitative key informant study, exploring the conceptual and practical basis of a 'global citizen' from the Australian and European perspective.

SPEAKER: Kathleen Lilley, Griffith University, South Brisbane

# 08

#### From gender studies to gender IN studies

This poster will briefly introduce the results of the UNESCO-CEPES project 'From gender studies to gender IN studies: towards a gender inclusive curriculum in higher education' and provoke discussions about critical issues such as: why integrate gender in higher education curricula? Who should do the job? What are/could be the difficulties encountered in this endeavor? How is the Bologna process supporting (or not) such initiatives?

SPEAKER: Laura Grunberg, UNESCO-CEPES, Bucharest

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# 09

Impact of the TEMPUS-QATMI project on the international dimension at beneficiary universities in the post-Soviet area

Universities in the former Soviet Union countries are increasingly placing internationalisation as one of their main strategic goals. A strategic approach requires the move from an individual, and peripheral angle, towards an institutionalised and professionalised process of internationalisation. This shift also requires a change of paradigm in the daily work processes in all units dealing with internationalisation, and requires the implementation of quality assurance measures.

SPEAKER: Olena Tupakhina, Zaporizhzhya National University

#### 10

Joint Innovation and Synergies in Education and Research: Europe and its Mediterranean neighbours

JISER wishes to act as the bridge of all bridges between Europe and its Mediterranean neighbours in the higher education and research area. JISER-MED is intended to promote Erasmus Mundus objectives in the framework of the Euro-Mediterranean partnership by contributing to the development of the Euro-Mediterranean Higher Education & Research Area.

SPEAKERS: Augustina Calabrese and Nicolas Patrici, University of Barcelona/OBREAL

# 11

Keeping students off the veranda: onsite service-learning and community partners

Participants will gain an insight into developing and sustaining quality partnerships with service-learning sites, discover ways that learning can be enhanced through pre-experience readings, understand the essential nature of continuous guided reflection, the importance of identifying desired learning objectives, and laying the proper foundation for a successful academic and developmental experience.

SPEAKERS: Shelley Cavaness, Central College Abroad, Paris; Cheri Doane, Central College Abroad, Pela

# 12

# PACAD and Archeo TV: approaching communities and researchers

PACAD System is an artistic and scientific digital animation project, where all content is manipulated by users. This new non-commercial technology was built as a result of the need for cooperation and communication between a scientific and non-scientific public. Showcased here are the results from the research carried out by scholars and students, thanks to the participation of HEIs, museums, municipalities and local communities.

SPEAKERS: Maria Catroga and Claudia Fidalgo, Instituto Politécnico De Tomar

#### 13

Preparing students for a study abroad experience beyond cultural stereotypes

This poster presents strategies to help students think beyond cultural stereotypes. It shows why and how stereotypes limit students' understanding of the host culture, offers alternatives as to how students can change stereotypes into hypotheses, and expands on ways of understanding how cultures can differ in values.

SPEAKER: Madalina Akli, Rice University, Houston

#### 14

PRIME: Problems of Recognition in Making Erasmus

PRIME I showed that only 66% of the exchange students receive full recognition for their study-abroad period. ESN conducted PRIME II in order to further investigate the issue of recognition. This poster summarises the results of the survey, giving input about provision of information, use of ECTS and implementation of the Bologna process, learning agreements and final recognition of courses.

SPEAKERS: Katja Krohn and Justyna Pisera, Erasmus Student Network (ESN), Brussels

# 15

# Reach for the STARS and unveil your cooperation potentials

The STARS initiative is currently working to provide a comprehensive ICT-based tool, which would provide tailor-made information on funding opportunities, and match potential cooperation partners pro-actively. Based on the EC-granted WISHES portal, STARS empowers higher education institutions to effectively develop European projects, set up joint or double degree programmes and initiate bilateral agreements.

SPEAKERS: Maria Nesterova, Saint Petersburg State University of Service and Economy; Michael Steinmann, University of Paderborn





16

# Story abroad: partnership and student mobility between Europe and Korea

This poster shows how HEIs in Korea have diversified their partnerships with so-called non-traditional destinations in Europe, such as Lithuania, Poland and Hungary, over more than a decade. Students who spend their time in these non-traditional destinations also return home with very appealing non-traditional stories. A number of these stories will be shared through this poster session.

SPEAKER: Jeesuk Kang, Kyung Hee University, Seoul

**17** 

# The international experience as an opportunity for soft skills development

International experiences have become an essential tool to gain and improve on a variety of soft skills: professional, academic, social and personal, linguistic and cultural. This poster presents the results of a qualitative research project about international experiences, soft skills and employability from the students' perspective.

SPEAKERS: Javier Barraycoa and Olga Lasaga, Universitat Abat Oliba CEU, Barcelona

18

# Virtual Centre for Enterprise (VCE): an innovative approach for cooperation and participation

Virtual Centre for Enterprise (VCE) is a virtual education centre for the development of entrepreneurial skills and competences. The centre is preparing intensive vocational courses (e-learning modules), mostly for employed learners. Providers of modules are higher education institutions all over Europe, which ensures a multilingual approach and the need for cultural awareness. The poster will present VCE in general, the usage of different languages, selected courses, teaching methods and first experiences of users.

SPEAKERS: Marjan Druzovec and Tatjana Welzer, University of Maribor

19

# World City World Class Universities Network: a new school of thought

WC2 Universities are at the heart of a world city; cosmopolitan in perspective, strategic in direction and civically engaged with the broader community to address cultural, environmental and political issues of common interest to world cities and their universities. By promoting closer interaction between universities, local government and business, WC2 creates a forum where universities can be more responsive to the needs of their stakeholders in the context of world cities.

SPEAKER: Ivan Hutchins, The City University London



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Wajnapel, Nadia: 7.04 Wallace, Craig: 5.09, Poster 01 Wallis de Vries, Ruard: 7.09

Wang, Pei: 3.08

Wang, Lisheng: Workshop 18 Warren, Kenneth: Workshop 17

Watts, Louise: 7.15

Wedderburn, John: Workshop 22 Weinberger, Florian: 8.02 Welzer, Tatjana: Poster 18 Wenger, Margaret: 11.06 Wheeler, David: 9.02, Dialogue 02 Wieberdink, Leendert: 5.07 Wilde, Marc: 4.04

Wilde, Marc: 4.04 Wilkinson, Bob: 6.03 Williamson, Kirsten: 10.07

Wilson, Lesley: 1.07, 4.04, 8.13, 9.05

Winters, Jessica: 10.01 Wolfer, Barbara: Workshop 01 Wood, John: 8.07, Workshop 14 Wuttig, Siegbert: 1.09, 5.13



Yopp, John: 3.03, 9.09



**Ziegele, Frank:** 9.07 **Zimmerman, Eric:** Poster 05

#### **EXTENSION INTERNATIONAL PROGRAMS**

#### **ENGLISH LANGUAGE PROGRAMS**

- Conversation
- Academic
- Business
- Medical
- Legal TOEFL
- Pre-University

#### UNIVERSITY CREDIT PROGRAMS

- University and Professional Studies (UPS)
- Summer Youth Program: Academic Connections International (ACI)

#### PROFESSIONAL CERTIFICATES

- Teaching English as a Foreign Language (TEFL) Proficiency
- TEFL
- Special Studies in TEFL
- Business EssentialsBusiness Management

EMAIL: IPINFO@UCSD.EDU



# UNIVERSITY OF CALIFORNIA, SAN DIEGO

W W W. I P. E X T E N S I O N . U C S D . E D U



# **ICEF** Connect. Recruit. Grow.

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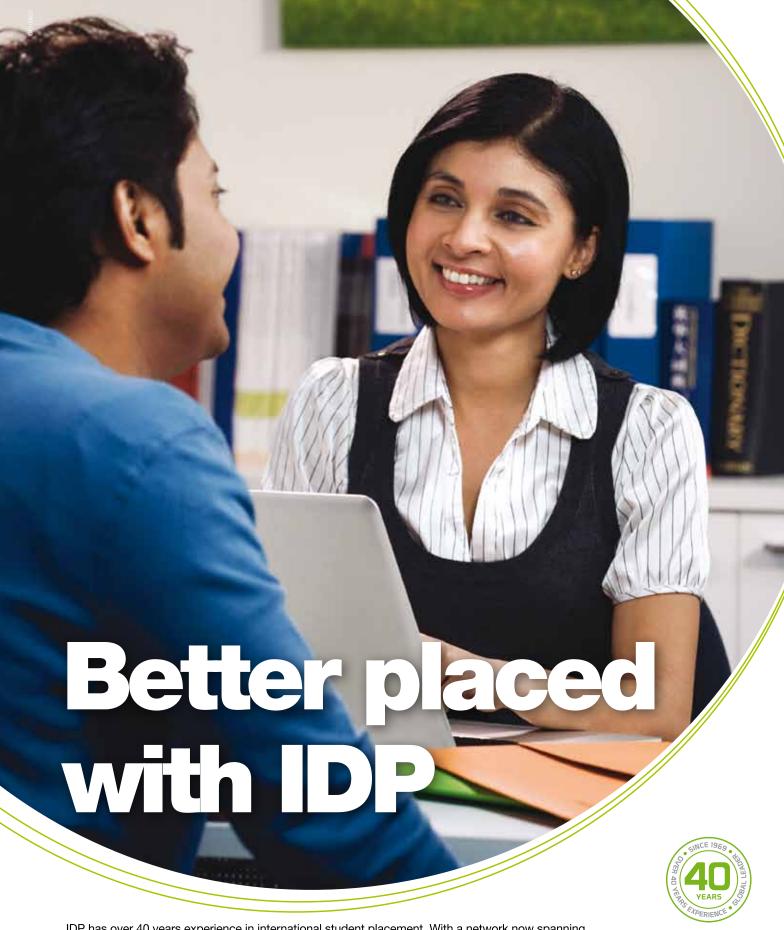
In 2010, ICEF helped over 350 International Higher Education Institutions network and establish partnerships with agents around the world

- Quality agents 4 current partner references checked
- Biggest choice Between 150 and 800 agents per event
- Best value Up to 30% more meetings than other events

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www.icef.com



IDP has over 40 years experience in international student placement. With a network now spanning over 80 offices in more than 25 countries, IDP is the global leader, placing students in Australian, American, Canadian, UK and New Zealand institutions. Our professional counsellors work closely with students and their families to find the right course, the right institution and the right country, ensuring you get students who are better placed to succeed.

Talk to an IDP representative by visiting the IDP booth at the EAIE Exhibition and find out how your institution can benefit from our international experience.

www.idp.com



# **NETWORKING EVENTS**

Tickets are
required for most
events and access will not
be granted without them.
Please note that lost tickets
will not be replaced free of
charge; the full price will
apply for repurchase.

#### **TUESDAY 13 SEPTEMBER**



17.30-19.30

The Ovnhallen, Porcelænshaven 24 (CBS)

M1/M2, Solbjerg

Free for all first timers (show your badge upon arrival) This event is kindly sponsored by

This event is kindly sponsored by



Exclusively for newcomers to the EAIE conference, this welcome reception provides the ideal opportunity to meet fellow first-time participants and establish initial connections as the conference gets underway. Taking place within the famous Royal Copenhagen Porcelain Factory, which was renovated for educational and research purposes in 2005, the spacious Kiln Hall is the ideal location for this event. During this reception you can meet the EAIE Presidency and Leadership while enjoying Danish refreshments and mingling to the soothing sounds of Danish music. You will also have the chance to win a fee waiver to next year's conference in Dublin; simply post your business card in the draw box during the reception to enter the prize draw.

