

**ORACLE DAY 2011**  
Athens, Greece

**19th October 2011**

Time	Registration	Speakers						
08:00 - 09:00	Registration Open - Morning Coffee - Networking							
<b>Plenary Session</b>								
09:00 - 09:15	Welcome at Oracle Day 2011	Antonis Monokrousos Managing Director, Oracle Hellas & Senior Director, Oracle GCMC Cluster						
09:15 - 10:00	Oracle Keynote: Changing the Game by Simplifying IT	Jean-Claude Michaca Vice President, Fusion Middleware Oracle EE&CIS (TBC)						
10:00 - 10:30	Platinum Sponsor Keynote: The Cloud and Exa, Powered by Intel	Nikos Panagiotidis, Intel						
10:30 - 11:00	Sponsor presentations	TBD						
11:00 - 11:30	Coffee Break and Networking							
<b>SESSION 1</b>								
	<b>Oracle Core Technology</b>	<b>Speakers</b>	<b>Oracle Fusion Middleware</b>	<b>Speakers</b>	<b>Oracle Applications</b>	<b>Speakers</b>	<b>Oracle on Oracle</b>	<b>Speakers</b>
11:30 - 12:00	*Oracle Exadata: The World's Fastest Database Machine*	Frank Zervos Technology Manager, Sales Consulting Oracle SEE & Greece	*Powering the Cloud with Oracle Fusion Middleware*	Jean-Claude Michaca Vice President, Fusion Middleware Oracle EE&CIS	Oracle Track Keynote	Vasilis Dimopoulos VP Applications Oracle EE&CIS	Datacenter Transformation with Oracle Engineered Systems and Appliances	Alexander Jenewein Director Solution Sales EE&CIS
12:00 - 12:30	Database Consolidation onto Private Cloud	George Bourmas Database Sales Consulting Manager Oracle Hellas	Modernization in holistic approach	Stavros Fotiadis Principal Sales Consultant, Fusion Middleware Oracle Hellas	Mid-Size: "21st Century Realities for Mid-Size companies – How ERP matters"	Vassilis Kotsis Principal Sales Consultant, ERP Oracle GCMC	Rapid and Secure Acceleration of Enterprise Applications with Next Generation SPARC Enterprise Servers and Systems	Vangelis Lekkas Server Sales Product Manager, Oracle GCMC Romania, Bulgaria
12:30 - 13:00	The First Complete Cloud Management Solution with Oracle Enterprise Manager	John Orsaris Principal Sales Consultant Oracle Hellas	Optimized Business processes in the age of cloud computing	Panos Patiniotis Principal Sales Consultant, Fusion Middleware Oracle Hellas	The Role of BI in Your ERP and Performance Management Initiatives	John Raptis BI Sales Solution Executive Oracle GCMC & Romania (TBC)	The 21st Century Datacenter, Delivered by Oracle Solaris	John Himariotis Principal Sales Consultant, Systems Presales Oracle GCMC
13:00 - 14:00	Bronze Sponsor - Lunch Break and Networking							
<b>SESSION 2</b>								
	<b>Oracle Core Technology</b>	<b>Speakers</b>	<b>Oracle Fusion Middleware</b>	<b>Speakers</b>	<b>Oracle Applications</b>	<b>Speakers</b>	<b>Oracle on Oracle</b>	<b>Speakers</b>
14:00 - 14:30	Oracle Exadata: The World's Fastest Database Machine	George Bourmas, Database Sales Consulting Manager, Oracle Hellas	The main shift from portals to user experience platforms	Andreas Stellatos Principal Sales Consultant, Content Management Oracle SEE & Turkey	ATG: the e-Commerce revolution	Loukas Deligiannakis CRM Principal Sales Consultant Oracle SEE	Sponsor presentations	Sponsor (TBD)
14:30 - 15:00	Oracle Exalogic: Best foundation of Cloud Computing	Gabi Trauvitch, Business Development Manager, Oracle EE&CIS	SOA Cloud Architecture	Panos Patiniotis, Principal Sales Consultant, Fusion Middleware, Oracle Hellas	CRM onDemand: Affordable CRM deployed quickly	Leonardos Grielas CRM Principal Sales Consultant Oracle SEE	Transformative Oracle Storage Solutions for Data Center Consolidation, Virtualization and Cloud	Kostas Piperis Systems Engineer, Open Storage and Tape/Archive Oracle Balcans, Adriatics, and GCMC
15:00 - 15:30	Extreme Data Management—Are You Ready?	Gerasimos Moulas, Principal Sales Consultant, Oracle Hellas (tbd)	WebLogic - the better way to develop	Stavros Fotiadis Principal Sales Consultant, Fusion Middleware Oracle Hellas	OPA & Case management (NOT industry specific)	Peter Subert Senior Sales Consultant Oracle EE&CIS	Extreme Performance with Oracle Exadata and Oracle Exalogic	Vangelis Lekkas Server Sales Product Manager Oracle GCMC, Romania, Bulgaria
15:30 - 16:00	Coffee Break and Networking							
<b>SESSION 3</b>								
	<b>Oracle Applications</b>	<b>Speakers</b>	<b>Oracle Fusion Middleware</b>	<b>Speakers</b>	<b>Oracle Core Technology</b>	<b>Speakers</b>	<b>Oracle on Oracle</b>	<b>Speakers</b>
16:00 - 16:30	Sponsor presentations	TBD	Platform Security - a holistic approach (IDM)	Vassilis Penitas Software Solutions Specialist Oracle Hellas	Data Warehouse and Data Integration	Gerasimos Moulas Principal Sales Consultant Oracle Hellas	Rapid Application Deployment and Reduced Risk: Oracle Optimized Solutions	Filippos Boufis Senior Sales Consultant, Hardware Presales Oracle GCMC
16:30 - 17:00	Enhance Business Predictability with Enterprise Planning	Maria Michailidou, EPM Principal Solution Specialist, Oracle EE&CIS	Accelerate your business with Oracle Data Integration Solutions	Ozgur Yigit DIS Sales Manager Oracle SEA	Building Energy Efficient, Secure, Standards Based Clouds Today	Nikos Panagiotidis	Rapid Application Deployment and Reduced Risk: Oracle Optimized Solutions	John Himariotis Principal Sales Consultant, Systems Presales Oracle GCMC
17:00 - 17:30	End to End Financial Close	Maria Michailidou, EPM Principal Solution Specialist, Oracle EE&CIS	"The performance driven Enterprise" - Emerging trends in Enterprise BI Platforms, and what it means to you	Gerasimos Moulas Principal Sales Consultant Oracle Hellas	Conquering "Complexity" - Hardware and Software Engineered to work together to support Business Intelligence and Data Warehouse	Gabi Trauvitch Business Development Manager Oracle EE&CIS		

P.S. Agenda Subject to change