......

#### 2 EMPLOI and INTAL Joint Reception

**1**8.00-20.00

Odd Fellow Palæet,
Bredgade 28

M1/M2, Kongens Nytorv

By invitation only

#### 3 Networking walking tour of Christiania

**1**8.30-20.00

Christianshavns Torv, meeting point: outside Christianshavn metro

M2, Christianshavn

Registration closed

#### **4** EDC Dinner

20.00-22.00

Mogogo Restaurant,
Borgergade 134

M1/M2, Kongens Nytorv

Registration closed

#### **EAIE Newcomers' Networking Dinner**

20.00-22.30

Dalgas Have, Dalgas Have 15 (CBS) M1/M2, Lindevang

Registration closed

This special event for newcomers to the conference will take place at CBS. Dalgas Have, designed by renowned architect Henning Larsen, was inspired by the vision of creating a space which interacts with the changing Danish daylight. The food served is inspired by the trend *new Nordic cuisine*. Dinner includes a welcome drink, three-course meal, wine, coffee, and entertainment.

.....







**01, 02** Newcomers' Welcome Reception at the Ovnhallen **03** Newcomers' Networking Dinner at Dalgas Have









poet noted for his children's

**05** HRH Princess Marie of Denmark, Countess of Monpezat, will be officially welcoming guests with a speech at the Opening Plenary.

stories.



#### **WEDNESDAY 14 SEPTEMBER**

#### **Opening Plenary**

16.30-17.45

Bella Center, Hall A1, Level 0

Free for all participants and exhibition staff

The Opening Plenary officially launches the EAIE conference, and this year, participants will be welcomed with an opening speech by Her Royal Highness Princess Marie of Denmark. There will also be a keynote address by Christian Stadil, owner of sports and fashion brand, Hummel. The EAIE Bo Gregersen Award for Best Practice and the Tony Adams Award for Excellence in Research will also be presented during the Opening Plenary.

......

#### **Opening Reception**

17.45-19.15

Bella Center, Hall C1, Level O Free for all participants and exhibition staff

This event is kindly sponsored by



This is the largest networking event of the conference and an ideal opportunity to develop connections with fellow participants in an informal atmosphere. With conversation flowing as freely as the food and wine, and special entertainment provided by a local theatre group, this is the ideal time to greet old friends and make new contacts. You might run into Hans Christian Andersen during the event, or perhaps Hamlet might make an appearance on his bicycle. Whether you are a regular conference participant or new to the scene, the Opening Reception is an exciting event for everyone and will give you a great introduction to Danish culture and cuisine.

#### 6 HI Dinner

19.30-22.30

Public House Restaurant, Vester Voldgade 25 S Nørreport (train station)

Registration closed

#### **7** ACCESS Dinner

20.30-22.30

Restaurant Ofelia, Royal Danish Theatre, Sankt Annæ Plads 36 M1/M2, Kongens Nytorv

Registration closed

# Swing Pigalle Jazz Concert

20.30-23.30

**Pumpehuset,** Studiestræde 52

S Vesterport

Doors open at 20.00

**30** (includes one drink)
On-site registration is available at the Registration Desk until 18.00, and also at the venue (DKK 250 cash only) until the event is sold

Join us for an exclusive evening as we take you back to the turn of the century for a night of swinging music worthy of New Orleans! At the Swing Pigalle Concert, swing music of the highest order is played, danced to and enjoyed as the Swinghouse Orchestra takes the stage. The repertoire consists of some of the best dance music in history, so throw on your dancing shoes and follow the red carpet into the cave and dance the night away in true style.

out.

#### **QS/IELTS Party**

21.00 until late

Free maximum 1000 participants

Central Copenhagen

Join QS and IELTS for their annual EAIE conference party on Wednesday. The event is taking place at a mystery venue in central Copenhagen. Tickets are limited for the event and will be available on a strictly one-ticket-per-person basis. Tickets will be available from the QS stand 039 and the IELTS stand 051 in the Exhibition area, from the first coffee break on Wednesday onwards.

••••••





#### **THURSDAY 15 SEPTEMBER**

#### **EAIE Morning Run**

07.00-08.00

Meeting point: Bella Sky Parking

Free, no registration required This event is kindly sponsored by



Take part in the first-ever EAIE Morning Run - an invigorating way to start the day! Enthusiastic conference participants will take a 5 km flat route around the Bella Center on the Amager Island. This is a great way to meet other participants and loosen those muscles in preparation for another busy conference day! For the competitive souls amongst you, there will be prizes for the fastest male and female runners, and a mention in the Conference Report. The run is organised by a group of sports management students and University College of Northern Denmark staff.

#### **MOPILE Reception**

18.00-19.00

Bella Center, Balcony, Level 1

The Professional Section MOPILE is holding a Networking Reception. Tickets for 100 attendees will be distributed during the MOPILE Opening Session (Session 1.09 taking place Wednesday 14 September from 14.00-16.00).

#### **RIE Reception**

18.00-19.00

By invitation only

Bella Center, Foyer, Level O

#### **ACE Reception**

18.00-19.30

Restaurant Ravelinen, Torvegade 79

M2, Christianshavn

Registration closed

#### IRM, M&R and SAFSA Joint Reception

18.00-19.30

See invitation for venue

Please collect your invitation at the IRM, M&R and SAFSA **Opening Sessions** 

#### **LICOM Reception**

**!** 19.00-21.00

See invitation for venue

By invitation only

#### **EBS Reception and Dinner**

19.15-22.00

Restaurant Ofelia, Royal Danish Theatre, Sankt Annæ Plads 36

M1/M2, Kongens Nytorv

Registration closed

#### **EAIE Networking Dinner and Dance**

**19.30-03.00** (Dinner until 22.30)

Halvandet beach club,

Refshalevei 325

Transfer to venue: Boats depart between 19.00 and 19.30 from Havngade 50 (boats not accessible for wheelchairs)

M1/M2, Kongens Nytorv

Registration closed, only tickets for the Dance are still available

Don't be late as there is no public transport to the venue

#### Dinner at Nyhavns Færgekro

20.00-22.00

**O** Nyhavns Færgekro, Nyhavn 5

M1/M2, Kongens Nytorv

Registration closed

#### EAIE Dance

22.30-03.00 (Dinner until 22.30) M1/M2, Kongens Nytorv

.....

Halvandet beach club,

Refshalevei 325

Transfer to venue: boats depart from Havnegade 50 (corner of Nyhavn) every 20 mins from 22.00 (boats not accessible for wheelchairs)

**6** 35 (includes transfer to/from venue by boat and one drink)

Tickets will be on sale at the Registration Desk until 18.00 on Thursday. Tickets can also be purchased on-site for DKK 300 (cash only)

The venue for the much-anticipated EAIE Dance is the Halvandet beach club. A unique oasis, Halvandet is situated opposite Langelinie Pier, with a fantastic view of the cityscape and harbour. Kick off your shoes, relax in the beach setting where concrete is replaced with sand, and swing to the tunes of the live band and the DJ until the early hours of the morning. Where better to network, dance and unwind from another busy day at the conference?





#### **FRIDAY 16 SEPTEMBER**

#### **Closing Plenary**

17.00-18.00

Bella Center, Hall A1, Level 0

**Free** for all participants and exhibition staff

The Closing Plenary will feature an inspiring keynote address by Stine Bosse, former CEO of the insurance group TrygVesta. Stine Bosse will share her initiative of taking young immigrants on the 120 km pilgrimage to Santiago de Compostela to demonstrate what you can achieve by showing young people respect and concern, while challenging them physically and mentally. The Closing Plenary will also include an uplifting performance by the EAIE Choir, together with Voces Academy.

#### **Closing Reception**

18.00-19.00

**Free** for all participants and exhibition staff

Bella Center, Foyer, Level 0

lain up for the final naturalism over of the 2011 FAIF Confer

Join us for the final networking event of the 2011 EAIE Conference. Strengthen those connections and do a final swap of business cards whilst enjoying the refreshments on offer. The reception will give everyone the chance to bid farewell to their colleagues, friends and new acquaintances.

#### **Jazz Concert: Das Kapital**

CANCELLED

#### **EAIE Choir**

Thursday, 17.45-18.45

Friday, 12.00-13.00

Bella Center, Hall A2, Level 0

@ Bella Center, Hall A1, Level 0

**Free**, no registration is required; simply attend the rehearsals and Closing Plenary

The EAIE Choir is back this year with an exciting twist! Two rehearsal sessions will prepare participants for a performance at the Closing Plenary, accompanied by 35-40 singers from the Voces Academy, under the supervision of conductor Peter Hanke. This is more than just a musical performance – the EAIE leadership is invited to swap roles with the conductor, using the musical impact from the vocal ensemble as an innovative way to demonstrate important aspects of contemporary leadership. Members of the Choir will be positioned throughout the audience to unite the entire hall. Participants are welcome to join the choir, simply come along to the two rehearsal sessions beforehand.

#### **AWARD WINNERS**



The following 2011 EAIE Award winners will be honoured during the conference:

**Bo Gregersen Award for Best Practice** Julia Maria González Ferreras Robert Wagenaar

Rising Star Award
Laura Paternoster
Léa Senn
Simone Ravaioli

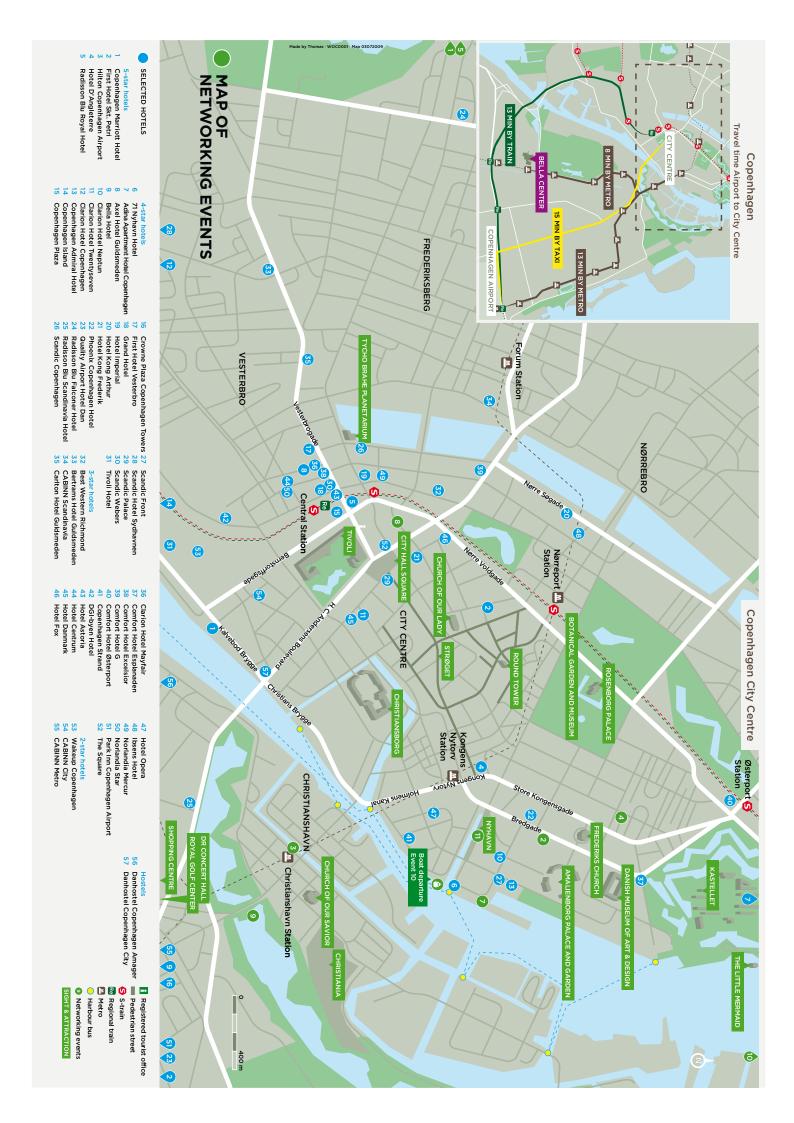
Tony Adams Award for Excellence in Research
Stephen Wilkins

For more information about the EAIE Awards and the award winners, visit <a href="https://www.eaie.org/about/awards">www.eaie.org/about/awards</a>.

#### **MEMBERSHIP MEETING**

The Membership Meeting, taking place Thursday from 13.00-13.30 in Hall A3, Level 0, will inform EAIE members about decisions made by the General Council and the Board on behalf of the Association during the past year, as well as activities, developments and plans for the future.







# **FUN & GAMES**



#### Networking challenge

We've designed the perfect ice-breaker to help you network your way through the conference: the EAIE networking challenge! In your registration envelope you will find a puzzle piece. Use it as a conversation starter, and if you manage to find another participant with an adjoining puzzle piece then you both will win a prize! Prizes can be claimed at the EAIE stand 052 in the Exhibition area.



Photo by Robert Wilson (istock)



#### Let's rock EAIE!

Are you an aspiring musician and interested in forming an EAIE band? Uwe Brandenburg (singer) and Şemsi Çolak (guitarist) are looking for a drummer, bass player, and keyboard player, ideally with previous band experience (an extra guitarist would also be considered) to join their new band, 'Travelling Light'. They wish to focus on cover songs (mainstream) in the genre Rock/Pop with a little bit of Funk/Soul influence. If you are interested, please attend the meeting on Thursday 15 September from 17.45-18.30 in Room 16 at the Bella Center to discuss skills and experience and the band's future plans.



eaie.org
eaie@eaie.nl
facebook.com/eaie.org
twitter.com/theeaie
linkd.in/eaiegroup

#### The write impression

Feeling inspired by the conference and eager to write about it? Send us your impressions of the Copenhagen conference by 14 October 2011 and you could stand the chance to win a one-week residential language course from CERAN valued at €2600 (valid until the end of 2012). The winning entry will also be published in the Conference Report in winter *Forum* and on the EAIE website. Competition details can be found in your conference bag.

This contest is kindly sponsored by





Interested
in attending the
first ever EAIE
Morning Run?
See page 56 for
details.



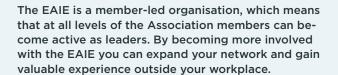
Interested
in learning more
about the EAIE?
Come and visit us at
our stand 052 at
the Exhibition.

# SHARE IDEAS AND GET INVOLVED...

The EAIE aims to provide a dynamic forum for higher education professionals to share knowledge, best practices, skills and information on the latest developments in the field of international higher education. As such, a number of avenues have been developed to assist you in channelling your knowledge effectively. Read on to find out how you can use your expertise and skills to contribute to this global knowledge exchange.

#### ...AS A LEADER





#### The EAIE governance consists of:

- Boards of Professional Sections and Special Interest Groups
- The Board
- The General Council
- The Conference Programme Committee
- The Professional Development Committee
- The Editorial Committee

In total, some 80 people constitute the leadership of Europe's largest Association of International Education. To accomplish our mission and goals, the EAIE is constantly looking for new people who wish to contribute to our association. The EAIE is an open and welcoming place for people who want to share their experience and expertise with others, so please feel free to let your voice be heard and make the EAIE your association!

#### How to get involved?

- Elections for the 2012-2014 leadership positions will begin in February 2012.
- Respond to announcements of vacancies in the committees (which are appointed positions).

Talk to Board members of the Professional Sections (PSs) and the Special Interest Groups (SIGs) during their Opening Sessions (page 16) about becoming involved.

#### ...AS AN AUTHOR

Would you like to have your work published by the EAIE? Or do you have a suggestion for a potential article or publication? There are three main routes to choose from:

#### Forum magazine

Published three times a year, Forum is the EAIE member magazine with a readership of around 3000 individuals. Each issue contains general news and articles, and information of interest to EAIE members. We accept 800-word articles as well as 1200-word articles relating to all aspects of internationalisation of higher education. You do not have to be an EAIE member to contribute.

#### **Occasional Papers**

The EAIE's Occasional Papers series is intended to provide a medium in which topics of interest to professionals in international education can be explored in greater depth than space allows for in Forum. These Occasional Papers have a strong theoretical component to them but are not scholarly papers.

#### Raabe Handbook on Internationalisation of European Higher Education

The EAIE is the editor of this hands-on, comprehensive resource for European policy makers and practitioners who are looking for direct access to information which can support them with internationalising higher education and research. The handbook deals with topics from various perspectives and provides both conceptual assessments as well as examples of best practice. Articles are approximately 5000 to 7500 words in length.

Attend session 2.02 (page 19) for more information.









**01** Nantes 2010 by Pascal Kyriazis

#### ...AS A CONFERENCE PRESENTER

The annual EAIE conference programme consists of over 120 sessions, 35 workshops and 20 poster sessions. An open call for proposals for these activities will be issued in mid October 2011 for the 2012 Dublin conference. All those working in the field are invited to submit proposals.

#### What are we looking for?

- Experts in the field willing to share their expertise with others on a voluntary basis.
- Strong moderators who can engage audiences in interactive discussions.
- Experts in the field willing to facilitate half- and fullday intensive workshops.
- National agencies and others willing to display their country's higher education system on a poster and discuss it during a short session.
- Enthusiastic individuals who want to share their innovative uses of social media and e-learning at higher education institutions.

#### How to get involved:

- Contact Board members of Professional Sections (PSs) and Special Interest Groups (SIGs) by e-mail via <a href="www.eaie.org/networking/ps">www.eaie.org/networking/ps</a> to discuss your ideas.
- Visit <u>www.eaie.org/dublin</u> to read all the information about the call for proposals and how to submit a proposal.
- Make use of this conference to create your proposals and find co-presenters.

Call for proposals submission deadlines: 23 November 2011 - sessions and workshops 10 January 2012 - poster sessions

#### ...AS A TRAINER

With over 20 years experience as a leading training provider, the EAIE offers a variety of professional development activities to enhance the skills of international educators. The EAIE's brand-new week-long Academy provides in-depth training in an international learning environment and offers a concentration of expertise and best practices.

#### What are we looking for?

The EAIE is looking for interested professionals with:

- Training experience within an international environment.
- Expertise in a field related to international higher education.
- Willingness to share this expertise with others and enhance their skills.

#### What we offer:

- Training in an international setting
- An annual 'Train the Trainer' programme to develop your skills as a trainer
- · Certification as an EAIE trainer
- The opportunity to be part of highly-regarded, quality training activities

#### Interested?

The next call for proposals, allowing you to submit your ideas for courses, will be available in November 2011 at <a href="https://www.eaie.org/academy">www.eaie.org/academy</a>.

Attend the session 'EAIE Academy: how to become an EAIE trainer' taking place on Friday from 12.00– 12.30 in room B4.1, Level 0.



# SERVICES AT THE BELLA CENTER

# For services at Copenhagen Business School consult the map provided on-site

# Registration, Information and Hotel & Tours Desks

Staff at these various desks will be available to offer you on-site assistance and advice. All of the EAIE Service Desks are located at the main entrance. See the floor plan on the back of the Programme.

#### Opening hours of the Registration Desk:

Wednesday 07.00-18.00 Thursday 07.30-18.00 Friday 08.30-17.00

#### Opening hours of the Information Desk/Hotel & Tours Desks:

Wednesday 07.00-18.00 Thursday 07.30-18.00 Friday 08.30-19.00

#### **Business Centre**

A range of business services are available at the Business Centre, with free internet access, located at the main entrance. Some services (such as printing) may require payment.

#### Opening hours:

Wednesday 07.00-19.30 Thursday 07.30-18.00 Friday 08.30-17.00

The Business Centre is kindly sponsored by



#### Internet access

Free wireless internet service is accessible throughout the entire venue. The name of the network is **BCguest**, and no password is necessary.

#### Cloakroom

The cloakroom is located in the Foyer (Level 0).

#### Opening hours:

Wednesday 07.00-20.00 Thursday 07.30-19.30 Friday 08.30-19.30

#### **Disabled access**

Wheelchairs are available from the Reception Desk at the main entrance. The auditoriums and rooms located on Level 1 are accessible by a lift in addition to escalators. See the floor plan for the location of the lifts.

#### **Event Connect**

Access your online agenda builder and networking tool, Event Connect, via <a href="www.eaie.marcom-education.com">www.eaie.marcom-education.com</a>. Event Connect allows you to view the entire programme of events, create your own profile, build your own agenda, view the participant and exhibitor lists, and connect with other conference participants. Log in with the details you received in an e-mail from Marcom Connect. If you require your log-in information again, you can request it via the log-in page.

#### **Food allergies**

If you have any questions about the food served at the conference, please visit the Information Desk where detailed menus will be available. Additionally, staff at the buffet tables will be able to advise you regarding the food and any particular requirements you may have. Labels will also be provided for some food categories, for example vegetarian.

#### First Aid

In case of health problems, please contact any member of the conference centre staff; they are all trained to give first aid and to call emergency services. You can also contact any student assistant or go to the first aid station at the main entrance. The conference centre is equipped with several defibrillators.

#### Lost and found

Enquire at the Information Desk at the main entrance if you have lost any of your belongings.

#### **Meeting Point**

The official meeting point is located at the main entrance.

#### Message and partner search boards

Interact with other conference participants by using the message boards located in the B Halls on Level O.

#### **Money**

A standard ATM (Danske Bank) that accepts Dankort (Danish debit/credit card) and international credit cards, together with an automated currency exchange machine are located at the main entrance.

#### Name badge

Please wear your conference name badge at all times; access will not be granted without it.

#### **Greening the conference**

In keeping with the environmentallyconscious host city, we are pleased to inform you about the following green initiatives of the conference itself:

- Collaboration with a sustainable partner, the Bella Center.
- Printed handouts have been discouraged in order to reduce paper waste.
  These will be available online after the conference.
- The list of participants and exhibitors is digital.
- The Conference Programme and notepad are printed on certified paper from sustainable forests.
- The lanyards are made of recycled PET.
- The coffee provided at the Bella Center is organic and Fair-trade certified.
- The bags have been 'made to last' and are thus reusable after the conference.
- Water fountains and reusable bottles are available during the conferece.



# **GENERAL INFORMATION** ABOUT COPENHAGEN

The Bella Center is located 8 km from the airport, half-way between the airport and the city centre.

#### **EAIE Travel Pass**

You can purchase a special fourday Travel Pass which is valid for all public transportation (trains, buses, metro and harbour buses) throughout Copenhagen from 13-16 September. These passes can be purchased at the Registration Desk at the main entrance for €25.

Alternatively, City Passes can be purchased in the ticket vending machines at all train stations and at the airport at the following

Valid for 24 hours: DKK 70 Valid for 72 hours: DKK 180

#### **Bella Center to city centre**

The Bella Center has its own metro station stop. Take line M1 (direction Vanløse) to the city centre. This journey takes approximately 10 minutes. For the return journey, take the direction Vestamager.

Line 33 runs between Gårdfæstevei/Bella Center and Rådhuspladsen (5-minute walking distance from the central sta-

Line 30 runs between the Bella Center and Vesterport Station (via the central

A single ticket costs DKK 24 (2 zones).

A taxi from the Bella Center to the city centre takes around 10 minutes and costs approximately DKK 200.

#### **Bella Center to airport**

#### Metro

Take the metro (M1) in the direction Vanløse. Change onto the M2 line at Christianshavn station, in the direction Lufthavnen.

#### Taxi

The Bella Center is a 10-minute drive from the airport. The journey will cost approximately DKK 150-200.

The general taxi rate is DKK 22 plus DKK 7.70 per km. On the weekends and in the evenings the general rate increases to DKK 9.60 per km. Taxi organisations within Copenhagen:

Codan Taxi (Vanløse)

Tel: +45 70 25 25 25

Hovedstadens Taxi (Valby)

Tel: + 45 38 77 77 77

Ryvangen Bilen A/S (Østerbro)

Tel: +45 39 18 18 18

Taxa 4 x 35 (Frederiksberg)

Tel: +45 35 35 35 35

Taxamotor A/S (Frederiksberg)

Tel: +45 38 10 10 10

#### **City Centre to airport**

Take the metro M2 from the city centre to the airport (Lufthavnen).

#### **Emergency**

European emergency number (ambulance, police and fire brigade): 112

For emergencies at the conference centre, contact any member of the conference centre staff; they are all trained to give first aid. The first aid station is situated at the main entrance.

In case of non-life-threatening diseases, consult the on-call doctor at +45 38 69 38 69

#### 24-hour chemist

There are many pharmacies in Copenhagen; just look for the green 'a' sign that symbolises the Danish word for pharmacy, apotek. Most pharmacies are open from 09.00-17.30 Monday to Thursday, 09.00-18.00 on Fridays and 09.30-13.30 on Saturdays. Only a few pharmacies are open 24 hours, in Copenhagen these are:

#### Københavns Steno Apotek

Vesterbrogade 6C 1620 Copenhagen V Tel: +45 33 14 82 66

Københavns Sønderbro Apotek

Amagerbrogade 158 2300 Copenhagen S Tel: +45 32 58 01 40





# **EXHIBITION**

This year, the EAIE and its Exhibition partner ICWE GmbH are pleased to present you with more than 2400 m² of exhibition space providing you with extensive opportunities for networking and learning about new initiatives in the field.

# List of Exhibitors A to Z page 84 Exhibition floor plan page 87

The descriptions in this list of exhibitors have been supplied by the exhibitors themselves. Participation in the EAIE Exhibition does not imply endorsement by the EAIE. One contact name is given per stand. The complete list of contacts can be found in the list of participants and exhibition staff, which was sent to you by e-mail before the conference. A reference copy of that list can be found at the Information Desk at the main entrance.



#### a2 International Education Fairs - 233

a2 International Education Fairs has been organising international student recruitment fairs and international agents' workshops in Turkey, Bulgaria, Cyprus, Kazakhstan, Azerbaijan and Morocco for the past eight years.

Talha Yilmaz

a2 International Education Fairs, Istanbul, Turkey

talha@aafair.com, www.aafair.com

#### Aalto University - 007

Aalto University is Finland's premier business, technology, and art and design university all in one. Situated in the capital region Helsinki and Espoo, we are where the future is full of new possibilities for strong multi-disciplinary education and research.

Pamela Spokes Aalto University, Aalto, Finland pamela.spokes@aalto.fi, www.aalto.fi

#### Aarhus University - 004

Aarhus University is a leading comprehensive European research university with education and research activities in all scientific and scholarly disciplines. Aarhus University has an international focus and makes targeted efforts to attract talented researchers and students from abroad.

Kaja Nrgaard Bertelsen Aarhus University, Aarhus, Denmark knb@adm.au.dk, www.au.dk/en

#### **AIPT-CDS - 237**

A non-profit 501(c) (3) organisation, AIPT-CDS offers support to thousands of students, early-career professionals, educational institutions, government agencies, businesses, and attorneys seeking to expand their involvement in the global arena.

Emily Wiechers AIPT-CDS, New York, USA ewiechers@cdsintl.org, www.aipt-cds.org

#### Akita International University - 133

Akita International University, AIU, is a fouryear liberal arts university in Akita prefecture, Japan. Its undergraduate programme offers Bachelor's degrees in global business and global studies. All courses are taught in English, with the exception of foreign language classes.

Koii Kobata

Akita International University, Akita, Japan info@aiu.ac.jp, www.aiu.ac.jp

#### **AMPEI - 043**

Association of Mexican universities, public and private.

Monica Gomez

Mexican Association for International Education, Obregon, Mexico

mgomezj@itson.edu.mx, www.ampei.org.mx

#### **Aon Student Insurance - 101**

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Frank Antonisse

Aon Hewitt, Rotterdam, the Netherlands frank.antonisse@aon.nl,

www.aonstudentinsurance.com

#### Argentina - Fundacion Exportar - 120

Argentina is an increasingly attractive destination for foreign students. The most important factors for studying in Argentina are: the academic excellence of Argentinian universities; the low costs; the opportunity to learn Spanish as a foreign language and the variety of cultural and touristic offerings.

Silvana Lisera Fundacion Exportar, Buenos Aires, Argentina slisera@exportar.org.ar,

www.exportar.org.ar/eaie

#### Association of University Summer Sessions - 081

The Association of University of Summer Sessions includes 50 North American research universities and is a forum for discussing the theoretical and practical issues of summer sessions.

Debbie Miller Association of University Summer Sessions, Tucson, USA dmiler@email.arizona.edu, http://outreach.olemiss.edu/auss

#### Australian Technology Network (Curtin, RMIT, QUT, UniSA, UTS) - 063

The ATN's aim is to help secure Australia's reputation as the 'clever country', contributing to its social and economic wealth by building strategic partnerships and undertaking solution-based research which is relevant to the expectations of industry and the community.

Vicki Thomson Australian Technology Network, Adelaide, Australia tracey.mccormick@atn.edu.au, www.atn.edu.au

#### Austria Welcomes You - 056

The OeAD-GmbH is the central service point for European and international mobility and cooperation. We provide advice for institutions, accompany international exchanges and promote the higher education location, Austria.

Felix Wilcek

OeAD - Austrian Agency for International Cooperation in Education & Research, Vienna, Austria

felix.wilcek@oead.at, www.oead.at



# Baden-Württemberg Universities - 108

Baden-Württemberg, the German southwest, is an exciting study destination: More than 70 universities offer high quality education, attractive study and research opportunities as well as exchange programmes and summer language courses.

Alexandra Ahmed Baden-Württemberg Universities, Stuttgart, Germany info@study-guide-bw.com, www.study-guide-bw.com

#### BI Norwegian Business School - 011

BI Norwegian Business School is an internationally recognised and accredited private institution located in Oslo, Norway's capital. BI has one of Europe's largest and most productive academic environments in the area of business administration, marketing, finance and general management.

Monica S. Hansen BI Norwegian Business School, Oslo, Norway monica.s.hansen.bi.no, www.bi.edu

#### **BMI - 098**

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Sangin Zaveri BMI, London, United Kingdom sangin@bmimedia.net, www.bmimedia.net

#### **Bologna Translation Service - 140**

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Heidi Depraetere CrossLang, Gent, Belgium heidi.depraetere@crosslang.com, www.bologna-translation.eu

#### **Boston University - 087**

Boston University's 'Abroad at BU' programme, BU Brussels Graduate Center, and BU Summer Term, will be on hand to provide programme information and explore partnership opportunities.

Katherine Dunkerley Boston University, Boston, USA kld2@bu.edu, www.bu.edu/met

#### border concepts GmbH - Student Recruitment in Germany - 225

border concepts helps Higher Education Institutions in their marketing and recruitment activities in Germany. We support them through the whole student recruitment process - from consultations concerning their student recruitment strategies to the actual execution of the planned marketing activities.

Sjaik Djorai border concepts GmbH, Gronau (Westfalen), Germany s.djorai@borderconcepts.biz, www.borderconcepts.biz/int

#### **BPO Intelligence - 243**

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Sweta Pandya
BPO Intelligence Pty Ltd, Birmingham, United
Kingdom
mark.p@ocagroup.com,
www.bpointelligence.com

#### **Brazilian Universities - 226**

UFRGS is the Federal University of Rio Grande do Sul, one of the best universities in Brazil. The stand is shared with two other Brazilian universities – Federal University of Santa Catarina and Federal University of Minas Gerais.

Liane Hentschke Universidade Federal do Rio Grande do Sul, Porto Alegre, Brazil relinter@gabinete.ufrgs.br, www.ufrgs.br

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# Chemnitz University of Technology - 213

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Wolfgang Lambrecht Chemnitz University of Technology, Chemnitz, Germany wolfgang.lambrecht@iuz.tu-chemnitz.de, www.tu-chemnitz.de

#### Chitkara University - 245

Chitkara University is a premier selffinanced university in North India with a tradition of excellence in teaching and research. Based in Chandigarh (around 45 minutes flight time from Delhi), Chitkara University offers full-time degree programmes in engineering, management, healthcare, hospitality, architecture, media and pharmaceutical sciences.

Sumit Kakkar Chitkara University, Chandigarh, India sumit.kakkar@chitkara.edu.in, www.chitkara.edu.in

#### Chung-Ang University - 094

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Grace Kang Chung-Ang University, Seoul, Republic of Korea caudic@hotmail.com, www.neweng.cau.ac.kr

#### City University of Hong Kong - 040

City University of Hong Kong is a rapidly growing institution with 20 000 students and more than 3000 faculty and staff, in fields including liberal arts and social sciences, science and engineering, business management, energy and environment, law and creative media.

Elaine Cheung City University of Hong Kong, Hong Kong, China cheungsc@cityu.edu.hk, www.cityu.edu.hk

#### College Board - 220

Founded in 1900, the College Board is a global, non-profit membership organisation committed to excellence and equity in education. College Board programmes, including the SAT and the Advanced Placement Program® (AP), are administered in more than 180 countries and territories around the globe.

Clay Hensley College Board, New York, USA chensley@collegeboard.org, www.collegeboard.org

# Colombia, Challenge your Knowledge - 035

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Jeannette Vilez Ministry of Education, Bogota, Colombia cancilleria@urosario.edu.co, www.challengeyourknowledge.edu.co

#### Consortium of International Double Degrees (CIDD) - 206

CIDD is a non-governmental consortium of public and private universities and business schools. All member schools are accredited by the national accreditation agency or their respective Ministries of Education. All member schools are distinguished by their international focus.

Mimi Maung Consortium of International Double Degrees, Paris La Défense Cedex, France mimi.maung@esce.fr, www.cidd.org

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k.ramm@cqu.edu.au, www.cqu.edu.au

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#### Education Worldwide India - Global Group - 134

India International Education Fair & Education Worldwide India Magazine. Online portals for information about education.

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# Educational Credential Evaluators, Inc. (ECE) - 084

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Mark Hughes Educations.com (Studentum AB), Stockholm, Sweden info@educations.com, www.educations.com

#### EducationUSA - U.S. Pavilion - 079

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Grace Espeut Educational Testing Service, Princeton, USA gespeut@ets.org, www.ets.org

#### European Association of Erasmus Coordinators - EAEC - 018

EAEC enables information on exchanges, promotes mobility of students and staff, promotes the Bologna process and Lifelong Learning Programme (LLP), organises seminars and conferences, and prepares prooject proposals to be submitted to the

Dr Gregory Makrides European Association of Erasmus Coordinators, Nicosia, Cyprus makrides.g@ucy.ac.cy, http://eaec.eu.com

# European Union - Youth on the Move - 118

European Union - Youth on the Move: programmes and policies supporting higher education and research training in the European Union and partner countries: Erasmus, Erasmus Mundus, Marie Curie Actions, Cooperation with Industrialised Countries, Tempus, Youth on the Move and Study in Europe initiatives.

Vinciane Van Apers European Commission, European Union -Youth on the Move, Brussels, Belgium vinciane.van-apers@ec.europa.eu, http://ec.europa.eu/youthonthemove

#### F

#### **FAAP - 013**

FAAP is one of the most respected higher education institutions in Brazil. In addition to being a school, it is also one of the most renowned centres supporting Arts and Culture in the state of São Paulo.

Lourdes Zilberberg Fundação Armando Alvares Penteado, São Paulo, Brazil rel.internacional@faap.br, www.faap.br

#### FoundationCampus - 227

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Steve Harvey Cambridge Education Group, Cambridge, United Kingdom sharvey@ceg-uk.com, www.ceg-uk.com

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Sebastian Fernandes FPP Edu-Media, Sao Paulo, Brazil s.fernandes@fppedumedia.com, www.fppedumedia.com

#### French higher education - 106

Representatives from French higher education institutions, including universities, Grandes Écoles and specialised institutions, and from the French national agency, CampusFrance, will offer information on study programmes in France and cooperation opportunities.

Louise Watts CampusFrance, Paris, France louise.watts@campusfrance.org, www.campusfrance.org



#### Going Global - 085

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Ann Hammond Griffith University, Mt Gravatt, Australia t.waterman@griffith.edu.au, www.griffith.edu.au

#### Group of Eight Australia - 060

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Kerrie Thornton Group of Eight Limited, Canberra, Australia kerrie.thornton@go8.edu.au, www.go8.edu.au

#### **Groupe ENSTA - 205**

Groupe ENSTA gathers together two French Grandes Écoles: ENSTA ParisTech and ENSTA Bretagne (formerly ENSIETA).

Cecile Marin ENSTA ParisTech/ENSTA Bretagne, Paris, France cecile.marin@ensta.fr, www.ensta.fr



#### **Higher Education in Poland - 103**

Foundation for the Development of the Education System coordinates the Lifelong Learning Programme, Erasmus Mundus, Tempus, Youth in Action and other international initiatives in Poland.

Agnieszka Pietrzak Foundation for the Development of the Education System (FRSE), Warsaw, Poland kontakt@frse.org.pl, www.frse.org.pl, www.mnisw.gov.pl

#### Higher Education of Indonesia - 042

A unit under the Ministry National Education of the Republic of Indonesia with the primary function of endorsing and empowering the Indonesian public and private universities in academic fields, research, community service, institutional affairs and student affairs.

Adhrial Refaddin Directorate General of Higher Education, Republic of Indonesia, Jakarta, Indonesia arefaddin@dikti.go.id, http://dikti.kemdiknas.go.id



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#### Hotcourses - 218

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Simon Emmett Hotcourses, London, United Kingdom pamela.lai@hotcourses.com, www.hotcourses.com

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ninad@idex.in, www.idex.in

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IDP Education, Melbourne, Australia kate.amos@idp.com, www.idp.com

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Brittany Adams IEFT International Education Fairs of Turkey, Istanbul, Turkey brittany@ieft.net, www.ieft.net

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Justin Rodford IELTS, Cambridge, United Kingdom rodford.j@cambridgeesol.org, www.ielts.org

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#### IIE European Office - 082

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Sandrine Roche Institut Telecom, Paris, France sandrine.roche@institut-telecom.fr, www.institut-telecom.fr

Institutions of Higher Education of the State of Rio de Janeiro - Instituições de Ensino Superior do Estado do Rio de Janeiro - 200

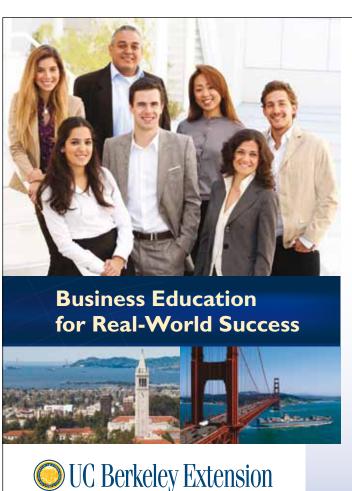
A group of higher education institutions, including the UERJ, which are interested in expanding their network mainly for student and faculty member exchanges, promoting courses and also promoting Rio de Janeiro,

Cristina Russi Furtado UERJ - Rio de Janeiro State University, Rio de Janeiro, Brazil dci@sr2.uerj.br, www.uerj.br

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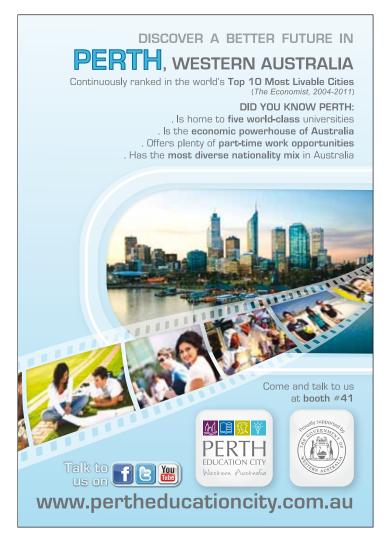
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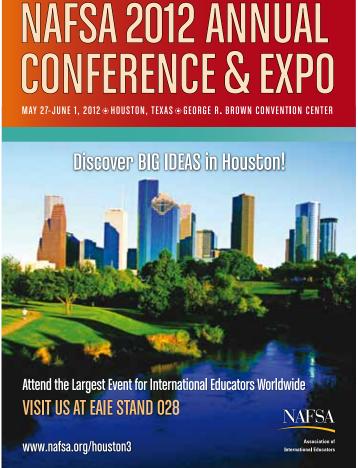
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#### Istanbul Aydin University - 232

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Dr Nilufer Ovalioglu Istanbul Aydin University, Istanbul, Turkey niluferovalioglu@aydin.edu.tr, http://aydin.edu.tr/en\_index.asp

#### i-studentgroup - 076

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Paul Loftus i-studentgroup (ISA Media), Brighton & Hove, United Kingdom loftus@i-studentgroup.com, www.i-studentgroup.com

### J

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### K

### Kadir Has University - 231

Kadir Has University is located in the city centre of Istanbul. It offers undergraduate programmes in English; faculties of engineering, art and sciences, economics and administrative sciences, communication, law, fine arts; also dual-degree diplomas with USA universities; and Erasmus exchange.

Ayca Ozturk Kadir Has University, Istanbul, Turkey aozturk@khas.edu.tr, www.khas.edu.tr

#### Kansai Gaidai University - 132

Annually welcoming nearly 700 international students from 40 countries, Kansai Gaidai provides not only Japanese language courses but also social science, humanities and business courses in English focusing on Japan/Asia.

Yuka Sakamoto Kansai Gaidai University, Hirakata, Japan yukas@kansaigaidai.ac.jp, www.kansaigaidai.ac.jp

#### Keio University - 249

Keio University is Japan's first modern institution of higher learning. Founded in 1858, it has established itself over the last century-and-a-half as a leader in Japan through its commitment to excellence in education, research and medicine.

Hideko Sumita Keio University, Tokyo, Japan ogi-core@adst.keio.ac.jp, www.keio.ac.jp

### Koç University - 234

Koç University was founded in 1993 as a non-profit foundation university in Istanbul. The mission of Koç University is to provide a world-class education to its students. With its prominent faculty, KU is one of the leading research institutions in Turkey.

Burcu Albayrak Koc University, Istanbul, Turkey balbayrak@ku.edu.tr, http://oip.ku.edu.tr

### Konkuk University - 037

Konkuk University is located in the heart of Seoul, comprises 15 colleges and 11 graduate schools. Today about 26 000 students study at Konkuk, a stark contrast with the size of the class of 1950 - just 146.

Inho Song Konkuk University, Seoul, Republic of Korea songi@konkuk.ac.kr, http://eng.konkuk.ac.kr

### Korea University - 130

From its foundation by the Korean royal household in 1905, through the difficult period of Japanese occupation, and into the modern period of rapid economic development, KU has been the driving force behind education and social change in Korea.

JJ Par

Korea University, Seoul, Republic of Korea jypark1219@korea.ac.kr, http://oia.korea.ac.kr

### Kyung Hee University, Korea - 138

One of the leading universities in Korea.

Jay Kang Kyung Hee University, Seoul, Republic of Korea jaykang@khu.ac.kr, www.khu.ac.kr



### L'Etudiant, Groupe Express Roularta - 015

L'Etudiant is a publishing business focused on the undergraduate education sector. It publishes a variety of online and offline products and organises education and careers fairs and events. Its B2B division, Educpros, helps to connect with the education professionals.

Camille Rabehanta

Groupe Express Roularta, Paris, France crabehanta@letudiant.fr, www.letudiant.fr

### **Linköping University - 009**

Cooperation across subject and faculty borders and an entrepreneurial spirit of education is the hallmark of Linköping University. Since its foundation in the 1970s, the university has established itself as an innovative and modern institution in both education and research.

Jenny Enblom

Linköping University, Linköping, Sweden jenny.enblom@liu.se, www.liu.se

### **Linnaeus University - 010**

Linnaeus University is a modern, international university in the Småland region of Sweden and the result of a merger between Växjö University and the University of Kalmar. With 35 000 students it is one of the larger universities in Sweden.

Karin Lundhgren Linnaeus University, Kalmar, Sweden karin.lundhgren@lnu.se, www.lnu.se

### L'UNAM - 107

L'Université Nantes Angers Le Mans is a network comprising 29 members. The regional universities, engineering and business schools, as well as the university hospitals are brought together as establishments of higher learning of widely different natures in education and research.

Isabelle Nicolaus

L'Université Nantes Angers Le Mans, Nantes, France

isabelle.nicolaus@lunam.fr, www.lunam.fr

### M

### Macquarie University - 068

Ranked among Australia's top ten universities (ARWU 2010), Macquarie University offers an innovative curriculum, high-quality teaching and research, and a unique campus environment. Students can undertake exciting and challenging study options, and participate in internships and the Global Leadership Program.

Innes Ireland Macquarie University, North Ryde, Australia innes.ireland@mq.edu.au, www.international.mq.edu.au

#### Marsh - 242

Marsh, the leading insurance broker and risk advisor, provides risk management, risk consulting and insurance broking for public entities, universities, associations, students and private clients. Marsh has developed unique expertise in providing insurance packages to students taking part in mobility programmes.

Melissa van Rooij Marsh SA, Brussels, Belgium melissa.vanrooij@marsh.com, www.marsh.be

### Meiji University - 119

Meiji University, which was established in 1881, is an urban institution with 130 years of history and tradition. We seek to make dramatic advances into the global community as an open-minded university for the 21st Century.

Franck Michelin Meiji University, Chiyoda-ku, Japan ico@mics.meiji.ac.jp, www.meiji.ac.jp

### Mezun.com - Reach Turkish Students - 141

Mezun.com is the ultimate way to reach Turkish Students. Founded in the year 2000, Mezun.com is the most trusted international education website in Turkey. We provide the largest platform for our international institution to connect with the Turkish student demographic.

Richard Reboredo Mezun.com – Reach Turkish Students, Hallandale, USA richard@mezun.com, www.reachturkishstudents.com

### Michigan State University - 047

Michigan State University: home to a vibrant and diverse community of students, scholars and scientists from around the globe. Now welcoming students from partner universities to the American Semester Program.

Davina Potts

Michigan State University, East Lansing, USA pottsdal@msu.edu, www.msu.edu

### Minds Abroad - 235

Minds Abroad manages language and culture exchange programmes in China's most exciting and dynamic province, Yunnan.

Annie Zhang
Beyond Borders International Ltd., Raleigh,
USA
annie@mindsabroad.com,
www.mindsabroad.com

### Mobility-Online - 046

SOP is an IT systems company specialised in consultancy and support for enterprises and institutions in the educational field.

Johann Hilmbauer SOP Hilmbauer & Mauberger GmbH & Co KG, Amstetten, Austria office@sop.co.at, www.service4mobility.com

### N

### **NAFSA - 028**

NAFSA: Association of International Educators promotes international education and the exchange of students and scholars to and from the United States. NAFSA advances the international education agenda through advocacy, communication, professional development, and community.

Robin Little NAFSA: Association of International Educators, Washington, USA robinl@nafsa.org, www.nafsa.org

### Naturally Finland - 001

Centre for International Mobility (CIMO) operates under the Ministry of Education and Culture and works closely with higher education institutions in Finland (16 universities and 25 universities of applied sciences) offering services and expertise to encourage cross-cultural communication.

Jaanaliisa Kuoppa CIMO, Helsinki, Finland jaanaliisa.kuoppa@cimo.fi, www.cimo.fi, www.studyinfinland.fi

# Nelson Mandela Metropolitan University - 089

Nelson Mandela Metropolitan University offers quality education through a choice of more than 300 internationally recognised study programmes to match your study needs through globally transferable credits. The NMMU offers programmes ranging from diplomas and degrees up to doctoral level.

Anine Swanepoel Nelson Mandela Metropolitan University, Port Elizabeth, South Africa anine.swanepoel@nmmu.ac.za, www.nmmu.ac.za/international

### New Zealand Educated - 030

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Dianne Yee Education New Zealand, Wellington, New Zealand dianne.yee@educationnz.org.nz, www.newzealandeducated.com

### Nido Student Living - 099

In London's Zone 1, Nido Student Living offers the most stylish student accommodation in Kings Cross, Spitalfields and Notting Hill. All rooms are en-suite. There is a fitness centre and free internet access. 24-hour security and live-in residential life staff for student support.

Emanuela Carbani

Nido Student Living, London, United Kingdom carbani@blackstone.eu.com, www.nidostudentliving.com

### North Carolina Universities, USA - 088

The University of North Carolina State System comprises 17 institutions of higher education that include baccalaureate, comprehensive, research intensive, and research extensive institutions. All institutions collaborate on student exchanges through the University of North Carolina Exchange Program.

Lois Petrovich-Mwaniki University of North Carolina General Administration, Cullowhee, USA Imwaniki@email.wcu.edu, www.northcarolina.edu



### oIEM - 017

oIEM facilitates higher education internationalisation in a complete way, helping universities to manage and process their marketing, student's recruitment and international relations.

Tao Ma

Magic and Young, Leiden, the Netherlands t.ma@magicyoung.nl, www.magicyoung.nl



### Palazzi - 204

Palazzi is a group of academic, interdisciplinary educational institutions located in the centre of Florence, in the historical palaces: Palazzo Bombicci Guicciardini Strozzi, Palazzo Doni, Palazzo Ramirez de Montalvo and Villa Brilli Peri.

Cosimo Bargellini

Palazzi, the Florence Association for International Education, Firenze, Italy cosimo@fua.it, www.palazziflorence.com

### Panopto Europe - 241

Panopto provides a scalable lecture capture software solution that is easy to use and cost effective as it works with your existing hardware. It allows you to record, edit, search and share presentations.

Rachel Doyle

Panopto Europe, London, United Kingdom rdoyle@panopto.com, www.panopto.com

#### POSTECH - 131

Since the birth of Korea's first researchoriented university in 1986, POSTECH has provided customised education for the select few and led inspirational research with world-class achievements. POSTECH is globally recognised today as Asia's leading science and technology institute.

Julie Kim

Pohang University of Science & Technology, Pohang, Republic of Korea iao@postech.ac.kr, www.postech.ac.kr

### PRES Université Lille Nord de France - 016

Lille Nord de France University (strategically located with 17 campuses/graduate schools across the Nord Pas-de-Calais) offers a complete European portfolio of Bachelor's, Master's, and PhD degrees, and also full research potential to 155 000 students (integrating 14 000 internationals).

Alain Higgins

PRES Université Lille Nord de France, Lille, France alain.higgins@pres-ulnf.fr, www.pres-ulnf.fr

### Project Education - 109

Consulting company for students and universities.

Maxime Legrand Project Education, Paris, France maxime.legrand@project-education.com, www.project-education.com



### QS - 039

Since 1990, QS has become established as the world's leading network for careers and education. Producer of the QS World University Rankings®, QS's research, events, publications and university solutions provide new ways of bringing universities into contact with students worldwide.

Nikki Chambers

QS Quacqurelli Symonds, London, United Kingdom

nicolachambers70@hotmail.com, www.qs.com

### **Quebec Universities - 072**

Quebec's universities meet the most advanced international educational standards. Innovative programmes are available in all fields and are in tune with the labour market, scientifically up-to-date, and with an international outlook. Many professors are world leaders in their fields.

Cline Cloutier

Conference des recteurs et des principaux des universités du Quebec, Montreal, Canada celine.cloutier@crepuq.qc.ca, www.crepuq.qc.ca



### Recruit in Canada/Turkish Student Magazine - 033

Recruit in Canada operates Canada's largest university fairs, GoStudy.ca and Canadian Student Magazine, sister publication to the popular Turkish Student Magazine and Turkish student portal, TurkishStudent. com.tr.

Anita Kuehnel

Recruit in Canada, North Vancouver, Canada anita@gostudy.ca, www.recruitincanada.com

### Réseau des IAE - University Business Schools - 115

The IAE Network is made up of 31 University Business Schools dedicated to research development and management education for students and executives. They combine academic excellence with openness to the business world in the French and global context.

Jérôme Rive Réseau des IAE, Lyon, France valerie.plat@univ-lyon3.fr, www.reseau-iae.org

# Ritsumeikan University and Ritsumeikan Asia Pacific University (APU) - 114

Ritsumeikan University is a comprehensive private university located in Kyoto, the ancient capital, home to over 1000 international students. At APU, Japan's first truly international university, half of the faculty and student body hail from overseas and courses are bilingual.

Edward Arihara Ritsumeikan University, Kyoto, Japan edward-a@st.ritsumei.ac.jp, www.ritsumei.ac.jp/eng, www.apu.ac.jp



### Sao Paulo, Brazil - Public HEI - 012

Top public universities in Sao Paulo, Brazil, responsible for 40% of the country's research. In this stand will be present: UFS-CAR - Federal University of São Carlos UN-ESP - São Paulo State University UNICAMP - University of Campinas USP - University of São Paulo.

Jose Celso Freire Junior Universidade Estadual Paulista "UNESP", Sao Paulo, Brazil jcfreire@reitoria.unesp.br, www.unesp.br/arex

# SolBridge International School of Business - 137

SolBridge offers an American business curriculum with a focus on Asia, taught in English by an international faculty. The SolBridge faculty, all having doctorate degrees, teach programmes offering BBA and MBA business degrees. Admission is competitive, scholarships are available.

Iskandar Yuldashev

SolBridge International School of Business, Woosong University, Daejeon, Republic of Korea

iskandar@solbridge.ac.kr, www.solbridge.ac.kr

#### Solenovo - 247

Solenovo is a Finnish software company providing web-based ERP and resource management solutions for education and research.

Marko Ruuska Solenovo Oy, Joensuu, Finland marko.ruuska@solenovo.fi, www.solenovo.fi

### **SPACE - 005**

SPACE has a membership of about 80 HEIs in 30 countries in Europe. We have emphasis on business and communication studies at Bachelor's and Master's level. Our motto is: learning by sharing. Developing a spirit for quality in teaching and a commitment for applied research are our main objectives.

Regitze Kristensen

SPACE Space European Network for Business Studies and Languages, Odense, Denmark rekr@tietgen.dk, www.space-eu.info

### **Sports Management School - 207**

SMS is a business school dedicated to sports management. We offer a five-year programme (Bachelor and MBA programmes).

Michael Tapiro

Sports Management School, Courbevoie Cedex, France

m.tapiro@sportsmanagementschool.fr, www.sportsmanagementschool.fr

### Student Recruitment Media - 055

Student Recruitment Media (SRM) is a publishing company that specialises in producing student recruitment media including magazines, websites, e-prospectuses and exhibition marketing targeting international students.

Lauren Hill

Student Recruitment Media, London, United Kingdom

laurenh@srmedia.net, www.srmedia.net

### Study In Australia - 062

The Australian Trade Commission, Austrade, is the Australian Government's international promotion and investment development agency. With more than 70 education specialists around the world, Austrade assists Australian institutions in connecting with overseas students, agents and partner institutions.

Nicholas Baker

Australian Trade Commission, Paris, France nicholas.baker@austrade.gov.au, www.studyinaustralia.gov.au

### Study in Bavaria - 093

Internationalisation plays a major role within the dynamic profile-building strategies of the Bavarian research universities and universities of applied sciences. The Bavarian institutions offer an impressive variety of programmes for student mobility and research opportunities.

Marianne Sedlmeier

Bavarian Universities, Regensburg, Germany marianne.sedlmeier@verwaltung.uniregensburg.de, www.bavarian-universities.de

### Study in Catalonia - 070

The Inter-university Council of Catalonia is a public organisation that advises the regional government on issues such as the international promotion and coordination of Catalan universities.

Merche Corral

Inter-university Council of Catalonia, Barcelona. Spain

mcorralg@gencat.cat, www.studyincatalonia.com

### Study in China - 123 to 129

CEAIE is China's nationwide non-profit organisation conducting international educational exchanges. The executive body of CEAIE is the Secretariat which is under the direct guidance of the Ministry of Education.

Yuan Feng

China Education Association for International Exchanges, Beijing, China angel.yuan.feng@139.com, www.ceaie.edu.cn

### Study in Denmark - 003

Danish higher education institutions: universities, university colleges and academies of professional higher education.

Tina Haagerup Danish Agency for International Education, Copenhagen, Denmark th@iu.dk, www.iu.dk

### Study in Estonia - 024

Study in Estonia is a platform to promote the study possibilities for international students in the institutions of higher education in Estonia. The activities involve all the institutions that are interested in internationalisation. Activities are coordinated by the Archimedes Foundation.

Eero Loonurm

Archimedes Foundation, Tallinn, Estonia eero.loonurm@archimedes.ee, www.studvinestonia.ee

### Study in Flanders - 045

The Flanders Agency for Mobility and Cooperation in Higher Education (Flamenco) was established in October 2008. The main mission of Flamenco is to contribute to the internationalisation of the Flemish higher education.

Bernadette Allaert

Flamenco (Flanders Agency of Mobility and Cooperation in Higher Education), Brussels, Belgium

bernadette.allaert@flamenco-vzw.be, www.flamenco-vzw.be

### Study in Germany - Land of Ideas - 105

The German Academic Exchange Service (DAAD) is a joint organisation of German higher education institutions. It promotes international relations in the field of higher education, especially through the exchange of students and academic staff.

Johanna Hellwig DAAD, Bonn, Germany hellwig@daad.de, www.gate-germany.de

### Study in Glasgow - 222

Glasgow is Scotland's largest and most cosmopolitan city. Thousands of students from across the world are attracted to Glasgow thanks to the quality and academic reputation of its higher education institutions. Strathclyde, Glasgow, GCU and GSA are key players in the Scottish higher education landscape.

Mark Wilber

Strathclyde, Glasgow and Glasgow Caledonian Universities & Glasgow School of Art, Glasgow, United Kingdom

mark.wilber@strath.ac.uk, www.strath.ac.uk

### Study in Holland - 026

Dutch higher education institutions are renowned worldwide for their high quality education and research. Together they offer more than 1500 study programmes taught in English.

Seline Tap

Nuffic, The Hague, the Netherlands stap@nuffic.nl, www.studyinholland.nl



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### Study in Hungary - 031

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Marton Belik Study in Hungary, Budapest, Hungary belik.marton@rekthiv.elte.hu, www.studyinhungary.hu

#### Study In Iași - 021

Al. I.Cuza University - the oldest modern classical HEI in Romania, and Coimbra Group member, together with Grigore T. Popa University of Medicine, carry on a tradition of excellence and innovation in education and research, having between them 45 000 students and enjoying national and international recognition.

Livia Dimitriu
Alexandru Ioan Cuza University and Grigore T.
Popa University of Medicine, Iaşi, Romania
livia.vranescu@uaic.ro, www.uaic.ro,
www.umfiasi.ro

### Study in Japan - 116

Representatives from leading Japanese universities and Japan Student Services Organization (JASSO) will introduce exchange possibilities, educational programmes and latest information on studying in Japan.

Yoshihiro Sudo Japan Student Services Organization (JASSO), Tokyo, Japan y-sudo@jasso.go.jp, www.jasso.go.jp

### Study in Korea - 080

Korean Association of Foreign Student Administrators (KAFSA) is participating in the EAIE 2011 Conference Exhibition as a group with the name 'Study in Korea'. Participants of Korean Universities seek active international exchanges with partner universities from all over the world.

Soo Young Song Sookmyung Women's University, Seoul, Republic of Korea ssong@sm.ac.kr, www.kafsa.or.kr

### Study in Krakow - 102

Cooperative arrangement between the biggest universities in Krakow and the City Council. Its aim is to promote the educational offerings of the universities and the city as the academic centre.

Jolanta Rak Politechnika Krakowska, Krakow, Poland jolar@pk.edu.pl, www.study-krakow.com

### Study in Lithuania - 025

Education Exchanges Support Foundation is a Lithuanian national agency responsible for implementing EU Lifelong Learning Programme plus a number of other EU and national programmes and projects within the field of education and training.

Indre Baltraityte Education Exchanges Support Foundation, Vilnius, Lithuania indre.baltraityte@smpf.lt, www.smpf.lt

### Study in Norway - 006

SIU is a Norwegian agency that promotes international cooperation in education and research, and is a public administrative body under the Norwegian Ministry of Education and Research. SIU is responsible for promoting Norway as an education and research destination.

Stian Hofslett Thowsen Norwegian Centre for International Cooperation in Higher Education - SIU, Bergen, Norway stian.thowsen@siu.no, www.studyinnorway.no

### Study in Perth - Australia - 041

Perth Education City is Western Australia's peak industry body for international education and is the first point of contact for anyone wishing to obtain information on studying and living in Perth.

Sophie Waddell Perth Education City, Bentley, Australia sophie.waddell@pec-wa.com.au, www.pertheducationcity.com.au

### Study in Picardy, France - 111

Association of eight graduate schools of the region Picardy: ESAD, ESIEE, Institut Polytechnique LaSalle Beauvais, Sup de Co Amiens, UPJV, UTC, CNAM, ESCOM.

Maud Almendros Study in Picardy, Beauvais, France maud.almendros@lasalle-beauvais.fr, www.studyinpicardy.fr

### Study in Sweden - 008

The Swedish Institute (SI) is a public agency that promotes interest and confidence in Sweden around the world. SI seeks to establish cooperation and lasting relations with other countries through strategic communication and exchange in the fields of education, culture, science and business.

Lisa Larsson The Swedish Institute, Stockholm, Sweden Iila@si.se. www.si.se

### Study in Taiwan - 113

FICHET is a non-profit organisation founded in 2005 and is integrating three higher educational institutions in Taiwan. By intergrating, exchanging and sharing the resources of all members, it is creating more constructive cooperation with international academic societies.

Ming-hsun Chung Foundation for International Cooperation in Higher Education of Taiwan, Taipei ming@fichet.org.tw, www.fichet.org.tw

### Study in the Czech Republic - 078

Centre for International Services is a statefunded institution directly managed by the Ministry of Education that carries out tasks involving educational cooperation with institutions from abroad. Its initiative Study in the Czech Republic helps to promote Czech higher education.

Tereza Babkova Centre for International Services, Prague, Czech Republic tereza.babkova@naep.cz, www.studyin.cz

### Study in Turkey - 210

The Turkish National Agency promotes mobility of students and staff within Europe and provides grants to the Turkish higher education institutions for realising mobilities. It also encourages HEIs to establish links with their counterparts as well as with the enterprises.

Ilyas Ulgur Turkish National Agency, Ankara, Turkey erasmus@ua.gov.tr, www.ua.gov.tr

### Study in Turku, Finland - 201

The six higher education institutions in Turku, Finland provide high-quality teaching and research in a first-class learning environment. They offer a great variety of courses in English and are actively involved in international research and development projects.

Sanna Merisalo Study in Turku, Turku, Finland sanna.merisalo@turkuamk.fi, www.studyinturku.fi

### Study South Africa - 075

International Education Association of South Africa (IEASA), through Study South Africa, advocates, promotes and supports the internationalisation of higher education in South Africa by providing a professional forum for institutions and individuals to address challenges and develop opportunities in international education.

Thilor Manikam
International Education Association of South
Africa, Pretoria, South Africa
admin@ieasa.studysa.org,
www.ieasa.studysa.org



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### StudyPortals' STeXX - 139

StudyPortals, the European study choice platform, helps students around the world to find study opportunities in Europe, and helps universities with effective online promotion (eg MastersPortal.eu). Study Experience Exchange (STeXX) will enrich the websites with reviews of former students.

Joran van Aart

StudyPortals, Eindhoven, the Netherlands joran@studyportals.eu, www.studyportals.eu

### **Swiss Higher Education - 059**

The Swiss universities, the universities of applied sciences and the universities of teacher education offer excellent degrees and modern facilities. Depending on their location they teach in German, French or Italian, with increasingly more programmes being offered in English.

Leander Amherd Rectors' Conference of the Swiss Universities (CRUS), Bern, Switzerland leander.amherd@crus.ch, www.crus.ch

### Т

### Tec De Monterrey - 229

Tec de Monterrey is a Mexican higher education university. It offers a wide assortment of undergraduate majors, specialisations, Master's degree programmes, medical specialty programmes, and PhD programmes in the fields of business, engineering, social sciences and humanities.

Ana Gutierrez

Instituto Tecnológico Y De Estudios Superiores De Monterrey, Atizapan De Zaragoza, Mexico

aegutier@itesm.mx, www.itesm.edu

### Temple University, Japan Campus - 121

Temple University, Japan Campus (TUJ), offers a unique opportunity to receive an American university education in Tokyo. All courses are in English, except Asian language courses. TUJ is recognised by Japan's Ministry of Education as a 'Foreign University, Japan Campus'.

John Yates

Temple University, Japan Campus, Tokyo, Japan

jpyates@temple.edu, www.tuj.ac.jp

### Thailand International University Programs - 217

International colleges and programmes from two outstanding Thai universities: Kasetsart University and Mahidol University.

Charles Windish Kasetsart University/Mahidol University, Nakhonpathom, Thailand iccharlesw@mahidol.ac.th, www.muic.mahidol.ac.th

### The University of Mississippi - 086

The University of Mississippi, or 'Ole Miss', offers a wealth of opportunities for students looking for undergraduate or graduate study at an American university. We offer semester, summer, internship, and intensive English programmes in Oxford, MS; Washington, DC; and New York.

Vanessa Cook

The University of Mississippi, USA vanessa@olemiss.edu, www.outreach.olemiss.edu/international

### The University of Queensland - 067

Founded in 1910, The University of Queensland (UQ) is one of Australia's premier learning and research institutions. Renowned for its highly awarded lecturers, outstanding facilities and superior campus environment, 43 700 students, including 10 465 international students, study at UQ.

Chris Trott

The University of Queensland, St Lucia, Australia c.trott@uq.edu.au, www.uq.edu.au

#### TimeEdit - 246

Development of scheduling software for universities and colleges of advanced education.

Bengt Olvenmark Evolvera Ab, Göteborg, Sweden olvenmark@timeedit.se, www.timeedit.se

# Travelex: Simplifying International Payments for Educational Institutions & Students - 239

Over 300 of the world's leading universities trust Travelex to ensure that international student payments are cost-effective, simple, and secure. We also help universities manage their domestic and international payment requirements. Award winning customer service. Experts in education, with over 30 years experience. Global footprint.

Alicia Skubick Travelex Global Business Payments, London, United Kingdom alicia.skubick@travelex.com, www.travelexbusiness.com/uk

### Tutku Tours - Educational Tours in Turkey and Beyond - 244

Tutku Tours offers unique experiences for groups of any size in Turkey, Greece, Egypt, Israel, Jordan, Syria and Cyprus. Tutku Tours promises you top quality customer service during your trip planning and while overseas.

Erin Dailey Tutku Tours, Izmir, Turkey info@tutkutours.com, www.tutkutours.com

### U

### **UC Berkeley Summer Sessions - 083**

Berkeley Summer Sessions is seeking institutional partners to bring international students to Berkeley for the summer term. University credit courses and on-campus housing are available.

Skve Ward

UC Berkeley Summer Sessions, Berkeley, USA skye\_ward@berkeley.edu, www.summer.berkeley.edu

#### **UH Nett Vest - 002**

UH-Nett Vest is a formal network collaboration between the University of Bergen, Bergen University College, Sogn og Fjordane University College, Stord/Haugesund University College and Volda University College.

Cecilie Wilhelmsen UH Nett Vest/Volda University College, Volda, Norway cw@hivolda.no, www.hivolda.no

### Universidad Autónoma de Guadalajara - 215

The Universidad Autónoma de Guadalajara is an internationalised institution focused on culture, science, art and technology. Its mission is to provide a holistic approach to education that will prepare individuals to make achievements at the highest possible level.

Francisco Lancaster-Jones Universidad Autónoma de Guadalajara, Zapopan, Mexico flancast@uag.mx, www.uag.mx

### Universidad de Monterrey - UDEM - 044

Universidad de Monterrey is a private university in Mexico with regional accreditation in the US. Academic areas include: engineering, technology, art, architecture, design, business, economics, accounting, health sciences, law, social sciences, education, communication, and humanities.

Hilde Gonzalez Universidad de Monterrey, San Pedro Garza Garcia, Mexico hildeliza.gonzalez@udem.edu.mx, www.udem.edu.mx

### Universita Cattolica - 019

Universita Cattolica del Sacro Cuore (UCSC) is the largest private university in Europe and the most comprehensive in Italy. UCSC excels in the diverse and articulate study opportunities that it offers in the humanities and in the scientific fields.

Lea Senn

Universita Cattolica del Sacro Cuore, Milan, Italy lea.senn@unicatt.it, www.unicatt.it

### Universita Degli Studi Di Perugia -Italy - 020

The University of Perugia is one of the most accredited national universities and holds a place of absolute prestige within the European context. This is evidenced by the results it has achieved in the field of scientific research and in the academic programmes it offers.

Sonia Trinari

Universita Degli Studi Di Perugia, Perugia, Italy sonia.trinari@unipg.it, www.unipg.it

### Université de Lyon - 014

Université de Lyon - a state-run higher education and research consortium - is a federation of 18 higher education institutes that federate their doctoral schools under one doctoral college.

Sophie Lespes Université de Lyon, Lyon, France sophie.lespes@universite-lyon.fr, www.universite-lyon.fr

### Université européenne de Bretagne - 112

UEB is a network of higher education and research institutions. It is composed of 23 institutions; 72 000 students, among whom 2800 are PhD students; 142 research units with 4000 researchers. Come to the stand

and meet representatives of the network and institutions' members.

Marine Cron

Université européenne de Bretagne, Rennes, France

marine.cron@ueb.eu, www.ueb.eu

# Universities in Rheinland-Pfalz, Germany - 104

Group stand of universities in Bingen, Kaisersautern, Koblenz, Ludwigshafen, Mainz, Trier, and Worms.

Albert Meij

FH Kaiserslautern, Kaiserslautern, Germany albert.meij@fh-kl.de, www.fh-kl.de

### Universities of Spain - Universidad. es - 097

Universidad.es Foundation is the Spanish national agency for the international promotion of Spanish universities.

César Alvarez Alonso Universidad.es Foundation, Madrid, Spain cesar.alvarez@educacion.es, www.universidad.es

### **University College Dublin - 053**

University College Dublin, established in 1854, is located in Dublin, Ireland on a purpose-built, leafy campus. It ranks within the world's top 100 universities. Seven colleges housing 38 schools offer an extensive

programme choice at undergraduate, graduate and research levels.

Caroline Vasicek

University College Dublin, Belfield, Ireland caroline.vasicek@ucd.ie, www.ucd.ie

# University of California, Irvine - Extension, International Programs - 048

Welcome to International Programs at the University of California, Irvine. We offer a learning pathway that includes an intensive English learning programme, followed by a graduate-level professional certificate programme and internship.

Angelika Volkman

University of California, Irvine - Extension, International Programs, Irvine, USA ucies|@uci.edu,

www.extension.uci.edu/international

### University of California, Irvine - Summer Session - 049

UC Irvine Summer Session offers a rich academic and co-curricular programme for international students. With more than 800 courses across 70 disciplines, including on-campus and online courses, students can pursue their academic endeavors while experiencing American culture first-hand.

Michael F. Lyons University of California, Irvine - Summer Session, Irvine, USA summer-session@uci.edu, www.summer.uci.edu/international

# I ( ) TURKEY!

# Join the thousands' favourite!

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Being an exchange student or an academic staff in Turkey has never been more attractive before.

With institutions five centuries old and modern institutions well known with their quality, Turkey offers rich opportunities for students and the academic staff.

Regular programmes other than Erasmus are also available for foreign students who wish to pursue their graduate / post graduate studies in Turkey in which they apply directly to the universities, which set their own admission requirements. Scholarships are also available for some international students from the Turkish Ministry of National Education.

Most HEIs have more than seven years of exchange experience. Every year, almost 4.000 students and 2.000 academic staff from European countries under Erasmus Programme are choosing Turkey for their exchange destinations. In brief:

- 180 Higher Education Institutions; 139 EUC holders
- Medium of instruction at many institutions is English. French and German languages are also available at some
- A rich and diverse range of study programmes available in English
  - 2 ECTS Label and 11 DS Label Holders
  - LLP Mobility Awards by the European Commission
  - Implementation of Bologna Process at Turkish HEIs

 $Download\ a\ catalogue\ of\ Turkish\ HEIs\ in\ English\ from:$ 

http://www.ua.gov.tr/uploads/erasmus/sit.pdf





# University of Cambridge ESOL Examinations - 050

Cambridge ESOL offers the world's leading range of qualifications for learners and teachers of English. Over three million people take our exams each year in 130 countries. Worldwide 10 000 institutions recognise our certificates as proof of English language ability.

Justin Rodford University of Cambridge ESOL Examinations, Cambridge, United Kingdom rodford.j@cambridgeesol.org, www.cambridgeesol.org

### **University of Leicester - 074**

Offering a full range of undergraduate and postgraduate degree programmes together with Study Abroad and Erasmus opportunities.

Paul Beavitt University of Leicester, Leicester, United Kingdom psb4@le.ac.uk, www.le.ac.uk

# University of the Greater Region (UGR) - 058

The UGR Consortium is a cross-border association of universities. It is represented by the universities of Saarland, Kaiserslautern and Trier (Germany), Metz and Nancy (France), Luxemburg (Grand Duchy of Luxemburg) and Liège (Belgium).

Julian Huls

Université de la Grande Region/Universität der Grossregion, Liege, Belgium julian.huls@ulg.ac.be, www.uni-gr.eu

# University of the Sunshine Coast - 064

USC is an Australian government university located 90 km north of Brisbane on the famous Sunshine Coast. USC offers programmes from undergraduate to doctoral level to almost 8000 students. USC is looking to develop active academic and research cooperation with other universities.

Greg White

University of the Sunshine Coast, Maroochydore, Australia

gwhite1@usc.edu.au, www.usc.edu.au

### **USB - 090**

USB advocates, promotes and supports business education in South Africa by providing professional, accredited business education to institutions and individuals internationally with a strong focus on Africa.

Charmaine Kapp University of Stellenbosch Business School, Bellville, South Africa charmaine.kapp@usb.ac.za, www.usb.ac.za

### USFQ/GAIAS - 236

USFQ is a private university, based on the liberal arts model. USFQ is ranked among the best universities in the region. We have a campus and research station on the Galapagos islands and in other places in Ecuador, where we run academic programmes in several fields.

Daniel Cordova

Universidad San Francisco de Quito, Galapagos Institute for the Arts and Sciences, Quito, Ecuador

dcordova@usfq.edu.ec, www.usfq.edu.ec

### **Utrecht Summer School - 027**

Utrecht Summer School is one of the largest summer schools in Europe and offers over 125 academic summer courses in all disciplines during the months July and August.

Marc Gebuis

Utrecht Summer School, Utrecht, the Netherlands

m.gebuis@uu.nl, www.utrechtsummerschool.nl

### V

### VIA University College - 034

VIA University College is the centre of all professional Bachelor's degree programmes offered in Central Jutland in Denmark. Several of our programmes are offered in English.

Mads Hedelund

VIA University College, Risskov, Denmark mahe@viauc.dk, www.viauc.com



# Wallonie-Bruxelles Campus Belgium - 057

Wallonie-Bruxelles Campus is the agency for promoting the higher education of the French-speaking Community of Belgium abroad. WBCampus operates under the joint authority of Wallonie-Bruxelles International and the Ministry of the French-speaking Community of Belgium.

Gabriela Caracaleanu

Wallonie-Bruxelles Campus, Brussels, Belgium m.caracaleanu@wbi.be, www.studyinbelgium.be

### Waseda University & Global 30 - 117

Located in Tokyo and founded in 1882, Waseda University is one of the most prestigious universities in Japan. Waseda University is a core institution for the 'G30' project which was launched by the Japanese government to promote globalisation.

Go Kobayashi Waseda University, Tokyo, Japan intl-ac@list.waseda.jp, www.waseda.jp

# Welcome to Trondheim and NTNU - 065

Whether your passion is ship design or medical research, virtual reality or urban renewal in China, NTNU has something for you. NTNU is Norway's second largest university and is located in Trondheim, Norway's most popular student town.

Wolfgang Laschet Norwegian University of Science and Technology, Trondheim, Norway wolfgang.laschet@ntnu.no anja.valberg@ntnu.no, www.ntnu.edu

#### Window to Asia - 136

One of the prestigious comprehensive research universities and a leader/pioneer in international programmes in Korea. Offers more than 25% of its regular courses in English. All international programmes are co-educational.

Cecilia Oh

Ewha Womans University, Seoul, Republic of Korea

cecilia.oh@ewha.ac.kr, www.ewha.ac.kr



#### Yeungnam University - 230

Yeungnam University is located in Gyeongsan City and Daegu Metropolitan City, the third largest city in Korea, with a student enrolment of 27 000 in 13 colleges, four independent schools, one graduate school and 10 professional graduate schools.

Jungchoon Lee Yeungnam University, Gyeongsan, Gyeongbuk, Republic of Korea oip@ynu.ac.kr, www.yu.ac.kr

### Yonsei University - 142

Top private comprehensive university in Korea with an extensive global network and the largest study abroad programme in the country.

Janet Chae

Yonsei University, Seoul, Republic of Korea mou@yonsei.ac.kr, www.yonsei.ac.kr



### Zinch - 214

Zinch connects students with colleges. Three million students worldwide have created profiles to connect with our college partners. Over 850 higher education institutions trust Zinch to attract and engage students who are a perfect fit. These schools generate significantly stronger results than traditional search and direct mail marketing campaigns alone.

Farrah Moore Zinch, San Francisco, USA farrahm@zinch.com, www.zinch.com

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- Ecole Spéciale d'Architecture
- ESTACA (Ecole Supérieure des Techniques Aéronautiques et de Construction Automobile)
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- Grenoble Ecole de Management
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### Study in Japan

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- Tokyo Institute of Technology
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- Kookmin University
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- Lund University
- Malmö Universitet
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- Jönköping University, School of Education and Communication
- Jönköping University, School of Engi-
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- National Chiao Tung University

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- National Yang-Ming University
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- Tamkang University
- Tunghai University

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- Palacky University in Olomouc
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